



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-402

October 21, 2025

Introduced: 9/29/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with ATP Partners of California, P.C. to provide neurology services for the period November 1, 2025 to December 31, 2028 for an amount not to exceed \$1,500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$1,500,000; and
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with ATP Partners of California, P.C. to provide neurology services for the period November 1, 2025 to December 31, 2028 for an amount not to exceed \$1,500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$1,500,000; and
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY:

NMC offers a wide range of inpatient, outpatient, emergency, diagnostic and specialty medical care for adults and children. NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology including stroke.

DISCUSSION

NMC would like to enter into an agreement with ATP Partners of California, P.C., a team of board-certified neurologists including subspecialists such as stroke specialists, to provide 24/7

neurology urgent and consultative services for patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. ATP Partners will also provide technical support of its telemedicine software platform. NMC has obtained an independent opinion of fair market value for the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost for this Agreement is \$1,500,000, of which \$500,000 is included in the FY 2025-26 Adopted Budget. the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783-2551

Attachment(s):

Board Report

Original Agreement

Attachments on file with the Clerk of the Board

