



2445 M Street NW | Washington DC 20037
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October 16, 2018

Daniel Leon
Chief Financial Officer
Natividad Medical Center
1441 Constitution Boulevard
Salinas, CA 93906

Re: Amendment to the Letter of Agreement –iRound, Nursing Executive Center, Health Care IT Advisor, and Health Care Advisory Board

Dear Mr. Leon:

As you know, Natividad Medical Center ("**Member**" or "**you**") enrolled in the iRound, Nursing Executive Center, Health Care IT Advisor and Health Care Advisory Board program (the "**Programs**") of The Advisory Board Company (the "**Advisory Board**" or "**we**") pursuant to the Letter of Agreement –dated July 18, 2018 (as previously supplemented and/or amended, the "**Agreement**"). This amendment to the Agreement (this "**Amendment**") amends and supplements the Agreement as set forth below. Capitalized terms not defined herein shall have the meaning attributed to them in the Agreement.

For good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

The parties agree that the pricing table in Section 3 under Enrollment in HCAB is deleted in its entirety and replaced with the following:

	Preferred Annual Membership Fees Year 1	Preferred Annual Membership Fees Year 2	Preferred Annual Membership Fees Year 3	Preferred Annual Membership Fees Year 4	Preferred Annual Membership Fees Year 5	Total
Health Care Advisory Board	\$65,690	\$65,690	\$65,690	\$65,690	\$65,690	\$328,450

Except as provided in this Amendment, the terms and conditions of the Agreement remain in full force and effect. This Amendment may be signed using one or more counterparts. The multiple executed copies together will be considered an original and will be binding on the parties.

The Advisory Board Company

2445 M St NW
Washington, DC 20037-3428

Signature:


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Print Name:

Amy Stout

Print Title:

EVP and COO, Advisory Board

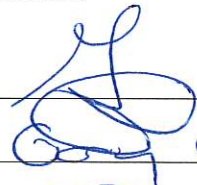
Date:

11/1/2018

Natividad Medical Center

1441 Constitution Boulevard
Salinas, CA 93906

Signature:



CFO
11/20/18


Print Name:

Print Title:

Date:

Internal Control No.: 00536262.1


Amy Stout
Dep CEO
11-16-18


Burcu Maus
Chief Deputy Auditor-Controller
11/20/2018