



# County of Monterey

**Item No.**

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

**Legistar File Number: A 26-071**

**March 17, 2026**

**Introduced:** 3/2/2026

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Authorize the Chief Information Officer to execute a non-standard Amendment No. 3 with Environmental Systems Research Institute, Incorporated for continuance of, and support and maintenance of licenses, required for the County's geographic information system, increasing the Agreement amount by \$1,259,422 for a total Agreement amount not to exceed \$2,325,117 for the term of July 16, 2026, through July 15, 2029; and
- b. Authorize the Chief Information Officer or his designee to execute order forms, service renewals, and such documents as necessary to implement the agreement; and
- c. Accept non-standard contract provisions as recommended by the Chief Information Officer; and
- d. Authorize the Chief Information Officer or his designee the option to extend the agreement up to two (2) additional one (1) year periods through July 15, 2031, and sign associated order forms, provided that the total additional costs do not exceed ten percent of the prior year's costs, with a maximum total increase of \$1,063,507 for a total agreement not to exceed amount of \$4,058,229 and as long as the order forms do not significantly alter the terms of the Agreement, even if no additional Agreements are entered into, subject to County Counsel review.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Information Officer to execute a non-standard Amendment No. 3 with Environmental Systems Research Institute, Incorporated for continuance of, and support and maintenance of licenses, required for the County's geographic information system, increasing the Agreement amount by \$1,259,422 for a total Agreement amount not to exceed \$2,325,117 for the term of July 16, 2026, through July 15, 2029; and
- b. Authorize the Chief Information Officer or his designee to execute order forms, service renewals, and such documents as necessary to implement the agreement; and
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### SUMMARY

The Information Technology Department (ITD) entered into a master agreement with Environmental Systems Research Institute, Inc. (ESRI) in 2016 to provide Enterprise Geographic Information System

(GIS) solutions, including ArcGIS Online and other GIS services. These services support County operations through desktop applications, server-based GIS systems, and access to online GIS data. In 2019, a sole source authorization was approved to continue utilizing ESRI’s proprietary software platform. ITD recommends extending this agreement to ensure uninterrupted GIS services through 2029. ITD received an approved Sole Source Brand Justification in February 2026.

**DISCUSSION:**

The County utilizes Geographic Information System (GIS) software license with ESRI Inc., which provides tools to capture, store, and analyze geographic data. These capabilities enable multiple County departments to leverage location intelligence for resource management and public service delivery. ESRI software is widely used across departments and agencies to develop and maintain GIS data, supporting daily operations and offering maps, location services, and open data to residents and visitors.

Approval of the proposed amendment (no. 3) ensures continuity of these essential services without interruption. County Departments that utilize these services are: Agricultural Commissioner, Assessor/Recorder, County Administrative Office, Department of Emergency Management, Department of Social Services, Economic Development, Elections, Housing & Community Development; Health, Information Technology, Public Works, Facilities, & Parks, Local Agency Formation Commission, Water Resources Agency, District Attorney, Human Resources and Sheriff - Coroner.

**OTHER AGENCY INVOLVEMENT/COMMITTEE ACTIONS:**

County Counsel has reviewed the Amendment to the Agreement with Esri and approves as to form. Auditor-Controller reviewed the Amendment but does not agree to the non-standard payment provisions.

**FINANCING:**

The funds for payment of the costs of this Agreement have been included in the FY 2026-2027 Requested Budget for the Information Technology, ITD 1930, Appropriations Unit INF002. All future costs will be included in the submitted budget for each of the respective fiscal years.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:**

Amendment No. 3 to the Environmental Systems Research Institute, Inc. for continuance of, and support and maintenance of licenses, required for the County’s geographic information allows for business operations to continue without interruption.

- Well-Being and Quality of Life
- Sustainable Infrastructure for the Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Dynamic Organization and Employer of Choice
- Administrative

Prepared by: Teresa Meister, Management Analyst II, 759-6957

Approved by: Eric A. Chatham, Chief Information Officer, 759-6920

Attachments:

ESRI Agreement

Amendment No. 1

Amendment No. 2

Amendment No. 3

Sole Source Brand Justification