

# MEMORANDUM

---

**TO:** Workforce Development Board

**FROM:** Christopher Donnelly

**SUBJECT:** Approval to Extend Turning Point Youth Agreement

**DATE:** June 26, 2025

---

**RECOMMENDATION:**

It is recommended that the Monterey County Workforce Development Board (MCWDB) concurs with the June 12, 2025, Executive Committee approval to extend the existing agreement with Turning Point of Central California, Inc., to provide WIOA Title 1 Youth case management services in the southern portion of Monterey County for an agreement term of July 1, 2025 to June 30, 2026, in an amount not to exceed \$700,000 to serve 71 youth.

**BACKGROUND:**

The Workforce Innovation and Opportunity Act (WIOA) enacted a comprehensive youth employment program to serve eligible youth, ages 14 through 24, who face barriers to education, training, and employment. The MCWDB's WIOA youth program provides counseling, training, work experience, and placement services, and focuses primarily on out-of-school youth ages 18 through 24.

Turning Point, a private non-profit, was selected to provide WIOA Youth services following a competitive RFP process in early 2022 in which Turning Point was approved to provide WIOA services to youth in the southern portion of Monterey County from July 1, 2022, through June 30, 2023. The 2022-23 agreement executed with Turning Point was amended for 2023-24 to provide \$750,000 for case management services for 97 youth.

Last year, Equus and Turning Point case managers worked closely together to support several MCWDB initiatives. The Youth programs collaborated to provide the Green Cadre program using CaliforniansForAll funding until September 2024, then used WIOA funding to provide a similar program to continue training participants and assisting the residents of Monterey County in the areas of Climate and Food Insecurity. In addition, the programs also provided aerospace manufacturing internships for young adults through Joby Aviation and two Certified Nursing Assistant (CNA) courses through Central Coast College. Finally, in May 2025, MCWDB's youth programs enrolled participants for a two-week Hospitality training cohort.

**DISCUSSION:**

For the coming year, Turning Point Youth South will need to focus primarily on direct job placements for youth that have completed their Work Experience (WEX) or Occupational Skills Training within the MCWDB priority sectors, in addition to providing increased outreach to local businesses to obtain OJTs and WEX opportunities. MCWDB expects Turning Point and Equus to work together to increase the level and quality of services to youth participants, including new, in-person workshops and online trainings for priority industry sector and demand jobs.

In addition to providing enhanced WIOA programming, the Youth programs will need to develop new, CaliforniansForAll-funded Green Cadre programming to serve the communities within Monterey County, based on the recent receipt of a \$1,998,840 grant. Turning Point South will receive \$128,104 of CaliforniansForAll funding to serve 24 Green Cadre youth participants, and an additional \$74,000 to provide supervision for the Green Cadre program. The total amount to provide the WIOA youth and Green Cadre programs is \$902,104 to serve 95 participants.

Staff recommends executing an amendment with Turning Point in the amount of \$700,000 to provide case management services to 71 youth in South Monterey County during FY 2025-26.

**NEXT STEPS:**

If the recommendation to extend the WIOA Youth services agreement with Turning Point is approved by the MCWDB, staff will develop an amendment to extend the existing agreement.