



# County of Monterey

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 25-045

March 18, 2025

Introduced: 2/18/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Smith & Enright Landscaping, Inc. for landscaping and maintenance services at NMC and Natividad Medical Group (NMG) outpatient clinic located in Prunedale, CA for an amount not to exceed \$400,000 with an agreement term April 1, 2025 through March 31, 2028.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,000) of the original cost of the agreement, for total contract liability of (\$440,000).

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Smith & Enright Landscaping, Inc. for landscaping and maintenance services at NMC and Natividad Medical Group (NMG) outpatient clinic located in Prunedale, CA for an amount not to exceed \$400,000 with an agreement term April 1, 2025 through March 31, 2028.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,000) of the original cost of the agreement, for total contract liability of (\$440,000).

### **SUMMARY/DISCUSSION:**

Smith & Enright Landscaping Inc., will provide landscaping services throughout the contract duration, starting with an assessment of current conditions and a plan for improvements. Subsequent services will include planting, maintenance, and preventative care, with deliverables and timelines specified. NMC will oversee the progress of these services through regular site inspections and meetings with Smith & Enright Landscaping Inc. The vendor will provide status updates and documentation on work completed throughout the contract period. A final review will confirm that all objectives have been met and that the completed work aligns with the agreed specifications and quality standards.

#### **Benefits to Natividad Medical Center**

The landscaping services provided by Smith & Enright Landscaping, Inc. will significantly improve the aesthetic and functional aspects of our campus. An enhanced landscape not only improves the overall appearance of the facility but also contributes to creating a more welcoming and therapeutic environment for patients, visitors, and staff. Well-maintained outdoor spaces are known to promote

patient recovery, reduce stress, and foster a positive atmosphere within healthcare settings. Moreover, by partnering with Smith & Enright, Inc., NMC can leverage their expertise in sustainable landscaping practices, including water-efficient planting, green space optimization, and seasonal maintenance. This will allow us to maintain an attractive and cost-effective landscape while reducing our environmental footprint.

**Benefits to Patients**

For our patients, the maintained landscape will directly contribute to their overall healthcare experience. Studies have shown that exposure to well-designed outdoor spaces can lead to reduced anxiety, improved mood, and enhanced recovery times for patients.

In addition, the beautification of the grounds and the introduction of more functional outdoor spaces will create a more pleasant environment for patients and visitors, reducing stress and creating a sense of calm. By investing in these services, NMC will ensure that patients feel comfortable and cared for not only inside the facility but also in the surrounding environment.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on February 14, 2025.

**FINANCING:**

The cost for this agreement is \$400,000 of which \$120,000 is included in the FY 2025-26 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC’s Enterprise Fund 451-9600-6321.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The landscaping services provided by **Smith & Enright Landscaping, Inc.** will bring tangible benefits to NMC by transforming our outdoor environment into a more functional, sustainable, and aesthetically pleasing space. These services will contribute to improved patient experiences, a more efficient healthcare environment, and a stronger connection to the community we serve.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2611

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Smith & Enright Landscaping, Inc. Agreement  
Attachments on file with the Clerk of the Board