



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-234

June 24, 2025

Introduced: 6/3/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with each of the County Mental Health Plan providers listed in the Delegated Authority Attachment A submitted for FY 2025-26 (individually), effective for the terms set forth in Attachment A, not to exceed the individual contract amounts as set forth in Attachment A, for a total in the aggregate not to exceed \$43,544,489; and
- b. Accept and approve the revised County of Monterey Medi-Cal Mental Health Services Agreement template ("standard template agreement"), containing County's standard risk provisions of insurance and indemnification, for the provision of mental health treatment services with psychiatric impairments and disabilities by County Mental Health Plan providers (Attachment B); and
- c. Accept and approve a non-Medi-Cal version of the County of Monterey Medi-Cal Mental Health Services Agreement template, containing identical language but with non-applicable Medi-Cal provisions removed, for the provision of mental health treatment services by County Mental Health Plan providers who do not provide services billed to Medi-Cal (Attachment C); and
- d. Approve and authorize the Director of Health Services or their designee to execute up to three (3) future amendments to each agreement with the providers listed in Attachment A that in total, do not exceed 10% of the initial contract amount specified in each agreement, and do not significantly change the scope of services, for a total in the aggregate not to exceed \$47,898,938.

RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

- a. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with each of the County Mental Health Plan providers listed in the Delegated Authority Attachment A submitted for FY 2025-26 (individually), effective for the terms set forth in Attachment A, not to exceed the individual contract amounts as set forth in Attachment A, for a total in the aggregate not to exceed \$43,544,489; and
- b. Accept and approve the revised County of Monterey Medi-Cal Mental Health Services Agreement template ("standard template agreement"), containing County's standard risk provisions of insurance and indemnification, for the provision of mental health treatment services with psychiatric impairments and disabilities by County Mental Health Plan providers (Attachment B); and
- c. Accept and approve a non-Medi-Cal version of the County of Monterey Medi-Cal Mental Health Services Agreement template, containing identical language but with non-applicable Medi-Cal provisions removed, for the provision of mental health treatment services by County Mental Health Plan providers who do not provide services billed to Medi-Cal (Attachment C); and
- d. Approve and authorize the Director of Health Services or their designee to execute up to three (3) future amendments to each agreement with the providers listed in Attachment A that in total, do not

exceed 10% of the initial contract amount specified in each agreement, and do not significantly change the scope of services, for a total in the aggregate not to exceed \$47,898,938.

SUMMARY/DISCUSSION:

The County of Monterey Behavioral Health Bureau has submitted this comprehensive board report to enhance contracting efficiency by allowing the Director of Health Services or their designee to execute agreements for specialty mental health and supportive services without having to request separate Board approval for each agreement. Behavioral Health seeks to enter into new agreements with contractors that historically have provided quality services to County residents for many years. The providers listed in Attachment A have agreed to the County's standard boilerplate insurance and indemnification provisions. The Department will continue to secure Board approval for amendments to any agreements that significantly change the scope of services and in total exceed 10% of the original agreement amount.

Behavioral Health also seeks Board acceptance and approval of two Mental Health Services Agreement templates, one template for Medi-Cal providers, and the other for non-Medi-Cal providers. Both templates contain the standard boilerplate insurance and indemnification provisions. A redlined version of the Medi-Cal template is attached to this board report for comparison purposes (Attachment D).

This work supports the County of Monterey Health Department 2025-2028 Strategic Plan Goal(s) 1. Build Community Power and Partners' Capacity to Increase Equity and Improve Health; 2. Provide Exceptional Person-Centered Care through Accessible, Community-Focused Health Services; 3. Enhance Employee Wellbeing and Workforce Capacity; and 4. Deepen Organizational Effectiveness and Support Long-Term Sustainability. It also supports the following of the ten essential public health services, specifically: 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel and Auditor-Controller are referencing the appended Attachment A in conjunction with their current and ongoing review of upcoming FY agreements, to ensure that no individual Contract amount exceeds the Contract not-to-exceed amount submitted to your Board in this Delegated Authority action. County Counsel has also approved both Mental Health Services Agreement templates, pending final approval by your Board.

FINANCING:

There is no impact to the General Fund from this action. As appropriate, the revenue and appropriations for the Contracts referenced in Attachment A have been included in the Health Department's FY 2025-26 Requested Budget. The funds for Contracts referenced in Attachment A for FY 2025-26, and FY 2026-27 will be included in the Health Department's Behavioral Health (HEA012, Unit 8410) Fiscal Year 2025-26 and FY 2026-27 Requested Budgets.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Sal Cervantes-Gutierrez, Management Analyst III, 279-3755

Approved by: Elsa Mendoza Jimenez, Director of Health Services, 755-4526

Attachments:

Board Report

Attachment A - Delegated Authority List of Providers

Attachment B - County of Monterey Standard MHS Agreement for Medi-Cal Services

Attachment C - County of Monterey Standard MHS Agreement for Non-Medi-Cal Services

Attachment D - County of Monterey Standard MHS Agreement for Medi-Cal Services - Redlined