

# Attachment B



# Monterey County Board of Supervisors

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

[www.co.monterey.ca.us](http://www.co.monterey.ca.us)

## Board Order

A motion was made by Supervisor Chris Lopez, seconded by Supervisor Wendy Root Askew to:

### Agreement No.: A-15640 ; Amendment No.: 1

- a. Approve Amendment No. 1 to Professional Services Agreement No. A-15640, Multi-Year Agreement #3200\*6174, with Harris & Associates, Inc. to continue to provide on-call civil engineering services for transportation projects located in Monterey County, Request for Qualifications #10806, to increase the not to exceed amount by \$2,000,000 for a total amount not to exceed \$3,000,000 and retroactively amend Exhibit 10-H2 Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM) effective as of December 7, 2021 with no extension to the term from December 7, 2021 to December 6, 2024, with the option to extend the term for up to two (2) additional years;
- b. Approve additional term extensions beyond the anticipated five (5) year term with no increase to the dollar amount or change in the scope of work limited to project(s) initiated during the initial five (5) year term to allow continuity of services for active projects, subject to review and approval as to form by the Office of the County Counsel and the Contract/Purchasing Officer or Contracts/Purchasing Supervisor; and
- c. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 1 to Professional Services Agreement No. A-15640 and future amendments to the Agreement where the amendments do not significantly alter the scope of work as determined by the Director of the Department of Public Works, Facilities and Parks (PWFP) or increase the approved Agreement amount and subject to approval as to form by the Office of the County Counsel.

PASSED AND ADOPTED on this 18<sup>th</sup> day of April 2023, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez, Askew, and Adams

NOES: None

ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting April 18, 2023.

Dated: April 20, 2023

File ID: A 23-094

Agenda Item No.: 60

Valerie Ralph, Clerk of the Board of Supervisors  
County of Monterey, State of California

Emmanuel H. Santos, Deputy

**AMENDMENT NO. 1  
TO PROFESSIONAL SERVICES AGREEMENT  
BETWEEN COUNTY OF MONTEREY AND  
HARRIS & ASSOCIATES, INC.  
INCLUDING RETROACTIVE AMENDMENT TO EXHIBIT 10-H2  
Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM) to apply  
retroactively and effective as of December 7, 2021**

**THIS AMENDMENT NO. 1** to Professional Services Agreement No. A-15640 between the County of Monterey, a political subdivision of the State of California (hereinafter, “County”) and Harris & Associates, Inc. (hereinafter, “CONTRACTOR”) is hereby entered into between the County and the CONTRACTOR (collectively, the “Parties”) and effective as of the last date opposite the respective signatures below.

**WHEREAS**, CONTRACTOR entered into Professional Services Agreement No. A-15640 with County on December 15, 2021 (hereinafter, “Agreement”) to provide on-call civil engineering services for transportation projects located in Monterey County, Request for Qualifications (RFQ) #10806 (hereinafter, “services”), through December 6, 2024, with the option to extend the Agreement for two (2) additional one (1) year period(s) for an amount not to exceed \$1,000,000; and

**WHEREAS**, provisions of the Agreement require an update; and

**WHEREAS**, the County has a continued need for services; and

**WHEREAS**, CONTRACTOR’s subcontractor rates [Exhibit 10-H2 Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM)] were inadvertently excluded from Exhibit A – Scope of Services/Payment Provisions of the Agreement since the Agreement start date and shall be included in the Agreement retroactive and effective December 7, 2021; and

**WHEREAS**, additional funding is necessary to allow CONTRACTOR to continue to provide services required by the County; and

**WHEREAS**, the Parties wish to amend the Agreement to update the provisions, include subcontractor rates (Exhibit 10-H2 Cost Proposal of the Caltrans LAPM) retroactive and effective December 7, 2021, and increase the amount by \$2,000,000 for a total amount not to exceed \$3,000,000 with no change in the term to allow CONTRACTOR to continue to provide services identified in the Agreement and as amended by this Amendment No. 1.

**NOW, THEREFORE**, the Parties agree to amend the Agreement as follows:

1. Amend Paragraph 2, “Payments by County”, to read as follows:

County shall pay the CONTRACTOR in accordance with the payment provisions set forth in Exhibits A and A-1, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$3,000,000.

2. Amend Paragraph 4, "Additional Provisions/Exhibits", to add "Exhibit A-1 - Exhibit 10-H2 Cost Proposal for Contractor and Subcontractors", retroactive and effective December 7, 2021.
3. Delete Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibit A of the Agreement.
4. In all places within the Agreement, any reference to Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibit A is hereby replaced with "Exhibit A-1 - Exhibit 10-H2 Cost Proposal for Contractor and Subcontractors", retroactive and effective December 7, 2021.
5. Amend Paragraph 11, "Non-Discrimination", to read as follows:

During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sexual orientation, or any other characteristic set forth in California Government code § 12940(a), either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

6. Amend Agreement to add Paragraph 16, "Compliance with Applicable Laws", as follows:

16.01 CONTRACTOR shall keep itself informed of and in compliance with all federal, state and local laws, ordinances, regulations, and orders including but not limited to all state and federal tax laws that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this Agreement as well as any privacy laws including, if applicable, Health Insurance Portability and Accountability Act (HIPAA). CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices required by law in the performance of the Services.

16.02 CONTRACTOR shall report immediately to County's Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.

16.03 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations, and guidelines that are in force at the time such documentation is prepared.

7. Amend Agreement to add Paragraph 17, "Consent to Use of Electronic Signatures", as follows:

17.01 The parties to this Agreement consent to the use of electronic signatures via DocuSign to execute this Agreement. The parties understand and agree that the legality of electronic signatures is governed by state and federal law, 15 U.S.C. Section 7001 et seq.; California Government Code Section 16.5; and, California Civil Code Section 1633.1 et seq. Pursuant to said state and federal law as may be amended from time to time, the parties to this Agreement hereby authenticate and execute this Agreement, and any and all Exhibits to this Agreement, with their respective electronic signatures, including any and all scanned signatures in portable document format (PDF).

17.02 Counterparts. The parties to this Agreement understand and agree that this Agreement can be executed in two (2) or more counterparts and transmitted electronically via facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) via email transmittal.

17.03 Form: Delivery by E-Mail or Facsimile. Executed counterparts of this Agreement may be delivered by facsimile transmission or by delivery of a scanned counterpart in portable format (PDF) by e-mail transmittal, in either case with delivery confirmed. On such confirmed delivery, the signatures in the facsimile or PDF data file shall be deemed to have the same force and effect as if the manually signed counterpart or counterparts had been delivered to the other party in person.

8. The Parties agree that CONTRACTOR and its subcontractors shall be reimbursed for mileage based upon the Internal Revenue Service (IRS) standard business mileage rate at the time of travel.
9. In all places within the Agreement, any reference to Department of Public Works, Facilities, & Parks is hereby replaced with Department of Public Works, Facilities and Parks.
10. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
11. This Amendment No. 1 shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.
12. The recitals to this Amendment No. 1 are incorporated into the Agreement and this Amendment No. 1.

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 1 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

**COUNTY OF MONTEREY**

DocuSigned by:  
By: Debra R. Wilson  
7B741937AA0D41B...  
Contracts/Purchasing Officer

Date: 4/21/2023 | 1:42 PM PDT

**Approved as to Form  
Office of the County Counsel  
Leslie J. Girard, County Counsel**

DocuSigned by:  
By: Mary Grace Perry  
A1933B26E717442...  
Mary Grace Perry  
Deputy County Counsel

Date: 3/27/2023 | 8:17 AM PDT

**Approved as to Fiscal Provisions**

DocuSigned by:  
By: Jennifer Forsyth  
4E7E657875454AE...  
Auditor/Controller

Date: 3/27/2023 | 1:50 PM PDT

**Approved as to Indemnity and Insurance Provisions  
Office of the County Counsel-Risk Management  
Leslie J. Girard, County Counsel**

By: \_\_\_\_\_

Its: \_\_\_\_\_  
(Print Name and Title)

Date: \_\_\_\_\_

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

**CONTRACTOR\***

Harris & Associates, Inc.  
Contractor's Business Name

DocuSigned by:  
By: Frank Lopez  
302888E9C9D142A...  
(Signature of Chair, President or Vice President)

Its: Frank S. Lopez, Vice President  
(Print Name and Title)

Date: 3/23/2023 | 11:04 AM MDT

DocuSigned by:  
By: Michelle White  
109DFD66C0FE4AE...  
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)

Its: Michelle White, Secretary  
(Print Name and Title)

Date: 3/23/2023 | 2:02 PM PDT

**EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTOR AND SUBCONTRACTORS**

Retroactive and Effective December 7, 2021

Local Assistance Procedures Manual

EXHIBIT 10-H2

Cost Proposal

**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of x

**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Harris & Associates  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project No. #10806 Contract No. N/A Participation Amount TBD Date 8/4/21

|                       |                  |   |                            |   |                                     |
|-----------------------|------------------|---|----------------------------|---|-------------------------------------|
| For Combined Rate     | Fringe Benefit % | + | General & Administration % | = | Combined Indirect Cost Rate (ICR) % |
|                       |                  |   |                            |   | 205.00%                             |
| For Home Office Rate  | Fringe Benefit % | + | General & Administration % | = | Home Office ICR %                   |
|                       |                  |   |                            |   | 0.00%                               |
| For Field Office Rate | Fringe Benefit % | + | General & Administration % | = | Field Office ICR %                  |
|                       |                  |   |                            |   | 0.00%                               |
| FEE % =               |                  |   |                            |   | 10.00%                              |

**BILLING INFORMATION**

**CALCULATION INFORMATION**

| Name Job Title Classification                                   | Hourly Billing Rates |          |          | Effective date of hourly rate |          | Actual or Avg. hourly rate <sup>1</sup> | % or \$ increase | Hourly range - for classifications only |
|---|----------------------|----------|----------|-------------------------------|----------|---|------------------|---|
|   | Straight             | OT(1.5x) | OT(2x)   | From                          | To       |   |                  |   |
| Frank Lopez, PE, CIAM, QSD*<br>Contract Manager/Project Manager | \$379.08             | \$568.62 | \$758.16 | 1-1-21                        | 12-31-21 | \$412.99                                |                  | Not Applicable                          |
|   | \$390.45             | \$585.68 | \$780.91 | 1-1-22                        | 12-31-22 | \$416.38                                | 3.00%            |   |
|   | \$402.17             | \$603.25 | \$804.33 | 1-1-23                        | 12-31-23 | \$419.87                                | 3.00%            |   |
| Lison Gomez, PE, QSD, Project Manager                           | \$216.10             | \$321.14 | \$432.19 | 1-1-21                        | 12-31-21 | \$64.41                                 |                  | Not Applicable                          |
|   | \$222.88             | \$335.87 | \$448.16 | 1-1-22                        | 12-31-22 | \$66.34                                 | 3.00%            |   |
|   | \$229.26             | \$343.88 | \$458.51 | 1-1-23                        | 12-31-23 | \$68.33                                 | 3.00%            |   |
| Randall Berry, PE, Project Manager, Quality Control*            | \$336.61             | \$504.91 | \$673.21 | 1-1-21                        | 12-31-21 | \$400.33                                |                  | Not Applicable                          |
|   | \$346.71             | \$520.06 | \$693.41 | 1-1-22                        | 12-31-22 | \$403.34                                | 3.00%            |   |
|   | \$357.11             | \$535.66 | \$714.21 | 1-1-23                        | 12-31-23 | \$406.44                                | 3.00%            |   |
| Kotresh Sampour, PE, QSD, Project Manager**                     | \$389.87             | \$584.81 | \$779.71 | 1-1-21                        | 12-31-21 | \$86.40                                 |                  | Not Applicable                          |
|   | \$298.87             | \$447.85 | \$597.14 | 1-1-22                        | 12-31-22 | \$88.99                                 | 3.00%            |   |
|   | \$307.53             | \$461.29 | \$615.05 | 1-1-23                        | 12-31-23 | \$91.66                                 | 3.00%            |   |
| Shannon Banc, Environmental Compliance*                         | \$217.81             | \$326.71 | \$435.61 | 1-1-21                        | 12-31-21 | \$64.92                                 |                  | Not Applicable                          |
|   | \$224.31             | \$336.51 | \$448.68 | 1-1-22                        | 12-31-22 | \$66.87                                 | 3.00%            |   |
|   | \$231.07             | \$346.61 | \$462.14 | 1-1-23                        | 12-31-23 | \$68.87                                 | 3.00%            |   |

(Add pages as necessary)

NOTES:

1. Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
5. The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year



**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of x  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Harris & Associates  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
Project Number #10806 Contract No. N/A Participation Amount TBD Date 8/4/21

|                       |                  |   |                            |   |                                     |
|-----------------------|------------------|---|----------------------------|---|-------------------------------------|
| For Combined Rate     | Fringe Benefit % | + | General & Administration % | = | Combined Indirect Cost Rate (ICR) % |
|                       |                  |   |                            |   | 205.00%                             |
| For Home Office Rate  | Fringe Benefit % | + | General & Administration % | = | Home Office ICR %                   |
|                       |                  |   |                            |   | 0.00%                               |
| For Field Office Rate | Fringe Benefit % | + | General & Administration % | = | Field Office ICR %                  |
|                       |                  |   |                            |   | 0.00%                               |
| FEE % =               |                  |   |                            |   | 10.00%                              |

**BILLING INFORMATION**

**CALCULATION INFORMATION**

| Name/Job Title/Classification*                     | Hourly Billing Rates <sup>1</sup> |          |           | Effective date of hourly rate |          | Actual or Avg hourly rate <sup>2</sup> | % of % increase | Hourly range for classifications only |
|--|-----------------------------------|----------|-----------|-------------------------------|----------|--|-----------------|---------------------------------------|
|  | Straight                          | CEC      | CEC + SVU | From                          | To       |  |                 |                                       |
| Wendy Young - Environmental Compliance*            | \$217.81                          | \$326.71 | \$435.61  | 11-21                         | 12-31-21 | \$61.92                                |                 | Not Applicable                        |
|  | \$221.31                          | \$336.51 | \$448.68  | 11-22                         | 12-31-22 | \$66.87                                | 3.00%           |                                       |
|  | \$231.67                          | \$346.61 | \$462.11  | 11-23                         | 12-31-23 | \$68.87                                | 3.00%           |                                       |
| Kate Colberson - Environmental Compliance          | \$361.92                          | \$452.87 | \$603.83  | 11-21                         | 12-31-21 | \$89.99                                |                 | Not Applicable                        |
|  | \$346.97                          | \$466.46 | \$621.95  | 11-22                         | 12-31-22 | \$92.69                                | 3.00%           |                                       |
|  | \$326.30                          | \$480.45 | \$640.61  | 11-23                         | 12-31-23 | \$94.17                                | 3.00%           |                                       |
| Diana Garner, PE, PMP Utilities Claims Engineer*   | \$206.43                          | \$309.20 | \$412.26  | 11-21                         | 12-31-21 | \$61.41                                |                 | Not Applicable                        |
|  | \$212.32                          | \$318.47 | \$424.63  | 11-22                         | 12-31-22 | \$63.28                                | 3.00%           |                                       |
|  | \$218.68                          | \$328.63 | \$437.37  | 11-23                         | 12-31-23 | \$65.18                                | 3.00%           |                                       |
| Christian Mercado, PE Utilities Claims Engineer*   | \$166.91                          | \$250.47 | \$333.82  | 11-21                         | 12-31-21 | \$49.75                                |                 | Not Applicable                        |
|  | \$171.92                          | \$257.88 | \$343.84  | 11-22                         | 12-31-22 | \$51.21                                | 3.00%           |                                       |
|  | \$177.68                          | \$265.61 | \$354.15  | 11-23                         | 12-31-23 | \$52.78                                | 3.00%           |                                       |
| Diana Whelan, NASSCO, PE Utilities Claims Engineer | \$131.94                          | \$202.41 | \$269.88  | 11-21                         | 12-31-21 | \$40.22                                |                 | Not Applicable                        |
|  | \$138.99                          | \$208.48 | \$277.97  | 11-22                         | 12-31-22 | \$41.43                                | 3.00%           |                                       |
|  | \$143.16                          | \$214.73 | \$286.31  | 11-23                         | 12-31-23 | \$42.67                                | 3.00%           |                                       |

(Add pages as necessary)

NOTES:

1. Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
5. The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year



EXHIBIT 10-H2 COST PROPOSAL Page 2 of x

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Harris & Associates  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project Number #10806 Contract No. N/A Participation Amount TBD Date 8/4/21

|                       |                  |   |                            |   |                                     |
|-----------------------|------------------|---|----------------------------|---|-------------------------------------|
| For Combined Rate     | Fringe Benefit % | + | General & Administration % | = | Combined Indirect Cost Rate (ICR) % |
|                       |                  |   |                            |   | 205.00%                             |
| For Home Office Rate  | Fringe Benefit % | + | General & Administration % | = | Home Office ICR %                   |
|                       |                  |   |                            |   | 0.00%                               |
| For Field Office Rate | Fringe Benefit % | + | General & Administration % | = | Field Office ICR %                  |
|                       |                  |   |                            |   | 0.00%                               |
| FEE % =               |                  |   |                            |   | 10.00%                              |

BILLING INFORMATION

CALCULATION INFORMATION

| Name Job Title Classification                                     | Hourly Billing Rates (CHFES) |          |          | Effective date of hourly rate |          | Actual or Avg. hourly rate <sup>1</sup> | % of \$ increase | Hourly range <sup>2</sup> for classifications only |
|---|------------------------------|----------|----------|-------------------------------|----------|---|------------------|--|
|   | Straight                     | Value    | CEI      | From                          | To       |   |                  |  |
| Dana Van Horn, PE, QSD, QSP - Value Engineering Constructability* | \$251.97                     | \$380.96 | \$507.95 | 11-21                         | 12-31-21 | \$74.70                                 |                  | Not Applicable                                     |
| Value Engineering Constructability                                | \$261.59                     | \$392.39 | \$523.19 | 11-22                         | 12-31-22 | \$77.97                                 | 3.00%            |  |
| Value Engineering Constructability                                | \$269.11                     | \$401.16 | \$538.88 | 11-23                         | 12-31-23 | \$80.31                                 | 3.00%            |  |
| Jeff Krebs, PE, QSD, QSP - Value Engineering Constructability     | \$219.21                     | \$373.86 | \$498.49 | 11-21                         | 12-31-21 | \$71.29                                 |                  | Not Applicable                                     |
| Value Engineering Constructability                                | \$256.72                     | \$385.08 | \$513.11 | 11-22                         | 12-31-22 | \$76.52                                 | 3.00%            |  |
| Value Engineering Constructability                                | \$261.12                     | \$396.63 | \$528.81 | 11-23                         | 12-31-23 | \$78.81                                 | 3.00%            |  |
| Luella Gabriel, III - Civil Engineers                             | \$189.02                     | \$283.53 | \$378.04 | 11-21                         | 12-31-21 | \$56.31                                 |                  | Not Applicable                                     |
| Civil Engineers   | \$191.69                     | \$292.04 | \$389.38 | 11-22                         | 12-31-22 | \$58.03                                 | 3.00%            |  |
| Civil Engineers   | \$200.53                     | \$300.80 | \$401.06 | 11-23                         | 12-31-23 | \$59.77                                 | 3.00%            |  |
| Marc Gallardo, PE - Civil Engineers                               | \$182.08                     | \$273.11 | \$364.15 | 11-21                         | 12-31-21 | \$51.27                                 |                  | Not Applicable                                     |
| Civil Engineers   | \$187.51                     | \$281.31 | \$375.08 | 11-22                         | 12-31-22 | \$55.90                                 | 3.00%            |  |
| Civil Engineers   | \$193.16                     | \$289.75 | \$386.33 | 11-23                         | 12-31-23 | \$57.58                                 | 3.00%            |  |
| Saty Komsonkov, PE - Civil Engineers                              | \$161.61                     | \$242.47 | \$323.29 | 11-21                         | 12-31-21 | \$48.18                                 |                  | Not Applicable                                     |
| Civil Engineers   | \$166.19                     | \$249.74 | \$332.90 | 11-22                         | 12-31-22 | \$49.63                                 | 3.00%            |  |
| Civil Engineers   | \$171.19                     | \$257.23 | \$342.98 | 11-23                         | 12-31-23 | \$51.11                                 | 3.00%            |  |

(Add pages as necessary)

NOTES:

1. Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
5. The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year

**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of x  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

**Note: Mark-ups are Not Allowed**

Consultant Harris & Associates  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project Number #10806 Contract No. N/A Participation Amount TBD Date 8/4/21

|                       |                  |   |                            |   |                                     |         |
|-----------------------|------------------|---|----------------------------|---|-------------------------------------|---------|
| For Combined Rate     | Fringe Benefit % | + | General & Administration % | = | Combined Indirect Cost Rate (ICR) % | 205.00% |
| For Home Office Rate  | Fringe Benefit % | + | General & Administration % | = | Home Office ICR %                   | 0.00%   |
| For Field Office Rate | Fringe Benefit % | + | General & Administration % | = | Field Office ICR %                  | 0.00%   |

FEE % = **10.00%**

**BILLING INFORMATION**

**CALCULATION INFORMATION**

| Name Job Title (Classification) | Hourly Billing Rate (1111.5X) | Effective date of hourly rate From | To       | Actual or Avg hourly rate | Yearly \$ increase | Fourth range - for classifications only |
|---------------------------------|-------------------------------|------------------------------------|----------|---------------------------|--------------------|---|
| NO-CALL - PL - OSD - FNV - SP   | \$140.94                      | 1/1/21                             | 12/31/21 | \$12.01                   |                    | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$145.17                      | 1/1/22                             | 12/31/22 | \$13.27                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$149.53                      | 1/1/23                             | 12/31/23 | \$14.57                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$250.68                      | 1/1/21                             | 12/31/21 | \$77.40                   |                    | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$267.47                      | 1/1/22                             | 12/31/22 | \$79.72                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$275.40                      | 1/1/23                             | 12/31/23 | \$82.11                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$281.63                      | 1/1/21                             | 12/31/21 | \$75.00                   |                    | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$290.17                      | 1/1/22                             | 12/31/22 | \$77.25                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$296.95                      | 1/1/23                             | 12/31/23 | \$79.57                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$218.08                      | 1/1/21                             | 12/31/21 | \$65.00                   |                    | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$224.62                      | 1/1/22                             | 12/31/22 | \$66.95                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$231.36                      | 1/1/23                             | 12/31/23 | \$68.96                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$201.30                      | 1/1/21                             | 12/31/21 | \$60.00                   |                    | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$207.34                      | 1/1/22                             | 12/31/22 | \$61.80                   | 3.00%              | Not Applicable                          |
| NO-CALL - PL - OSD - FNV - SP   | \$213.56                      | 1/1/23                             | 12/31/23 | \$63.65                   | 3.00%              | Not Applicable                          |

(Add pages as necessary)

**NOTES:**

- Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1 + ICR) \* (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
- The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year.



**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Harris & Associates  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project Number #10806 Contract No. N/A Participation Amount TRID Date 8/4/21

|                       |                  |   |                            |   |                                     |
|-----------------------|------------------|---|----------------------------|---|-------------------------------------|
| For Combined Rate     | Fringe Benefit % | + | General & Administration % | = | Combined Indirect Cost Rate (ICR) % |
|                       |                  |   |                            |   | 205.00%                             |
| For Home Office Rate  | Fringe Benefit % | + | General & Administration % | = | Home Office ICR %                   |
|                       |                  |   |                            |   | 0.00%                               |
| For Field Office Rate | Fringe Benefit % | + | General & Administration % | = | Field Office ICR %                  |
|                       |                  |   |                            |   | 0.00%                               |

FEE % = **10.00%**

**BILLING INFORMATION**

**CALCULATION INFORMATION**

| Name/Job Title/Classification <sup>1</sup> | Hourly Billing Rates <sup>2</sup> (2022) | Effective date of Hourly rate From | To       | Actual or Avg Hourly rate <sup>3</sup> | % of % Increase | Hourly range - for classifications only |
|--|--|------------------------------------|----------|--|-----------------|---|
| Project Engineer                           | \$167.75                                 | 1/1/21                             | 12/31/21 | \$50.00                                | 3.00%           | Not Applicable                          |
| Field Engineers                            | \$172.78                                 | 1/1/22                             | 12/31/22 | \$51.50                                | 3.00%           |   |
| Design Engineer                            | \$177.97                                 | 1/1/23                             | 12/31/23 | \$53.05                                | 3.00%           |   |
| Field Engineers                            | \$184.26                                 | 1/1/21                             | 12/31/21 | \$40.00                                | 3.00%           | Not Applicable                          |
|  | \$188.23                                 | 1/1/22                             | 12/31/22 | \$41.20                                | 3.00%           |   |
|  | \$142.37                                 | 1/1/23                             | 12/31/23 | \$42.44                                | 3.00%           |   |
| Field Analyst                              | \$184.20                                 | 1/1/21                             | 12/31/21 | \$40.00                                | 3.00%           | Not Applicable                          |
|  | \$188.23                                 | 1/1/22                             | 12/31/22 | \$41.20                                | 3.00%           |   |
|  | \$142.37                                 | 1/1/23                             | 12/31/23 | \$42.44                                | 3.00%           |   |
| Environmental & Permits                    | \$100.65                                 | 1/1/21                             | 12/31/21 | \$30.00                                | 3.00%           | Not Applicable                          |
|  | \$103.67                                 | 1/1/22                             | 12/31/22 | \$30.90                                | 3.00%           |   |
|  | \$106.78                                 | 1/1/23                             | 12/31/23 | \$31.85                                | 3.00%           |   |
| Environmental & Permits                    | \$0.00                                   | 1/1/21                             | 12/31/21 | \$0.00                                 | 3.00%           | Not Applicable                          |
|  | \$0.00                                   | 1/1/22                             | 12/31/22 | \$0.00                                 | 3.00%           |   |
|  | \$0.00                                   | 1/1/23                             | 12/31/23 | \$0.00                                 | 3.00%           |   |

(Add pages as necessary)

NOTES:  
 1. Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended.

3. Billing rate = actual hourly rate \* (1 + ICR) \* (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

5. The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year.

**EXHIBIT 10-H2 COST PROPOSAL** Page x of x  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Harris & Associates  Prime Consultant  Subconsultant  
 Project No. #10806 Contract No. N/A Date 8/4/21

**SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)**

| Description of Items          | Quantity | Unit       | Unit Cost   | Total |
|-------------------------------|----------|------------|-------------|-------|
| Mileage Costs                 |          | mile       | IRS Rate    |       |
| Equipment Rental and Supplies |          |            |             |       |
| Permit Fees                   |          |            |             |       |
| Plan Sheets                   |          |            |             |       |
| Test                          |          |            |             |       |
| Vehicle                       |          | each/month | \$ 1,050.00 |       |
| Subconsultant 1:              |          |            |             |       |
| Subconsultant 2:              |          |            |             |       |
| Subconsultant 3:              |          |            |             |       |
| Subconsultant 4:              |          |            |             |       |
| Subconsultant 5:              |          |            |             |       |

Note: Add additional pages if necessary.

**NOTES:**

- List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstances, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported bymi-
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be

**Exhibit 10-H1 Cost Proposal** Page x of x  
**Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts**  
(Design, Engineering and Environmental Studies)

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

**Prime Consultant or Subconsultant Certifying:**Name: Steve Winchester Title: \* SVP, COO & CFOSignature:  Certification Date: 8/4/21Email: Steve.Winchester@WeAreHarris.com Phone: 925.708.1237Address: 450 Lincoln Avenue, Suite 103, Salinas, CA 93901

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

**List services the consultant is providing under the proposed contract:**

Civil Engineering Services



**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Albion Environmental, Inc.  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Participation Amount TBD Date 7/14/2021

|                       |                            |   |                                      |   |  |
|-----------------------|----------------------------|---|--------------------------------------|---|--|
| For Combined Rate     | Fringe Benefit %<br>61.69% | + | General & Administration %<br>78.24% | = | Combined Indirect Cost Rate (ICR) %<br>139.93% |
| For Home Office Rate  | Fringe Benefit %           | + | General & Administration %           | = | Home Office ICR %<br>0.00%                     |
| For Field Office Rate | Fringe Benefit %           | + | General & Administration %           | = | Field Office ICR %<br>0.00%                    |

FEE % = **10.00%**

**BILLING INFORMATION**

**CALCULATION INFORMATION**

| Name/Job Title/Classification     | Strength | Hourly Billing Rates |          | Effective date of hourly rate |            | Actual or Avg. hourly rate | Per \$ increase | Hourly range - for classifications only |
|-----------------------------------|----------|----------------------|----------|-------------------------------|------------|----------------------------|-----------------|---|
|                                   |          | (0)(1.5x)            | (0)(2x)  | From                          | To         |                            |                 |   |
| Smith, Nicholas - Project Manager | \$101.66 | N/A                  | N/A      | 11/2021                       | 12/31/2021 | \$88.52                    | 3.00%           | Not Applicable                          |
| Principal 31                      | \$104.71 | N/A                  | N/A      | 11/2022                       | 12/31/2022 | \$39.68                    | 3.00%           |   |
|                                   | \$107.85 | N/A                  | N/A      | 11/2023                       | 12/31/2023 | \$40.87                    | 3.00%           |   |
| Thomas, Ross - Project Manager    | \$97.68  | N/A                  | N/A      | 11/2021                       | 12/31/2021 | \$37.01                    | 3.00%           | Not Applicable                          |
| Senior Architecturalist (A)       | \$100.61 | N/A                  | N/A      | 11/2022                       | 12/31/2022 | \$38.12                    | 3.00%           |   |
|                                   | \$103.63 | N/A                  | N/A      | 11/2023                       | 12/31/2023 | \$39.26                    | 3.00%           |   |
| Scotty Murphy - Field Director    | \$89.34  | N/A                  | N/A      | 11/2021                       | 12/31/2021 | \$33.85                    | 3.00%           | Not Applicable                          |
|                                   | \$92.02  | N/A                  | N/A      | 11/2022                       | 12/31/2022 | \$34.87                    | 3.00%           |   |
| Senior Architecturalist Sr.       | \$94.78  | N/A                  | N/A      | 11/2023                       | 12/31/2023 | \$35.91                    | 3.00%           |   |
| Vananda Hill - Architecturalist   | \$66.53  | \$99.80              | \$133.07 | 11/2021                       | 12/31/2021 | \$25.21                    | 3.00%           | Not Applicable                          |
|                                   | \$68.53  | \$102.80             | \$137.06 | 11/2022                       | 12/31/2022 | \$25.97                    | 3.00%           |   |
| Architecturalist (A)              | \$70.59  | \$105.88             | \$141.17 | 11/2023                       | 12/31/2023 | \$26.75                    | 3.00%           |   |
|                                   | \$0.00   | \$0.00               | \$0.00   | 11/2021                       | 12/31/2021 | \$0.00                     | 3.00%           | Not Applicable                          |
|                                   | \$0.00   | \$0.00               | \$0.00   | 11/2022                       | 12/31/2022 | \$0.00                     | 3.00%           |   |
|                                   | \$0.00   | \$0.00               | \$0.00   | 11/2023                       | 12/31/2023 | \$0.00                     | 3.00%           |   |

(Add pages as necessary)

**NOTES:**

- Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1 + ICR) \* (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Albion Environmental, Inc.  Prime Consultant  Subconsultant  
 Project No. 0 Contract No. 0 Date 7/14/2021

**SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)**

| Description of Items          | Quantity | Unit | Unit Cost | Total |
|-------------------------------|----------|------|-----------|-------|
| Mileage Costs                 |          | mile | 0.56      |       |
| Equipment Rental and Supplies |          | cost |           |       |
| Permit Fees                   |          | cost |           |       |
| Plan Sheets                   |          | N/A  |           |       |
| Test                          |          | cost |           |       |
| Vehicle                       |          | cost |           |       |
| Subconsultant 1:              |          |      |           |       |
| Subconsultant 2:              |          |      |           |       |
| Subconsultant 3:              |          |      |           |       |
| Subconsultant 4:              |          |      |           |       |
| Subconsultant 5:              |          |      |           |       |

Note: Add additional pages if necessary.

**NOTES:**

- List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same



**Exhibit 10-H1 Cost Proposal** Page 3 of 3  
**Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts**  
(Design, Engineering and Environmental Studies)

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

**Prime Consultant or Subconsultant Certifying:**Name: Jeffrey L. DiehlTitle:\* Chief Financial Officer

Signature: \_\_\_\_\_

Certification Date: 7/14/2021Email: [jdiehl@albionenvironmental.com](mailto:jdiehl@albionenvironmental.com)Phone: 831-469-9128Address: 1414 Soquel Avenue, Suite 205, Santa Cruz, CA 95062

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

**List services the consultant is providing under the proposed contract:**

Cultural resource consulting services

**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Whitson and Associates, Inc. dba Whitson Engineers  Prime Consultant  Subconsultant  2nd Tier Subconsultant

Project No. Monterey County On-Call Contract No. \_\_\_\_\_ Participation Amount \$ TBD On-Call \_\_\_\_\_ Date 07/14/2021

|                       |   |   |                         |
|-----------------------|---|---|-------------------------|
| For Combined Rate     | Fringe Benefit 29.34% + Overhead 41.02% + General & Administrative 59.00% | = | Combined ICR<br>129.36% |
| OR                    |   |   |                         |
| For Home Office Rate  | Fringe Benefit % + General & Administrative %                             | = | Home Office ICR%        |
| For Field Office Rate | Fringe Benefit % + General & Administrative %                             | = | Field Office ICR%       |

Fee = 10%

BILLING INFORMATION

| Name/Job Title/Classification <sup>1</sup>                 | Hourly Billing Rates <sup>2</sup> |          | Effective Date of Hourly Rate |            | Actual or Avg. Hourly Rate <sup>4</sup> | % or \$ Increase | Hourly Range - for Classifications Only |
|--|-----------------------------------|----------|-------------------------------|------------|---|------------------|---|
|  | Straight <sup>3</sup>             | OT(1.5x) | From                          | To         |   |                  |   |
| Richard Weber, PE - Principal *                            | \$348.17                          | \$348.17 | 01/01/2021                    | 12/31/2021 | \$138.00                                | 0.0%             |   |
|  | \$365.58                          | \$365.58 | 01/01/2022                    | 12/31/2022 | \$144.90                                | 5.0%             |   |
|  | \$383.87                          | \$383.87 | 01/01/2023                    | 12/31/2023 | \$152.15                                | 5.0%             |   |
|  | \$403.04                          | \$403.04 | 01/01/2024                    | 12/31/2024 | \$159.75                                | 5.0%             |   |
| Charles Pugh, LS - Project Manager*<br>Land Survey Manager | \$423.20                          | \$423.20 | 01/01/2025                    | 12/31/2025 | \$167.74                                | 5.0%             |   |
|  | \$151.38                          | \$227.07 | 01/01/2021                    | 12/31/2021 | \$60.00                                 | 0.0%             |   |
|  | \$158.95                          | \$238.42 | 01/01/2022                    | 12/31/2022 | \$63.00                                 | 5.0%             |   |
|  | \$166.89                          | \$250.35 | 01/01/2023                    | 12/31/2023 | \$66.15                                 | 5.0%             |   |
| Mike Hink, LS - Land Surveyor                              | \$175.24                          | \$262.87 | 01/01/2024                    | 12/31/2024 | \$69.46                                 | 5.0%             |   |
|  | \$184.00                          | \$276.01 | 01/01/2025                    | 12/31/2025 | \$72.93                                 | 5.0%             |   |
| Mike Hink, LS - Land Surveyor                              | \$151.38                          | \$227.07 | 01/01/2021                    | 12/31/2021 | \$60.00                                 | 0.0%             |   |
|  | \$158.95                          | \$238.42 | 01/01/2022                    | 12/31/2022 | \$63.00                                 | 5.0%             |   |

CALCULATION INFORMATION

|                                       |          |          |          |            |            |         |      |                 |
|---------------------------------------|----------|----------|----------|------------|------------|---------|------|-----------------|
|                                       | \$166.89 | \$250.35 | \$333.79 | 01/01/2023 | 12/31/2023 | \$66.15 | 5.0% |                 |
|                                       | \$175.24 | \$262.87 | \$351.20 | 01/01/2024 | 12/31/2024 | \$69.46 | 5.0% |                 |
|                                       | \$184.00 | \$276.01 | \$368.00 | 01/01/2025 | 12/31/2025 | \$72.93 | 5.0% |                 |
| Thomas Hannah, LS – Land Surveyor     | \$157.69 | \$236.54 | \$315.38 | 01/01/2021 | 12/31/2021 | \$62.50 | 0.0% |                 |
|                                       | \$165.58 | \$248.37 | \$331.16 | 01/01/2022 | 12/31/2022 | \$65.63 | 5.0% |                 |
|                                       | \$173.86 | \$260.79 | \$347.72 | 01/01/2023 | 12/31/2023 | \$68.91 | 5.0% |                 |
|                                       | \$182.54 | \$273.81 | \$365.08 | 01/01/2024 | 12/31/2024 | \$72.35 | 5.0% |                 |
|                                       | \$191.67 | \$287.51 | \$383.34 | 01/01/2025 | 12/31/2025 | \$75.97 | 5.0% |                 |
| Edward Pletsch – Associate Surveyor** | \$103.44 | \$155.16 | \$206.88 | 01/01/2021 | 12/31/2021 | \$41.00 | 0.0% |                 |
|                                       | \$108.61 | \$162.92 | \$217.22 | 01/01/2022 | 12/31/2022 | \$43.05 | 5.0% |                 |
|                                       | \$114.04 | \$171.06 | \$228.08 | 01/01/2023 | 12/31/2023 | \$45.20 | 5.0% |                 |
|                                       | \$119.74 | \$179.61 | \$239.48 | 01/01/2024 | 12/31/2024 | \$47.46 | 5.0% |                 |
|                                       | \$123.22 | \$184.83 | \$246.44 | 01/01/2025 | 12/31/2025 | \$48.84 | 5.0% |                 |
| Jeff Sjolom - Associate Surveyor**    | \$122.36 | \$183.54 | \$244.72 | 01/01/2021 | 12/31/2021 | \$48.50 | 0.0% |                 |
|                                       | \$128.49 | \$192.74 | \$256.98 | 01/01/2022 | 12/31/2022 | \$50.93 | 5.0% |                 |
|                                       | \$134.90 | \$202.35 | \$269.80 | 01/01/2023 | 12/31/2023 | \$53.47 | 5.0% |                 |
|                                       | \$141.64 | \$212.46 | \$283.28 | 01/01/2024 | 12/31/2024 | \$56.14 | 5.0% |                 |
|                                       | \$148.73 | \$223.10 | \$297.46 | 01/01/2025 | 12/31/2025 | \$58.95 | 5.0% |                 |
| Austin Snyder – Assistant Surveyor**  | \$89.57  | \$134.36 | \$179.14 | 01/01/2021 | 12/31/2021 | \$35.50 | 0.0% |                 |
|                                       | \$94.06  | \$141.09 | \$188.12 | 01/01/2022 | 12/31/2022 | \$37.28 | 5.0% |                 |
|                                       | \$98.75  | \$148.13 | \$197.50 | 01/01/2023 | 12/31/2023 | \$39.14 | 5.0% |                 |
|                                       | \$103.69 | \$155.54 | \$207.38 | 01/01/2024 | 12/31/2024 | \$41.10 | 5.0% |                 |
|                                       | \$108.87 | \$163.31 | \$217.74 | 01/01/2025 | 12/31/2025 | \$43.15 | 5.0% |                 |
| Jonathon Bell - Assistant Surveyor**  | \$93.35  | \$140.03 | \$186.70 | 01/01/2021 | 12/31/2021 | \$37.00 | 0.0% |                 |
|                                       | \$98.02  | \$147.03 | \$196.04 | 01/01/2022 | 12/31/2022 | \$38.85 | 5.0% |                 |
|                                       | \$102.91 | \$154.37 | \$205.82 | 01/01/2023 | 12/31/2023 | \$40.79 | 5.0% |                 |
|                                       | \$108.06 | \$162.09 | \$216.12 | 01/01/2024 | 12/31/2024 | \$42.83 | 5.0% |                 |
|                                       | \$113.46 | \$170.19 | \$226.92 | 01/01/2025 | 12/31/2025 | \$44.97 | 5.0% |                 |
| Cody Jones – Surveying Technician**   | \$88.30  | \$132.45 | \$176.60 | 01/01/2021 | 12/31/2021 | \$35.00 | 0.0% |                 |
|                                       | \$92.72  | \$139.08 | \$185.44 | 01/01/2022 | 12/31/2022 | \$36.75 | 5.0% |                 |
|                                       | \$97.36  | \$146.04 | \$194.72 | 01/01/2023 | 12/31/2023 | \$38.59 | 5.0% |                 |
|                                       | \$102.23 | \$153.35 | \$204.46 | 01/01/2024 | 12/31/2024 | \$40.52 | 5.0% |                 |
|                                       | \$107.33 | \$161.00 | \$214.66 | 01/01/2025 | 12/31/2025 | \$42.54 | 5.0% |                 |
| Adam Tucker – Administrative Support  | \$97.13  | \$145.70 | \$194.26 | 01/01/2021 | 12/31/2021 | \$38.50 | 0.0% |                 |
|                                       | \$102.00 | \$153.00 | \$204.00 | 01/01/2022 | 12/31/2022 | \$40.43 | 5.0% |                 |
|                                       | \$107.10 | \$160.65 | \$214.20 | 01/01/2023 | 12/31/2023 | \$42.45 | 5.0% |                 |
|                                       | \$112.45 | \$168.68 | \$224.90 | 01/01/2024 | 12/31/2024 | \$44.57 | 5.0% |                 |
|                                       | \$118.07 | \$177.11 | \$236.14 | 01/01/2025 | 12/31/2025 | \$46.80 | 5.0% |                 |
| Field Surveyor - Chief of Party **    | \$199.52 | \$299.28 | \$399.04 | 01/01/2021 | 12/31/2021 | \$79.08 |      |                 |
| Field Surveyor –Chairman/Rodman**     | \$184.45 | \$276.68 | \$368.90 | 01/01/2021 | 12/31/2021 | \$73.11 |      |                 |
| TBD – Civil Engineer                  | \$126.15 | \$189.22 | \$252.30 | 01/01/2021 | 12/31/2021 | \$50.00 | 0.0% | \$43.00-\$57.00 |

|                                 |          |          |          |            |            |         |      |                 |
|---------------------------------|----------|----------|----------|------------|------------|---------|------|-----------------|
|                                 | \$132.46 | \$198.68 | \$264.91 | 01/01/2022 | 12/31/2022 | \$52.50 | 5.0% | \$45.50-\$59.50 |
|                                 | \$139.09 | \$208.64 | \$278.18 | 01/01/2023 | 12/31/2023 | \$55.13 | 5.0% | \$48.13-\$62.13 |
|                                 | \$146.03 | \$219.04 | \$292.06 | 01/01/2024 | 12/31/2024 | \$57.88 | 5.0% | \$50.88-\$64.88 |
|                                 | \$153.35 | \$230.02 | \$306.69 | 01/01/2025 | 12/31/2025 | \$60.78 | 5.0% | \$53.78-\$67.78 |
| <b>TBD – Associate Engineer</b> |          |          |          |            |            |         |      |                 |
|                                 | \$100.92 | \$151.38 | \$201.84 | 01/01/2021 | 12/31/2021 | \$40.00 | 0.0% | \$33.00-\$47.00 |
|                                 | \$105.96 | \$158.95 | \$211.93 | 01/01/2022 | 12/31/2022 | \$42.00 | 5.0% | \$35.00-\$49.00 |
|                                 | \$111.26 | \$166.89 | \$222.53 | 01/01/2023 | 12/31/2023 | \$44.10 | 5.0% | \$37.10-\$51.10 |
|                                 | \$116.84 | \$175.26 | \$233.68 | 01/01/2024 | 12/31/2024 | \$46.31 | 5.0% | \$39.31-\$53.31 |
|                                 | \$122.67 | \$184.00 | \$245.33 | 01/01/2025 | 12/31/2025 | \$48.62 | 5.0% | \$41.62-\$55.62 |
| <b>TBD – Assistant Engineer</b> |          |          |          |            |            |         |      |                 |
|                                 | \$89.57  | \$134.36 | \$179.14 | 01/01/2021 | 12/31/2021 | \$35.50 | 0.0% | \$28.50-\$42.50 |
|                                 | \$94.06  | \$141.09 | \$188.12 | 01/01/2022 | 12/31/2022 | \$37.28 | 5.0% | \$30.28-\$44.28 |
|                                 | \$98.75  | \$148.13 | \$197.50 | 01/01/2023 | 12/31/2023 | \$39.14 | 5.0% | \$32.14-\$46.14 |
|                                 | \$103.69 | \$155.54 | \$207.38 | 01/01/2024 | 12/31/2024 | \$41.10 | 5.0% | \$34.10-\$48.10 |
|                                 | \$108.87 | \$163.31 | \$217.74 | 01/01/2025 | 12/31/2025 | \$43.15 | 5.0% | \$36.15-\$50.15 |

(Add pages as necessary)

NOTES:

1. Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.



**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Whitson and Associates, Inc. dba Whitson Engineers  Prime Consultant  Subconsultant

Project No. Monterey County On-Call Contract No. \_\_\_\_\_ Date 07/14/2021

| SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary) |          |      |           |       |
|---|----------|------|-----------|-------|
| Description of Item   | Quantity | Unit | Unit Cost | Total |
| Mileage Costs   |          |      | \$        | \$    |
| Equipment Rental and Supplies   |          |      | \$        | \$    |
| Permit Fees   |          |      | \$        | \$    |
| Plan Sheets   |          |      | \$        | \$    |
| Test  |          |      | \$        | \$    |
| Vehicle   |          |      | \$        | \$    |
| Subconsultant 1:  |          |      | \$        | \$    |
| Subconsultant 2:  |          |      | \$        | \$    |
| Subconsultant 3:  |          |      | \$        | \$    |
| Subconsultant 4:  |          |      | \$        | \$    |
| Subconsultant 5:  |          |      | \$        | \$    |

Note: Add additional pages if necessary.

**NOTES:**

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. Title 23 United States Code Section 112 - Letting of Contracts
4. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
6. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: Kimberley Wolman Title \*: CFO

Signature : *Kimberley Wolman* Date of Certification (mm/dd/yyyy): 07/14/2021

Email: kwolman@whitsonengineers.com Phone Number: 831-649-5225

Address: 6 Harris Court, Monterey, CA 93940

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract. List services the consultant is providing under the proposed contract:

On-call Land Surveying and Civil Engineer services

**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant EXARO Technologies Corporation  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
Project No. 10806 Contract No. N/A **Participation Amount** TBD Date 8/11/2021

|                       |                  |   |                            |   |                                     |
|-----------------------|------------------|---|----------------------------|---|-------------------------------------|
| For Combined Rate     | Fringe Benefit % | + | General & Administration % | = | Combined Indirect Cost Rate (ICR) % |
|                       |                  |   |                            |   | 205.80%                             |
| For Home Office Rate  | Fringe Benefit % | + | General & Administration % | = | Home Office ICR %                   |
|                       |                  |   |                            |   | 0.00%                               |
| For Field Office Rate | Fringe Benefit % | + | General & Administration % | = | Field Office ICR %                  |
|                       |                  |   |                            |   | 0.00%                               |
| FEE % =               |                  |   |                            |   | 10.00%                              |

**BILLING INFORMATION**

**CALCULATION INFORMATION**

| Name/Job Title/Classification <sup>1</sup> | Hourly Billing Rates <sup>3</sup> |          |          | Effective date of hourly rate |            | Actual or Avg. hourly rate <sup>4</sup> | % or \$ increase | Hourly range - for classifications only |
|--|-----------------------------------|----------|----------|-------------------------------|------------|---|------------------|---|
|  | Straight                          | OT(1.5x) | OT(2x)   | From                          | To         |   |                  |   |
| Jose Dominguez – Operations Manager        | \$79.31                           | \$118.97 | \$158.62 | 1/1/2021                      | 12/31/2021 | \$72.10                                 |                  | Not Applicable                          |
|  | \$81.69                           | \$122.53 | \$163.38 | 1/1/2022                      | 12/31/2022 | \$74.26                                 | 3.00%            |   |
| Operations Manager                         | \$84.14                           | \$126.21 | \$168.28 | 1/1/2023                      | 12/31/2023 | \$76.49                                 | 3.00%            | Not Applicable                          |
|  | \$218.21                          | \$327.31 | \$436.42 | 1/1/2021                      | 12/31/2021 | \$64.87                                 |                  |   |
| Mario Lopez - Project Manager              | \$224.76                          | \$337.13 | \$449.51 | 1/1/2022                      | 12/31/2022 | \$66.82                                 | 3.00%            | Not Applicable                          |
|  | \$231.50                          | \$347.25 | \$463.00 | 1/1/2023                      | 12/31/2023 | \$68.82                                 | 3.00%            |   |
| Yogendra Singh - Lead Foreman              | \$232.91                          | \$349.36 | \$465.82 | 1/1/2021                      | 12/31/2021 | \$69.24                                 |                  | Not Applicable                          |
|  | \$239.90                          | \$359.85 | \$479.79 | 1/1/2022                      | 12/31/2022 | \$71.32                                 | 3.00%            |   |
| Lead Foreman                               | \$247.09                          | \$370.64 | \$494.19 | 1/1/2023                      | 12/31/2023 | \$73.46                                 | 3.00%            | Not Applicable                          |
|  | \$211.21                          | \$316.82 | \$422.43 | 1/1/2021                      | 12/31/2021 | \$62.79                                 |                  |   |
| TBD - Foreman                              | \$217.55                          | \$326.32 | \$435.10 | 1/1/2022                      | 12/31/2022 | \$64.67                                 | 3.00%            | Not Applicable                          |
|  | \$224.08                          | \$336.11 | \$448.15 | 1/1/2023                      | 12/31/2023 | \$66.61                                 | 3.00%            |   |
| Foreman                                    | \$202.80                          | \$304.21 | \$405.61 | 1/1/2021                      | 12/31/2021 | \$60.29                                 |                  | Not Applicable                          |
|  | \$208.89                          | \$313.33 | \$417.78 | 1/1/2022                      | 12/31/2022 | \$62.10                                 | 3.00%            |   |
| TBD - Technician                           | \$215.15                          | \$322.73 | \$430.31 | 1/1/2023                      | 12/31/2023 | \$63.96                                 | 3.00%            | Not Applicable                          |
|  |                                   |          |          |                               |            |   |                  |   |

(Add pages as necessary)

NOTES:

- Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.



**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of 3**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant EXARO Technologies Corporation  Prime Consultant  Subconsultant  
 Project No. 10806 Contract No. N/A

Date 8/11/2021**SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)**

| Description of Items         | Quantity | Unit  | Unit Cost | Total |
|------------------------------|----------|-------|-----------|-------|
| Mileage Costs                | TBD      | Mile  | \$0.56    |       |
| Arrow Board                  | TBD      | Day   | 160       |       |
| Permit Fees                  | TBD      | LS    | TBD       |       |
| Material                     | TBD      | LS    | TBD       |       |
| Vacuum Truck                 | TBD      | Day   | 927       |       |
| Dump Truck                   | TBD      | Day   | 330       |       |
| Pickup Truck                 | TBD      | Day   | 217       |       |
| Subsistence                  | TBD      | Night | 200       |       |
| Electronic Detection Locator | TBD      | Day   | 114       |       |
| GPR                          | TBD      | Day   | 284       |       |
| Subconsultant 1:             |          |       |           |       |
| Subconsultant 2:             |          |       |           |       |

Note: Add additional pages if necessary.

## NOTES:

- List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.

**Exhibit 10-H1 Cost Proposal** Page 2 of 3  
**Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts**  
(Design, Engineering and Environmental Studies)

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

**Prime Consultant or Subconsultant Certifying:**

Name: **Hector M. Dominguez** Title:\* **President**

Signature: *Hector M. Dominguez* Certification Date: **7/19/2021**

Email: [hd@exarotec.com](mailto:hd@exarotec.com) Phone: **650-777-4324**

Address: **1831 Bayshore Hwy Burlingame, CA 94010**

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

**List services the consultant is providing under the proposed contract:**

Underground utility locating

**EXHIBIT 10-H2 COST PROPOSAL** Form 1 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant **Bender-Rosenthal, Inc.**

Prime Consultant

Subcontractant

2nd Tier Subcontractant

Project No. On-Call Right of Way Services

Contract No. \_\_\_\_\_

Participation Amount \$ TRD

Date 7/15/2021

For Combined Rate  
 Fringe Benefit % + General & Administrative% + Facilities Capital Cost of Money%  
 = 91.36% Combined ICR %

For Home Office  
 Fringe Benefit % + General & Administrative% + Facilities Capital Cost of Money%  
 = Home Office ICR %

For Field Office  
 Fringe Benefit % + General & Administrative% + Facilities Capital Cost of Money%  
 = Field Office ICR %

FEE = 100%

BILLING INFORMATION

CALCULATION INFORMATION

| Name/Job Title/Classification <sup>1</sup> | Hourly Billing Rates <sup>2</sup> |          | Effective Date of Hourly Rate |          | Actual or Avg. Hourly Rate <sup>4</sup> | % or \$ Increase | Hourly Range- for Classifications Only | Billing Rate Range- for Classifications Only |          |
|--|-----------------------------------|----------|-------------------------------|----------|---|------------------|--|--|----------|
|  | Straight <sup>3</sup>             | OT(1.5x) | OT(2x)                        | From     |   |                  |  |  | To       |
| Frenda Schmitt*                            | \$189.45                          | \$234.45 | \$279.45                      | 1/1/2021 | 12/31/2021                              | \$90.00          | 0.00%                                  | N/A  | N/A      |
| Senior Project Manager                     | \$195.13                          | \$241.48 | \$287.83                      | 1/1/2022 | 12/31/2022                              | \$92.70          | 3.00%                                  | N/A  | N/A      |
| Non-Exempt Hourly                          | \$200.98                          | \$248.72 | \$296.46                      | 1/1/2023 | 12/31/2023                              | \$95.48          | 3.00%                                  | N/A  | N/A      |
| Non-Exempt Hourly                          | \$207.01                          | \$256.19 | \$305.36                      | 1/1/2024 | 12/31/2024                              | \$98.35          | 3.00%                                  | N/A  | N/A      |
| Non-Exempt Hourly                          | \$213.22                          | \$263.82 | \$314.52                      | 1/1/2025 | 12/31/2025                              | \$101.30         | 3.00%                                  | N/A  | N/A      |
| TRD  | \$189.45                          | \$234.45 | \$279.45                      | 1/1/2021 | 12/31/2021                              | \$90.00          | 0.00%                                  | \$70.00                                      | \$110.00 |
| Senior Project Manager                     | \$195.13                          | \$241.48 | \$287.83                      | 1/1/2022 | 12/31/2022                              | \$92.70          | 3.00%                                  | \$72.10                                      | \$113.30 |
| Non-Exempt Hourly                          | \$200.98                          | \$248.72 | \$296.46                      | 1/1/2023 | 12/31/2023                              | \$95.48          | 3.00%                                  | \$74.26                                      | \$116.70 |
| Non-Exempt Hourly                          | \$207.01                          | \$256.19 | \$305.36                      | 1/1/2024 | 12/31/2024                              | \$98.35          | 3.00%                                  | \$76.49                                      | \$120.20 |
| Non-Exempt Hourly                          | \$213.22                          | \$263.82 | \$314.52                      | 1/1/2025 | 12/31/2025                              | \$101.30         | 3.00%                                  | \$78.79                                      | \$123.81 |
| TRD  | \$147.35                          | \$182.35 | \$217.35                      | 1/1/2021 | 12/31/2021                              | \$70.00          | 0.00%                                  | \$65.00                                      | \$75.00  |
| Project Manager                            | \$151.77                          | \$187.82 | \$223.87                      | 1/1/2022 | 12/31/2022                              | \$72.10          | 3.00%                                  | \$66.95                                      | \$77.25  |
| Non-Exempt Hourly                          | \$156.32                          | \$193.45 | \$230.48                      | 1/1/2023 | 12/31/2023                              | \$74.26          | 3.00%                                  | \$68.96                                      | \$79.57  |
| Non-Exempt Hourly                          | \$161.01                          | \$199.26 | \$237.50                      | 1/1/2024 | 12/31/2024                              | \$76.49          | 3.00%                                  | \$71.03                                      | \$81.95  |
| Non-Exempt Hourly                          | \$165.84                          | \$205.23 | \$244.63                      | 1/1/2025 | 12/31/2025                              | \$78.79          | 3.00%                                  | \$73.16                                      | \$84.41  |
| TRD  | \$110.51                          | \$136.76 | \$163.01                      | 1/1/2021 | 12/31/2021                              | \$52.50          | 0.00%                                  | \$40.00                                      | \$65.00  |
| Assistant Project Manager                  | \$113.83                          | \$140.86 | \$167.90                      | 1/1/2022 | 12/31/2022                              | \$54.08          | 3.00%                                  | \$41.20                                      | \$66.95  |
| Non-Exempt Hourly                          | \$117.24                          | \$145.00 | \$172.94                      | 1/1/2023 | 12/31/2023                              | \$55.70          | 3.00%                                  | \$42.44                                      | \$68.96  |
| Non-Exempt Hourly                          | \$120.76                          | \$149.44 | \$178.13                      | 1/1/2024 | 12/31/2024                              | \$57.37          | 3.00%                                  | \$43.71                                      | \$71.03  |
| Non-Exempt Hourly                          | \$124.38                          | \$153.93 | \$183.47                      | 1/1/2025 | 12/31/2025                              | \$59.00          | 3.00%                                  | \$45.02                                      | \$73.16  |
| TRD  | \$131.56                          | \$162.81 | \$194.06                      | 1/1/2021 | 12/31/2021                              | \$62.50          | 0.00%                                  | \$55.00                                      | \$70.00  |
| Senior Right of Way Specialist             | \$135.51                          | \$167.69 | \$199.88                      | 1/1/2022 | 12/31/2022                              | \$64.38          | 3.00%                                  | \$56.65                                      | \$72.10  |
| Senior Right of Way Specialist             | \$139.57                          | \$172.73 | \$205.88                      | 1/1/2023 | 12/31/2023                              | \$66.31          | 3.00%                                  | \$58.35                                      | \$74.26  |



**EXHIBIT 10-H2 COST PROPOSAL** Form 1 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
**(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)**

Note: Mark-ups are Not Allowed

Consultant Bender Rosenthal, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. \_\_\_\_\_ On-Call Right of Way Services

Contract No. \_\_\_\_\_

Participation Amount \$ \_\_\_\_\_

**TBD**

Date 7/15/2021

| Category                            | Rate     | Contract No. | Rate     | Start Date | End Date   | Participation Amount | Rate  | Start Date | End Date | Rate     |
|-------------------------------------|----------|--------------|----------|------------|------------|----------------------|-------|------------|----------|----------|
| Non-empti Hourly                    | \$143.76 |              | \$177.91 | 1/1/2024   | 12/31/2024 | \$68.30              | 3.00% | \$60.10    | 7/6/49   | \$127.00 |
| TBD                                 | \$148.07 |              | \$183.24 | 1/1/2025   | 12/31/2025 | \$70.34              | 3.00% | \$61.90    | 7/8.79   | \$131.00 |
| Designated Member of Appraisal Inst | \$163.13 |              | \$201.88 | 1/1/2021   | 12/31/2021 | \$77.50              | 0.00% | \$55.00    | \$100.00 | \$116.00 |
| Institute                           | \$168.03 |              | \$207.94 | 1/1/2022   | 12/31/2022 | \$79.83              | 3.00% | \$56.65    | \$103.00 | \$120.00 |
| Non-empti Hourly                    | \$173.07 |              | \$214.18 | 1/1/2023   | 12/31/2023 | \$82.22              | 3.00% | \$58.35    | \$106.00 | \$123.00 |
| Non-empti Hourly                    | \$178.26 |              | \$220.60 | 1/1/2024   | 12/31/2024 | \$84.69              | 3.00% | \$60.10    | \$109.27 | \$127.00 |
| TBD                                 | \$183.61 |              | \$227.22 | 1/1/2025   | 12/31/2025 | \$87.23              | 3.00% | \$61.90    | \$112.55 | \$131.00 |
| Senior Appraiser                    | \$121.04 |              | \$149.79 | 1/1/2021   | 12/31/2021 | \$57.50              | 0.00% | \$45.00    | \$70.00  | \$95.00  |
| Appraiser                           | \$124.67 |              | \$154.28 | 1/1/2022   | 12/31/2022 | \$59.23              | 3.00% | \$46.35    | \$72.10  | \$98.00  |
| Non-empti Hourly                    | \$128.41 |              | \$158.91 | 1/1/2023   | 12/31/2023 | \$61.00              | 3.00% | \$47.74    | \$74.26  | \$101.00 |
| Non-empti Hourly                    | \$132.26 |              | \$163.67 | 1/1/2024   | 12/31/2024 | \$62.83              | 3.00% | \$49.17    | \$76.49  | \$104.00 |
| Appraiser                           | \$136.23 |              | \$168.58 | 1/1/2025   | 12/31/2025 | \$64.72              | 3.00% | \$50.65    | \$78.79  | \$107.00 |
| TBD                                 | \$78.94  |              | \$97.69  | 1/1/2021   | 12/31/2021 | \$37.50              | 0.00% | \$30.00    | \$45.00  | \$55.00  |
| Senior Acquisition Agent            | \$81.30  |              | \$100.62 | 1/1/2022   | 12/31/2022 | \$38.63              | 3.00% | \$30.90    | \$46.35  | \$56.00  |
| Non-empti Hourly                    | \$83.74  |              | \$103.64 | 1/1/2023   | 12/31/2023 | \$39.78              | 3.00% | \$31.83    | \$47.74  | \$57.00  |
| Non-empti Hourly                    | \$86.26  |              | \$106.74 | 1/1/2024   | 12/31/2024 | \$40.98              | 3.00% | \$32.78    | \$49.17  | \$58.00  |
| TBD                                 | \$88.84  |              | \$109.95 | 1/1/2025   | 12/31/2025 | \$42.21              | 3.00% | \$33.77    | \$50.65  | \$59.00  |
| Senior Acquisition Agent            | \$131.56 |              | \$162.81 | 1/1/2021   | 12/31/2021 | \$62.50              | 0.00% | \$45.00    | \$80.00  | \$95.00  |
| Non-empti Hourly                    | \$135.51 |              | \$167.69 | 1/1/2022   | 12/31/2022 | \$64.38              | 3.00% | \$46.35    | \$82.40  | \$98.00  |
| Non-empti Hourly                    | \$139.57 |              | \$172.73 | 1/1/2023   | 12/31/2023 | \$66.31              | 3.00% | \$47.74    | \$84.87  | \$101.00 |
| Non-empti Hourly                    | \$143.76 |              | \$177.91 | 1/1/2024   | 12/31/2024 | \$68.30              | 3.00% | \$49.17    | \$87.42  | \$104.00 |
| Non-empti Hourly                    | \$148.07 |              | \$183.24 | 1/1/2025   | 12/31/2025 | \$70.34              | 3.00% | \$50.65    | \$90.04  | \$107.00 |
| TBD                                 | \$74.73  |              | \$92.48  | 1/1/2021   | 12/31/2021 | \$35.50              | 0.00% | \$26.00    | \$45.00  | \$55.00  |
| Acquisition Agent                   | \$76.97  |              | \$95.25  | 1/1/2022   | 12/31/2022 | \$36.57              | 3.00% | \$26.78    | \$46.35  | \$57.00  |
| Non-empti Hourly                    | \$79.28  |              | \$98.11  | 1/1/2023   | 12/31/2023 | \$37.66              | 3.00% | \$27.58    | \$47.74  | \$59.00  |
| Non-empti Hourly                    | \$81.66  |              | \$101.05 | 1/1/2024   | 12/31/2024 | \$38.79              | 3.00% | \$28.41    | \$49.17  | \$60.00  |
| TBD                                 | \$84.10  |              | \$104.08 | 1/1/2025   | 12/31/2025 | \$39.96              | 3.00% | \$29.26    | \$50.65  | \$62.00  |
| Relocation Agent                    | \$127.35 |              | \$157.60 | 1/1/2021   | 12/31/2021 | \$60.50              | 0.00% | \$45.00    | \$76.00  | \$95.00  |
| Non-empti Hourly                    | \$131.17 |              | \$162.33 | 1/1/2022   | 12/31/2022 | \$62.32              | 3.00% | \$46.35    | \$78.28  | \$98.00  |
| Non-empti Hourly                    | \$135.11 |              | \$167.20 | 1/1/2023   | 12/31/2023 | \$64.18              | 3.00% | \$47.74    | \$80.63  | \$101.00 |
| Non-empti Hourly                    | \$139.16 |              | \$172.21 | 1/1/2024   | 12/31/2024 | \$66.11              | 3.00% | \$49.17    | \$83.05  | \$104.00 |
| TBD                                 | \$143.33 |              | \$177.38 | 1/1/2025   | 12/31/2025 | \$68.09              | 3.00% | \$50.65    | \$85.54  | \$107.00 |
| Land Agent                          | \$66.31  |              | \$82.06  | 1/1/2021   | 12/31/2021 | \$31.50              | 0.00% | \$18.00    | \$45.00  | \$55.00  |
| Non-empti Hourly                    | \$68.30  |              | \$84.52  | 1/1/2022   | 12/31/2022 | \$32.45              | 3.00% | \$18.54    | \$46.35  | \$56.00  |
| Non-empti Hourly                    | \$70.34  |              | \$87.05  | 1/1/2023   | 12/31/2023 | \$33.42              | 3.00% | \$19.10    | \$47.74  | \$57.00  |
| Non-empti Hourly                    | \$72.45  |              | \$89.67  | 1/1/2024   | 12/31/2024 | \$34.42              | 3.00% | \$19.67    | \$49.17  | \$58.00  |
| TBD                                 | \$74.65  |              | \$92.36  | 1/1/2025   | 12/31/2025 | \$35.45              | 3.00% | \$20.26    | \$50.65  | \$59.00  |
| Senior Project Coordinator          | \$105.25 |              | \$130.25 | 1/1/2021   | 12/31/2021 | \$50.00              | 0.00% | \$35.00    | \$65.00  | \$74.00  |
| Senior Project Coordinator          | \$108.41 |              | \$134.16 | 1/1/2022   | 12/31/2022 | \$51.50              | 3.00% | \$36.05    | \$66.95  | \$76.00  |

**EXHIBIT 10-H2 COST PROPOSAL** Form 1 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Bender Rosenthal, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. \_\_\_\_\_ On-call Rate of Max Services \_\_\_\_\_

Contract No. \_\_\_\_\_

Participation Amount \$ \_\_\_\_\_

TBD

Date 7/15/2021

| Project No.            | On-call Rate of Max Services | Contract No. | Participation Amount \$ | TBD      | Date       |         |                    |         |         |         |          |
|------------------------|------------------------------|--------------|-------------------------|----------|------------|---------|--------------------|---------|---------|---------|----------|
| Non-call Hourly        | \$111.66                     | \$138.18     | \$164.70                | 1.1.2023 | 12.31.2023 | \$53.05 | 3,000 <sup>h</sup> | \$37.13 | \$68.96 | \$70.00 | \$146.00 |
| Non-call Hourly        | \$115.01                     | \$142.33     | \$169.64                | 1.1.2024 | 12.31.2024 | \$54.64 | 3,000 <sup>h</sup> | \$38.25 | \$71.03 | \$81.00 | \$150.00 |
| Non-call Hourly        | \$118.46                     | \$146.60     | \$174.73                | 1.1.2025 | 12.31.2025 | \$56.28 | 3,000 <sup>h</sup> | \$39.39 | \$73.16 | \$83.00 | \$154.00 |
| HRD                    | \$63.15                      | \$78.15      | \$93.15                 | 1.1.2021 | 12.31.2021 | \$30.00 | 0.000 <sup>h</sup> | \$20.00 | \$40.00 | \$43.00 | \$85.00  |
| Project Coordinator    | \$65.04                      | \$80.49      | \$95.94                 | 1.1.2022 | 12.31.2022 | \$30.90 | 3,000 <sup>h</sup> | \$20.60 | \$41.20 | \$44.00 | \$87.00  |
|                        | \$66.99                      | \$82.91      | \$98.82                 | 1.1.2023 | 12.31.2023 | \$31.83 | 3,000 <sup>h</sup> | \$21.22 | \$42.44 | \$45.00 | \$90.00  |
| Non-call Hourly        | \$69.00                      | \$85.40      | \$101.79                | 1.1.2024 | 12.31.2024 | \$32.78 | 3,000 <sup>h</sup> | \$21.85 | \$43.71 | \$47.00 | \$93.00  |
|                        | \$71.07                      | \$87.96      | \$104.84                | 1.1.2025 | 12.31.2025 | \$33.77 | 3,000 <sup>h</sup> | \$22.51 | \$45.02 | \$48.00 | \$95.00  |
| HRD                    | \$63.15                      | \$78.15      | \$93.15                 | 1.1.2021 | 12.31.2021 | \$30.00 | 0.000 <sup>h</sup> | \$20.00 | \$40.00 | \$43.00 | \$85.00  |
| Researcher             | \$65.04                      | \$80.49      | \$95.94                 | 1.1.2022 | 12.31.2022 | \$30.90 | 3,000 <sup>h</sup> | \$20.60 | \$41.20 | \$44.00 | \$87.00  |
|                        | \$66.99                      | \$82.91      | \$98.82                 | 1.1.2023 | 12.31.2023 | \$31.83 | 3,000 <sup>h</sup> | \$21.22 | \$42.44 | \$45.00 | \$90.00  |
| Non-call Hourly        | \$69.00                      | \$85.40      | \$101.79                | 1.1.2024 | 12.31.2024 | \$32.78 | 3,000 <sup>h</sup> | \$21.85 | \$43.71 | \$47.00 | \$93.00  |
|                        | \$71.07                      | \$87.96      | \$104.84                | 1.1.2025 | 12.31.2025 | \$33.77 | 3,000 <sup>h</sup> | \$22.51 | \$45.02 | \$48.00 | \$95.00  |
| HRD                    | \$63.15                      | \$78.15      | \$93.15                 | 1.1.2021 | 12.31.2021 | \$30.00 | 0.000 <sup>h</sup> | \$20.00 | \$40.00 | \$43.00 | \$85.00  |
| Administrative Support | \$65.04                      | \$80.49      | \$95.94                 | 1.1.2022 | 12.31.2022 | \$30.90 | 3,000 <sup>h</sup> | \$20.60 | \$41.20 | \$44.00 | \$87.00  |
|                        | \$66.99                      | \$82.91      | \$98.82                 | 1.1.2023 | 12.31.2023 | \$31.83 | 3,000 <sup>h</sup> | \$21.22 | \$42.44 | \$45.00 | \$90.00  |
| Non-call Hourly        | \$69.00                      | \$85.40      | \$101.79                | 1.1.2024 | 12.31.2024 | \$32.78 | 3,000 <sup>h</sup> | \$21.85 | \$43.71 | \$47.00 | \$93.00  |
|                        | \$71.07                      | \$87.96      | \$104.84                | 1.1.2025 | 12.31.2025 | \$33.77 | 3,000 <sup>h</sup> | \$22.51 | \$45.02 | \$48.00 | \$95.00  |

(add pages as necessary)

NOTES:

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.



**EXHIBIT 10-H2 COST PROPOSAL** FORM 2 OF 3  
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Bender Rosenthal, Inc. Prime Consultant  Subconsultant  
 Project No. On-Call Right of Way Services Contract No. TBD Date 7/15/2021

| SCHEDULE OF OTHER DIRECT COST ITEMS      |          |      |           |        |
|--|----------|------|-----------|--------|
| PRIME CONSULTANT                         |          |      |           |        |
| DESCRIPTION OF ITEMS                     | Quantity | Unit | Unit Cost | Total  |
| Outside Vendor Reproduction              | 0.00     | LS   | at cost   | \$0.00 |
| U.S. Mail                                | 0.00     | EA   | at cost   | \$0.00 |
| Overnight Mail Service                   | 0.00     | EA   | at cost   | \$0.00 |
| Personal Vehicle                         | 0.00     | Mile | IRS Rate  | \$0.00 |
| Per Diem                                 | 0.00     | Day  | at cost   | \$0.00 |
| Permit Fees                              | 0.00     | EA   | \$0.00    | \$0.00 |
| Research Fee                             | 0.00     | EA   | \$0.00    | \$0.00 |
| Records Search                           | 0.00     | EA   | \$0.00    | \$0.00 |
| Tolls & Parking                          | 0.00     | EA   | \$0.00    | \$0.00 |
| Preliminary Title Report                 | 0.00     | EA   | \$750.00  | \$0.00 |
| <b>3<sup>rd</sup> Tier Subconsultant</b> |          |      |           | \$0.00 |
| Subconsultant 1:                         |          |      |           |        |
| Subconsultant 2:                         |          |      |           |        |

Note: Add Additional pages if necessary.

NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. Title 23 United States Code Section 112 - Letting of Contracts
4. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
6. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement. Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

**Prime Consultant or Subconsultant Certifying:**

Name: David B. Wraa Title\*: President

Signature:  Date of Certification (mm/dd/yyyy): 7/15/2021

Email: d.wraa@benderrosenthal.com Phone Number: (916) 978-4900

Address: 2825 Watt Avenue, Suite 200, Sacramento CA 95821

Right of Way Project Management, Right of Way Planning Cost Estimating, As-Needed Right of Way Appraisal and Valuation Services, Acquisition, Relocation Services, Title and Escrow Support, Condemnation Support



**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 1  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

**Note: Mark-ups are Not Allowed**

Consultant Fehr & Peers  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Participation Amount TBD Date \_\_\_\_\_

|                       |                  |   |                            |   |                                     |
|-----------------------|------------------|---|----------------------------|---|-------------------------------------|
| For Combined Rate     | Fringe Benefit % | + | General & Administration % | = | Combined Indirect Cost Rate (ICR) % |
|                       |                  |   |                            |   | 189.31%                             |
| For Home Office Rate  | Fringe Benefit % | + | General & Administration % | = | Home Office ICR %                   |
|                       |                  |   |                            |   | 0.00%                               |
| For Field Office Rate | Fringe Benefit % | + | General & Administration % | = | Field Office ICR %                  |
|                       |                  |   |                            |   | 0.00%                               |
| FEE % = <b>10.00%</b> |                  |   |                            |   |                                     |

| BILLING INFORMATION             |          |                                | CALCULATION INFORMATION |                                    |            |   |                  |   |
|---------------------------------|----------|--------------------------------|-------------------------|------------------------------------|------------|---|------------------|---|
| Name/Job Title/Classification   | Strength | Hourly Billing Rates (1)(1.5x) | (1)(1.2x)               | Effective date of hourly rate from | To         | Actual or Ave. hourly rate <sup>1</sup> | % or \$ increase | Hourly range - for classifications only |
| 1100 Rubins Associate-in-charge |          | \$79,33                        | \$119,00                | 1/1/2021                           | 12/31/2021 | \$72.12                                 |                  | Not Applicable                          |
|                                 |          | \$81,71                        | \$122,57                | 1/1/2022                           | 12/31/2022 | \$74.28                                 | 3.00%            |   |
|                                 |          | \$81,16                        | \$126,21                | 1/1/2023                           | 12/31/2023 | \$76.51                                 | 3.00%            |   |

- (Add pages as necessary)
- NOTES:
- Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
  - The cost proposal format shall not be amended.
  - Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
  - For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

**EXHIBIT 10-H2 COST PROPOSAL** Page x of x  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)  
 Prime Consultant     Subconsultant  
 Consultant Fahr & Peers    Contract No. 0  
 Project No. 0    Date 8/5/2021

**SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)**

| Description of Items          | Quantity | Unit          | Unit Cost        | Total |
|-------------------------------|----------|---------------|------------------|-------|
| Mileage Costs                 | 500      | Mile          | Current IRS Rate |       |
| Counts                        | 10       | intersections | 500              |       |
| Equipment Rental and Supplies |          |               |                  |       |
| Permit Fees                   |          |               |                  |       |
| Plan Sheets                   |          |               |                  |       |
| Test                          |          |               |                  |       |
| Vehicle                       |          |               |                  |       |
| Subconsultant 1:              |          |               |                  |       |
| Subconsultant 2:              |          |               |                  |       |
| Subconsultant 3:              |          |               |                  |       |
| Subconsultant 4:              |          |               |                  |       |
| Subconsultant 5:              |          |               |                  |       |

Note: Add additional pages if necessary.

**NOTES:**

- List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contacting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purp

**Exhibit 10-H1 Cost Proposal** Page x of x  
**Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts**  
(Design, Engineering and Environmental Studies)

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

**Prime Consultant or Subconsultant Certifying:**

Name: Franziska Church Title:\* Principal

Signature:  Certification Date: 8/5/2021

Email: fchurch@fehrandpeers.com Phone: (408) 645-7014

Address: 160 W. Santa Clara St. Suite 675, San Jose, CA 95113

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

**List services the consultant is providing under the proposed contract:**

Traffic Analysis



**EXHIBIT 10-H2 COST PROPOSAL PAGE 1 OF 4**  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant TRC Engineers, Inc.  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project No. RFQ #10806 Contract No. TBD Participation Amount TBD Date 7/26/2021

|                       |   |            |   |                          |   |                                     |
|-----------------------|---|------------|---|--------------------------|---|-------------------------------------|
| For Combined Rate     | + | Overhead % | + | General Administration % | = | Combined Indirect Cost Rate (ICR) % |
| Fringe Benefit %      | + | Overhead % | + | General Administration % | = | Home Office ICR %                   |
| 52.30%                |   | 104.88%    |   | 0%                       |   | 157.18%                             |
| For Field Office Rate | + | Overhead % | + | General Administration % | = | Field Office ICR %                  |
| Fringe Benefit %      |   |            |   |                          |   | FEE % = 10.00%                      |

| Name/Job Title/Classification <sup>1</sup> | Hourly Billing Rates <sup>2</sup> |          |          | Effective date of hourly rate |            | Actual or Avg. hourly rate <sup>3</sup> | % or \$ increase | Hourly range - for classifications only |
|--|-----------------------------------|----------|----------|-------------------------------|------------|---|------------------|---|
|  | Straight                          | OT(1.5x) | OT(2x)   | From                          | To         |   |                  |   |
| Principal in Charge                        | \$280.01                          | \$420.02 | \$560.02 | 1/1/2021                      | 12/31/2021 | \$98.98                                 | -                |   |
|  | \$285.61                          | \$428.42 | \$571.23 | 1/1/2022                      | 12/31/2022 | \$100.96                                | 2.00%            | \$75-\$120                              |
|  | \$291.32                          | \$436.99 | \$582.65 | 1/1/2023                      | 12/31/2023 | \$102.98                                | 2.00%            |   |
| Project Manager                            | \$280.01                          | \$420.02 | \$560.02 | 1/1/2021                      | 12/31/2021 | \$98.98                                 | -                |   |
|  | \$285.61                          | \$428.42 | \$571.23 | 1/1/2022                      | 12/31/2022 | \$100.96                                | 2.00%            | \$75-\$120                              |
|  | \$291.32                          | \$436.99 | \$582.65 | 1/1/2023                      | 12/31/2023 | \$102.98                                | 2.00%            |   |
| Project Engineer                           | \$200.01                          | \$300.01 | \$400.02 | 1/1/2021                      | 12/31/2021 | \$70.70                                 | -                |   |
|  | \$204.01                          | \$306.01 | \$408.02 | 1/1/2022                      | 12/31/2022 | \$72.11                                 | 2.00%            | \$55-\$85                               |
|  | \$208.09                          | \$312.13 | \$416.18 | 1/1/2023                      | 12/31/2023 | \$73.56                                 | 2.00%            |   |
| Senior Engineer                            | \$160.01                          | \$240.01 | \$320.01 | 1/1/2021                      | 12/31/2021 | \$56.56                                 | -                |   |
|  | \$163.21                          | \$244.81 | \$326.41 | 1/1/2022                      | 12/31/2022 | \$57.69                                 | 2.00%            | \$45-\$70                               |
|  | \$166.47                          | \$249.71 | \$332.94 | 1/1/2023                      | 12/31/2023 | \$58.85                                 | 2.00%            |   |
| Engineer II                                | \$130.02                          | \$195.03 | \$260.04 | 1/1/2021                      | 12/31/2021 | \$45.96                                 | -                |   |
|  | \$132.62                          | \$198.93 | \$265.24 | 1/1/2022                      | 12/31/2022 | \$46.88                                 | 2.00%            | \$35-\$55                               |
|  | \$135.27                          | \$202.91 | \$270.55 | 1/1/2023                      | 12/31/2023 | \$47.82                                 | 2.00%            |   |

**NOTES:**

1. Key personnel must be marked with an asterisk(\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.  
 2. The cost proposal format shall not be amended.  
 3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.  
 For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

**EXHIBIT 10-H2 COST PROPOSAL PAGE 2 OF 4**  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant TRC Engineers, Inc.  Prime Consultant  Subconsultant  
 Project No. RFQ #10806 Contract No. TBD Date 7/26/2021

|  |    |            |   |                          |   |                                     |
|--|----|------------|---|--------------------------|---|-------------------------------------|
| For Combined Rate Fringe Benefit %     | +  | Overhead % | + | General Administration % | = | Combined Indirect Cost Rate (ICR) % |
|  | OR |            |   |                          |   |                                     |
| For Home Office Rate Fringe Benefit %  | +  | Overhead % | + | General Administration % | = | Home Office ICR %                   |
| 52.30%                                 |    | 104.88%    |   | 0%                       |   | 157.18%                             |
| For Field Office Rate Fringe Benefit % | +  | Overhead % | + | General Administration % | = | Field Office ICR %                  |
|  |    |            |   |                          |   |                                     |

**BILLING INFORMATION**

**CALCULATION INFORMATION**

FEE % = 10.00%

| Name/Job Title/Classification <sup>1</sup> | Hourly Billing Rates <sup>2</sup> |          |          |  | Effective date of hourly rate |            | Actual or Avg. hourly rate <sup>3</sup> | % or \$ increase | Hourly range - for classifications only |
|--|-----------------------------------|----------|----------|--|-------------------------------|------------|---|------------------|---|
|  | Straight                          | OT(1.5x) | OT(2x)   |  | From                          | To         |   |                  |   |
| Engineer I                                 | \$110.02                          | \$165.03 | \$220.04 |  | 1/1/2021                      | 12/31/2021 | \$38.89                                 | -                | \$29-\$43                               |
|  | \$112.22                          | \$168.33 | \$224.44 |  | 1/1/2022                      | 12/31/2022 | \$39.67                                 | 2.00%            |   |
|  | \$114.46                          | \$171.70 | \$228.93 |  | 1/1/2023                      | 12/31/2023 | \$40.46                                 | 2.00%            |   |
| CADD Supervisor                            | \$150.02                          | \$225.03 | \$300.04 |  | 1/1/2021                      | 12/31/2021 | \$53.03                                 | -                | \$40-\$65                               |
|  | \$153.02                          | \$229.53 | \$306.04 |  | 1/1/2022                      | 12/31/2022 | \$54.09                                 | 2.00%            |   |
|  | \$156.08                          | \$234.12 | \$312.16 |  | 1/1/2023                      | 12/31/2023 | \$55.17                                 | 2.00%            |   |
| CADD Technician                            | \$105.01                          | \$157.52 | \$210.02 |  | 1/1/2021                      | 12/31/2021 | \$37.12                                 | -                | \$25-\$40                               |
|  | \$107.11                          | \$160.67 | \$214.22 |  | 1/1/2022                      | 12/31/2022 | \$37.86                                 | 2.00%            |   |
|  | \$109.25                          | \$163.88 | \$218.51 |  | 1/1/2023                      | 12/31/2023 | \$38.62                                 | 2.00%            |   |
| Desktop Publisher                          | \$85.01                           | \$127.52 | \$170.02 |  | 1/1/2021                      | 12/31/2021 | \$30.05                                 | -                | \$28-\$40                               |
|  | \$86.71                           | \$130.07 | \$173.42 |  | 1/1/2022                      | 12/31/2022 | \$30.65                                 | 2.00%            |   |
|  | \$88.45                           | \$132.67 | \$176.89 |  | 1/1/2023                      | 12/31/2023 | \$31.26                                 | 2.00%            |   |
| Administrative Assistant                   | \$85.01                           | \$127.52 | \$170.02 |  | 1/1/2021                      | 12/31/2021 | \$30.05                                 | -                | \$20-\$40                               |
|  | \$86.71                           | \$130.07 | \$173.42 |  | 1/1/2022                      | 12/31/2022 | \$30.65                                 | 2.00%            |   |
|  | \$88.45                           | \$132.67 | \$176.89 |  | 1/1/2023                      | 12/31/2023 | \$31.26                                 | 2.00%            |   |

**NOTES:**

- Key personnel must be marked with an asterisk(\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1 + ICR) \* (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.



## EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 4

## SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant TRC Engineers, Inc.  Prime Consultant  SubconsultantProject No. RFQ #10806 Contract No. \_\_\_\_\_ Date 8/10/2021

## SCHEDULE OF OTHER DIRECT COST ITEMS

| Description of Item           | Quantity | Unit | Unit Cost | TOTAL |
|-------------------------------|----------|------|-----------|-------|
| Mileage Cost                  | 0        | MI   | \$0.56    | \$0   |
| Equipment Rental and Supplies | 0        | LS   |           | \$0   |
| Permit Fees                   | 0        | EA   |           | \$0   |
| Plan Sheets                   | 0        | EA   |           | \$0   |
| Test                          | 0        | EA   |           | \$0   |
| Vehicle                       | 0        | DAY  | \$45.000  | \$0   |
| Lodging                       | 0        | DAY  | \$150     | \$0   |
| Per Diem                      | 0        | DAY  | \$42      | \$0   |
| Copying                       | 0        | EA   | \$0.08    | \$0   |
| Express Mail                  | 0        | EA   | \$30      | \$0   |
| Travel                        |          |      |           | \$0   |
| Subconsultant 1:              |          |      |           | \$0   |
| Subconsultant 2:              |          |      |           | \$0   |
| Subconsultant 3:              |          |      |           | \$0   |
| Subconsultant 4:              |          |      |           | \$0   |
| PRIME TOTAL ODCs =            |          |      |           | \$0   |

## IMPORTANT NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentations.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is their standard procedure for all of their contracts and that they do not own any vehicle that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

**EXHIBIT 10-H2 COST PROPOSAL PAGE 4 OF 4**

**Certification of Direct Costs:**

I, the undersigned certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. Title 23 United States Code Section 112 - Letting of Contracts
- 10. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
- 11. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Services
- 12. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: Mark A. Imbrina, PE Title\*: Vice President

Signature:  Date of Certification (mm/dd/yyyy): 7/26/2021

Email: mimbrina@TRCcompanies.com Phone Number: 916-366-0632

Address: 10680 White Rock Road, Suite 100, Rancho Cordova, CA 95670

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Structures support



**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3  
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc.  Prime Consultant  Subconsultant  2nd Tier Subconsultant  
 Project No. TBD Contract No. TBD Participation Amount \$ TBD Date 7/16/2021

For Combined Rate FRINGE BENEFIT % 58.23% + GENERAL & ADMINISTRATIVE % 99.79% = COMBINED ICR9% 158.02%  
Fee = 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

| Name/Job Title/Classification  | Hourly Billing Rates |           |           | Effective date of hourly rate<br>From To | Actual or Avg<br>Hourly Rate | % or \$<br>increase | Hourly Range -<br>for Classifications Only |
|--|----------------------|-----------|-----------|--|------------------------------|---------------------|--|
|  | Straight             | OT(1.5x)  | OT(2x)    |  |                              |                     |  |
| <b>William McCormick, PG, CEG*</b><br>Senior Principal Professional<br>Exempt  | \$ 313.85            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 110.58                    | -                   | Not Applicable                             |
| <b>Noel Janacek, PE</b><br>Senior Principal Professional<br>Exempt             | \$ 323.27            | N/A       | N/A       | 7/15/2022 7/14/2023                      | \$ 113.90                    | 3.00%               | Not Applicable                             |
| <b>Andrea Traumm, PE*</b><br>Senior Program Manager<br>Exempt                  | \$ 332.98            | N/A       | N/A       | 7/15/2023 7/14/2024                      | \$ 117.32                    | 3.00%               | Not Applicable                             |
| <b>Kenneth Sorensen, PE, GE</b><br>Senior Principal Professional<br>Exempt     | \$ 243.60            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 85.83                     | -                   | Not Applicable                             |
| <b>William (Bill) Godwin, PG, CEG*</b><br>Principal Professional<br>Non-Exempt | \$ 250.90            | N/A       | N/A       | 7/15/2022 7/14/2023                      | \$ 88.40                     | 3.00%               | Not Applicable                             |
| <b>Glen Gorski LG, PE</b><br>Project Manager III<br>Non-Exempt                 | \$ 258.42            | N/A       | N/A       | 7/15/2023 7/14/2024                      | \$ 91.05                     | 3.00%               | Not Applicable                             |
| <b>Mark Fuhrman, PE, GE</b><br>Senior Principal Professional<br>Exempt         | \$ 258.42            | N/A       | N/A       | 7/14/2022 7/14/2022                      | \$ 91.05                     | -                   | Not Applicable                             |
| <b>Brian O'Neill, PE, GE</b><br>Senior Principal Professional<br>Exempt        | \$ 266.17            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 93.78                     | 3.00%               | Not Applicable                             |
| <b>Martin Pucci, PE</b><br>Senior Professional<br>Exempt                       | \$ 274.14            | N/A       | N/A       | 7/15/2023 7/14/2024                      | \$ 96.50                     | 3.00%               | Not Applicable                             |
| <b>Mercedith Beswick, PE, PG</b><br>Senior Professional                        | \$ 221.95            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 78.20                     | -                   | Not Applicable                             |
|  | \$ 228.62            | N/A       | N/A       | 7/15/2022 7/14/2023                      | \$ 80.55                     | 3.00%               | Not Applicable                             |
|  | \$ 235.49            | N/A       | N/A       | 7/15/2023 7/14/2024                      | \$ 82.97                     | 3.00%               | Not Applicable                             |
|  | \$ 44.09             | \$ 366.13 | \$ 488.17 | 7/15/2021 7/14/2022                      | \$ 86.00                     | -                   | Not Applicable                             |
|  | \$ 51.41             | \$ 377.11 | \$ 502.82 | 7/15/2022 7/14/2023                      | \$ 88.58                     | 3.00%               | Not Applicable                             |
|  | \$ 58.96             | \$ 388.44 | \$ 517.92 | 7/15/2023 7/14/2024                      | \$ 91.24                     | 3.00%               | Not Applicable                             |
|  | \$ 37.39             | \$ 356.08 | \$ 474.78 | 7/15/2021 7/14/2022                      | \$ 83.64                     | -                   | Not Applicable                             |
|  | \$ 44.51             | \$ 366.77 | \$ 489.03 | 7/15/2022 7/14/2023                      | \$ 86.15                     | 3.00%               | Not Applicable                             |
|  | \$ 251.84            | \$ 377.75 | \$ 503.67 | 7/15/2023 7/14/2024                      | \$ 88.73                     | 3.00%               | Not Applicable                             |
|  | \$ 239.18            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 84.27                     | -                   | Not Applicable                             |
|  | \$ 246.36            | N/A       | N/A       | 7/15/2022 7/14/2023                      | \$ 86.80                     | 3.00%               | Not Applicable                             |
|  | \$ 253.74            | N/A       | N/A       | 7/15/2023 7/14/2024                      | \$ 89.40                     | 3.00%               | Not Applicable                             |
|  | \$ 249.68            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 87.97                     | -                   | Not Applicable                             |
|  | \$ 257.17            | N/A       | N/A       | 7/15/2022 7/14/2023                      | \$ 90.61                     | 3.00%               | Not Applicable                             |
|  | \$ 264.89            | N/A       | N/A       | 7/15/2023 7/14/2024                      | \$ 93.33                     | 3.00%               | Not Applicable                             |
|  | \$ 163.60            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 57.64                     | -                   | Not Applicable                             |
|  | \$ 168.51            | N/A       | N/A       | 7/15/2022 7/14/2023                      | \$ 59.37                     | 3.00%               | Not Applicable                             |
|  | \$ 173.56            | N/A       | N/A       | 7/15/2023 7/14/2024                      | \$ 61.15                     | 3.00%               | Not Applicable                             |
|  | \$ 132.37            | N/A       | N/A       | 7/15/2021 7/14/2022                      | \$ 46.64                     | -                   | Not Applicable                             |
|  | \$ 136.35            | N/A       | N/A       | 7/15/2022 7/14/2023                      | \$ 48.04                     | 3.00%               | Not Applicable                             |

**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3  
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. TBD

Contract No. TBD

Participation Amount \$ TBD

Date 7/16/2021

For Combined Rate 58.23% + FRINGE BENEFIT % + GENERAL & ADMINISTRATIVE % = 99.79%

158.02% = COMBINED ICR%  
Fee = 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

| Name/Job Title/Classification      | Hourly Billing Rates |           |           | Effective date of hourly rate | Actual or Avg Hourly Rate | % of \$ increase | Hourly Range - for Classifications Only |
|------------------------------------|----------------------|-----------|-----------|-------------------------------|---------------------------|------------------|---|
|                                    | Straight             | OT(1.5x)  | OT(2x)    |                               |                           |                  |   |
| Exempt                             | \$ 140.44            | N/A       | N/A       | 7/15/2023                     | \$ 49.48                  | 3.000%           |   |
| <b>Meredith Beswick, PE, PG**</b>  | \$ 66.94             | \$ 250.42 | \$ 333.89 | 7/15/2021                     | \$ 58.82                  | -                |   |
| Senior Professional                | \$ 71.94             | \$ 257.91 | \$ 343.88 | 7/15/2022                     | \$ 60.58                  | 3.000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)       | \$ 77.10             | \$ 265.66 | \$ 354.21 | 7/15/2023                     | \$ 62.40                  | 3.000%           |   |
| <b>Cavan Ewing, PG</b>             | \$ 105.07            | N/A       | N/A       | 7/15/2021                     | \$ 37.02                  | -                |   |
| Project Professional               | \$ 108.22            | N/A       | N/A       | 7/15/2022                     | \$ 38.13                  | 3.000%           | Not Applicable                          |
| Exempt                             | \$ 111.46            | N/A       | N/A       | 7/15/2023                     | \$ 39.27                  | 3.000%           |   |
| <b>Cavan Ewing, PG**</b>           | \$ 86.78             | \$ 280.17 | \$ 373.57 | 7/15/2021                     | \$ 65.81                  | -                |   |
| Project Professional               | \$ 92.37             | \$ 288.56 | \$ 384.75 | 7/15/2022                     | \$ 67.78                  | 3.000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)       | \$ 98.14             | \$ 297.20 | \$ 396.27 | 7/15/2023                     | \$ 69.81                  | 3.000%           |   |
| <b>Jeffrey Sala</b>                | \$ 05.78             | \$ 158.67 | \$ 211.56 | 7/15/2021                     | \$ 37.27                  | -                |   |
| Senior Professional                | \$ 08.96             | \$ 163.44 | \$ 217.92 | 7/15/2022                     | \$ 38.39                  | 3.000%           | Not Applicable                          |
| Non-Exempt                         | \$ 12.22             | \$ 168.33 | \$ 224.45 | 7/15/2023                     | \$ 39.54                  | 3.000%           |   |
| <b>Jeffrey Sala**</b>              | \$ 83.29             | \$ 274.94 | \$ 366.58 | 7/15/2021                     | \$ 64.58                  | -                |   |
| Senior Professional                | \$ 88.80             | \$ 283.20 | \$ 377.60 | 7/15/2022                     | \$ 66.52                  | 3.000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)       | \$ 94.47             | \$ 291.71 | \$ 388.95 | 7/15/2023                     | \$ 68.52                  | 3.000%           |   |
| <b>Renie Yuen, PE</b>              | \$ 136.29            | N/A       | N/A       | 7/15/2021                     | \$ 48.02                  | -                |   |
| Senior Professional                | \$ 140.38            | N/A       | N/A       | 7/15/2022                     | \$ 49.46                  | 3.000%           | Not Applicable                          |
| Exempt                             | \$ 144.58            | N/A       | N/A       | 7/15/2023                     | \$ 50.94                  | 3.000%           |   |
| <b>Renie Yuen, PE**</b>            | \$ 81.70             | \$ 272.55 | \$ 363.41 | 7/15/2021                     | \$ 64.02                  | -                |   |
| Senior Professional                | \$ 87.15             | \$ 280.73 | \$ 374.30 | 7/15/2022                     | \$ 65.94                  | 3.000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)       | \$ 92.77             | \$ 289.16 | \$ 385.54 | 7/15/2023                     | \$ 67.92                  | 3.000%           |   |
| <b>Jeffrey Richmond, PG, CEG</b>   | \$ 154.14            | N/A       | N/A       | 7/15/2021                     | \$ 54.31                  | -                |   |
| Senior Professional                | \$ 158.77            | N/A       | N/A       | 7/15/2022                     | \$ 55.94                  | 3.000%           | Not Applicable                          |
| Exempt                             | \$ 163.54            | N/A       | N/A       | 7/15/2023                     | \$ 57.62                  | 3.000%           |   |
| <b>Jeffrey Richmond, PG, CEG**</b> | \$ 60.42             | \$ 240.62 | \$ 320.83 | 7/15/2021                     | \$ 56.52                  | -                |   |
| Senior Professional                | \$ 65.24             | \$ 247.86 | \$ 330.48 | 7/15/2022                     | \$ 58.22                  | 3.000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)       | \$ 70.21             | \$ 255.31 | \$ 340.42 | 7/15/2023                     | \$ 59.97                  | 3.000%           |   |
| <b>Jose (Joe) Oandason</b>         | \$ 114.89            | \$ 172.34 | \$ 229.78 | 7/15/2021                     | \$ 40.48                  | -                |   |



**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3  
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfeider, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. TBD

Contract No. TBD

Participation Amount \$ TBD

Date 7/16/2021

For Combined Rate 58.23% + 99.79% GENERAL & ADMINISTRATIVE % = 158.02% COMBINED ICR%

FRINGE BENEFIT % + GENERAL & ADMINISTRATIVE % = COMBINED ICR%  
58.23% + 99.79% = 158.02%

BILLING INFORMATION

CALCULATION INFORMATION

| Name/Job Title/Classification   | Hourly Billing Rates |           |           | Effective date of hourly rate |           | Actual or Avg Hourly Rate | % or \$ Increase | Hourly Range - for Classifications Only |
|---------------------------------|----------------------|-----------|-----------|-------------------------------|-----------|---------------------------|------------------|---|
|                                 | Straight             | OT(1.5X)  | OT(2X)    | From                          | To        |                           |                  |   |
| Senior Technician               | \$1 18.33            | \$ 177.49 | \$ 236.65 | 7/15/2022                     | 7/14/2023 | \$ 41.69                  | 3,000%           | Not Applicable                          |
| Non-Exempt                      | \$1 21.87            | \$ 182.81 | \$ 243.75 | 7/15/2023                     | 7/14/2024 | \$ 42.94                  | 3,000%           | Not Applicable                          |
| <b>Jose (Joe) Oandason**</b>    | \$1 89.82            | \$ 222.12 | \$ 245.70 | 7/15/2021                     | 7/14/2022 | \$ 66.88                  | -                | Not Applicable                          |
| Senior Technician               | \$1 89.82            | \$ 222.12 | \$ 245.70 | 7/15/2022                     | 7/14/2023 | \$ 66.88                  | -                | Not Applicable                          |
| Non-Exempt (Prevailing Wage)    | \$1 89.82            | \$ 222.12 | \$ 245.70 | 7/15/2023                     | 7/14/2024 | \$ 66.88                  | -                | Not Applicable                          |
| <b>Sean Cain</b>                | \$ 82.11             | N/A       | N/A       | 7/15/2021                     | 7/14/2022 | \$ 28.93                  | -                | Not Applicable                          |
| Staff Professional I            | \$ 84.58             | N/A       | N/A       | 7/15/2022                     | 7/14/2023 | \$ 29.80                  | 3,000%           | Not Applicable                          |
| Exempt                          | \$ 87.10             | N/A       | N/A       | 7/15/2023                     | 7/14/2024 | \$ 30.69                  | 3,000%           | Not Applicable                          |
| <b>Sean Cain**</b>              | \$1 90.93            | \$ 286.39 | \$ 381.85 | 7/15/2021                     | 7/14/2022 | \$ 67.27                  | -                | Not Applicable                          |
| Staff Professional I            | \$1 96.66            | \$ 294.99 | \$ 393.32 | 7/15/2022                     | 7/14/2023 | \$ 69.29                  | 3,000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)    | \$2 02.56            | \$ 303.85 | \$ 405.13 | 7/15/2023                     | 7/14/2024 | \$ 71.37                  | 3,000%           | Not Applicable                          |
| <b>Abdali Sadat</b>             | \$1 06.38            | \$ 159.56 | \$ 212.75 | 7/15/2021                     | 7/14/2022 | \$ 37.48                  | -                | Not Applicable                          |
| Professional                    | \$1 09.56            | \$ 164.33 | \$ 219.11 | 7/15/2022                     | 7/14/2023 | \$ 38.60                  | 3,000%           | Not Applicable                          |
| Non-Exempt                      | \$1 12.85            | \$ 169.27 | \$ 225.70 | 7/15/2023                     | 7/14/2024 | \$ 39.76                  | 3,000%           | Not Applicable                          |
| <b>Abdali Sadat**</b>           | \$1 76.62            | \$ 264.93 | \$ 353.24 | 7/15/2021                     | 7/14/2022 | \$ 62.23                  | -                | Not Applicable                          |
| Professional                    | \$1 81.93            | \$ 272.89 | \$ 363.86 | 7/15/2022                     | 7/14/2023 | \$ 64.10                  | 3,000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)    | \$1 87.38            | \$ 281.07 | \$ 374.76 | 7/15/2023                     | 7/14/2024 | \$ 66.02                  | 3,000%           | Not Applicable                          |
| <b>Daniel Dockendorf, EIT</b>   | \$ 104.84            | N/A       | N/A       | 7/15/2021                     | 7/14/2022 | \$ 36.94                  | -                | Not Applicable                          |
| Staff Professional II           | \$ 107.99            | N/A       | N/A       | 7/15/2022                     | 7/14/2023 | \$ 38.05                  | 3,000%           | Not Applicable                          |
| Exempt                          | \$ 111.23            | N/A       | N/A       | 7/15/2023                     | 7/14/2024 | \$ 39.19                  | 3,000%           | Not Applicable                          |
| <b>Daniel Dockendorf, EIT**</b> | \$1 79.86            | \$ 269.79 | \$ 359.72 | 7/15/2021                     | 7/14/2022 | \$ 63.37                  | -                | Not Applicable                          |
| Staff Professional II           | \$1 85.25            | \$ 277.88 | \$ 370.50 | 7/15/2022                     | 7/14/2023 | \$ 65.27                  | 3,000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)    | \$1 90.81            | \$ 286.22 | \$ 381.63 | 7/15/2023                     | 7/14/2024 | \$ 67.23                  | 3,000%           | Not Applicable                          |
| <b>Curtis Conti</b>             | \$ 101.30            | N/A       | N/A       | 7/15/2021                     | 7/14/2022 | \$ 35.69                  | -                | Not Applicable                          |
| Staff Professional II           | \$ 104.33            | N/A       | N/A       | 7/15/2022                     | 7/14/2023 | \$ 36.76                  | 3,000%           | Not Applicable                          |
| Exempt                          | \$ 107.46            | N/A       | N/A       | 7/15/2023                     | 7/14/2024 | \$ 37.86                  | 3,000%           | Not Applicable                          |
| <b>Curtis Conti**</b>           | \$1 92.91            | \$ 289.37 | \$ 385.83 | 7/15/2021                     | 7/14/2022 | \$ 67.97                  | -                | Not Applicable                          |
| Staff Professional II           | \$1 98.70            | \$ 298.06 | \$ 397.41 | 7/15/2022                     | 7/14/2023 | \$ 70.01                  | 3,000%           | Not Applicable                          |
| Non-Exempt (Prevailing Wage)    | \$2 04.66            | \$ 307.00 | \$ 409.33 | 7/15/2023                     | 7/14/2024 | \$ 72.11                  | 3,000%           | Not Applicable                          |

**EXHIBIT 10-H12 COST PROPOSAL** Page 1 of 3  
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. TBD

Contract No. TBD

Participation Amount \$ TBD

Date 7/16/2021

For Combined Rate FRINGE BENEFIT % 58.23% + GENERAL & ADMINISTRATIVE % 99.79%

= COMBINED ICR% 158.02%

Fee = 10.00%

**BILLING INFORMATION**

**CALCULATION INFORMATION**

| Name/Job Title/Classification                             | Hourly Billing Rates |          |           | Effective date of hourly rate | Actual or Avg Hourly Rate | % or \$ increase | Hourly Range - for Classifications Only |
|---|----------------------|----------|-----------|-------------------------------|---------------------------|------------------|---|
|   | Straight             | OT(1.5x) | OT(2x)    |                               |                           |                  |   |
| <b>Daniel (DD) Sullivan</b><br>Professional               | \$7                  | 6.23     | \$ 114.35 | 7/15/2021                     | \$ 26.86                  | -                | Not Applicable                          |
| Non-Exempt  | \$7                  | 8.53     | \$ 117.80 | 7/15/2022                     | \$ 27.67                  | 3.00%            | Not Applicable                          |
| <b>Daniel (DD) Sullivan**</b><br>Professional             | \$8                  | 0.89     | \$ 121.33 | 7/15/2023                     | \$ 28.50                  | 3.00%            | Not Applicable                          |
| Non-Exempt (Prevailing Wage)                              | \$1                  | 91.49    | \$ 222.99 | 7/15/2021                     | \$ 67.47                  | -                | Not Applicable                          |
| Non-Exempt (Prevailing Wage)                              | \$1                  | 91.49    | \$ 222.99 | 7/15/2022                     | \$ 67.47                  | -                | Not Applicable                          |
| <b>Jefferson (Jeff) Elefante</b><br>Technician I          | \$8                  | 3.24     | \$ 124.87 | 7/15/2021                     | \$ 29.33                  | -                | Not Applicable                          |
| Non-exempt  | \$8                  | 5.74     | \$ 128.61 | 7/15/2022                     | \$ 30.21                  | 3.00%            | Not Applicable                          |
| Technician I  | \$8                  | 8.33     | \$ 132.49 | 7/15/2023                     | \$ 31.12                  | 3.00%            | Not Applicable                          |
| <b>Jefferson (Jeff) Elefante**</b><br>Technician I        | \$1                  | 98.90    | \$ 298.35 | 7/15/2021                     | \$ 70.08                  | -                | Not Applicable                          |
| Non-Exempt (Prevailing Wage)                              | \$2                  | 04.86    | \$ 307.29 | 7/15/2022                     | \$ 72.18                  | 3.00%            | Not Applicable                          |
| Non-Exempt (Prevailing Wage)                              | \$2                  | 11.02    | \$ 316.53 | 7/15/2023                     | \$ 74.35                  | 3.00%            | Not Applicable                          |
| <b>Sathya Prabhu</b><br>Staff Professional II             | \$                   | 97.89    | N/A       | 7/15/2021                     | \$ 34.49                  | -                | Not Applicable                          |
| Staff Professional II                                     | \$                   | 100.81   | N/A       | 7/15/2022                     | \$ 35.52                  | 3.00%            | Not Applicable                          |
| Exempt  | \$                   | 103.85   | N/A       | 7/15/2023                     | \$ 36.59                  | 3.00%            | Not Applicable                          |
| <b>Sathya Prabhu**</b><br>Staff Professional II           | \$1                  | 89.62    | \$ 284.43 | 7/15/2021                     | \$ 66.81                  | -                | Not Applicable                          |
| Staff Professional II                                     | \$1                  | 95.30    | \$ 292.95 | 7/15/2022                     | \$ 68.81                  | 3.00%            | Not Applicable                          |
| Non-Exempt (Prevailing Wage)                              | \$2                  | 01.14    | \$ 301.72 | 7/15/2023                     | \$ 70.87                  | 3.00%            | Not Applicable                          |
| <b>Stephanie Sanchez</b><br>Project Controls Professional | \$8                  | 2.68     | \$ 124.02 | 7/15/2021                     | \$ 29.13                  | -                | Not Applicable                          |
| Non-Exempt  | \$8                  | 5.15     | \$ 127.72 | 7/15/2022                     | \$ 30.00                  | 3.00%            | Not Applicable                          |
| Non-Exempt  | \$87.70              | \$       | \$ 131.55 | 7/15/2023                     | \$ 30.90                  | 3.00%            | Not Applicable                          |
| <b>Heather Bonzi</b><br>Administrative I                  | \$7                  | 5.98     | \$ 113.97 | 7/15/2021                     | \$ 26.77                  | -                | Not Applicable                          |
| Non-Exempt  | \$7                  | 8.25     | \$ 117.37 | 7/15/2022                     | \$ 27.57                  | 3.00%            | Not Applicable                          |
| Non-Exempt  | \$80.61              | \$       | \$ 120.91 | 7/15/2023                     | \$ 28.40                  | 3.00%            | Not Applicable                          |
| <b>Amber Klomp</b><br>Administrative I                    | \$8                  | 5.97     | \$ 128.95 | 7/15/2021                     | \$ 30.29                  | -                | Not Applicable                          |
| Non-Exempt  | \$8                  | 8.55     | \$ 132.83 | 7/15/2022                     | \$ 31.20                  | 3.00%            | Not Applicable                          |
| Non-Exempt  | \$9                  | 1.22     | \$ 136.83 | 7/15/2023                     | \$ 32.14                  | 3.00%            | Not Applicable                          |

**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
**(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)**

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc.  Prime Consultant  Subconsultant  2nd Tier Subconsultant

Project No. TBD Contract No. TBD Participation Amount \$ TBD Date 7/16/2021

|                   |                  |   |                            |   |               |
|-------------------|------------------|---|----------------------------|---|---------------|
| For Combined Rate | FRINGE BENEFIT % | + | GENERAL & ADMINISTRATIVE % | = | COMBINED ICR% |
|                   | 58.23%           |   | 99.79%                     |   | 158.02%       |
|                   |                  |   | Fee                        | = | 10.00%        |

| Name/Job Title/Classification | Hourly Billing Rates |          | Effective date of hourly rate |      | Actual or Avg Hourly Rate | % of \$ increase | Hourly Range - for Classifications Only |
|-------------------------------|----------------------|----------|-------------------------------|------|---------------------------|------------------|---|
|                               | Straight             | OT(1.5x) | OT(2x)                        | From |                           |                  |   |
|                               |                      |          |                               |      |                           |                  |   |

**BILLING INFORMATION**

**CALCULATION INFORMATION**

- NOTES:
1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
  2. The cost proposal format shall not be amended.
  3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
  4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.



**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of 3  
 SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Kleinfelder, Inc.  Prime Consultant  Subconsultant

Project No. TBD Contract No. N/A Date 7/16/2021

| SCHEDULE OF OTHER DIRECT COST ITEMS |          |      |                           |       |
|-------------------------------------|----------|------|---------------------------|-------|
| Description of Item                 | Quantity | Unit | Unit Cost                 | Total |
| Mileage Costs                       |          |      | per IRS rate              |       |
| Equipment Rental and Supplies       |          |      | at cost                   |       |
| Permit Fees                         |          |      | at cost                   |       |
| Plan Sheets                         |          |      | at cost                   |       |
| Vehicle Rental                      |          |      | at cost                   |       |
| Laboratory Testing                  |          |      | per attached fee schedule |       |
|                                     |          |      |                           |       |

## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### SOIL TESTS

| <b>SOIL DENSITY TESTS</b>            |   |            |     |      |
|--------------------------------------|---|------------|-----|------|
| <b>Test</b>                          | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
| Standard Proctor                     | D698, T99                               | \$         | 290 | each |
| Modified Proctor                     | D1557, T180                             | \$         | 290 | each |
| Rapid Determination of Compaction*   | D5080                                   | \$         | 250 | each |
| 1-Point Proctor, Check Point         | T272                                    | \$         | 170 | each |
| Proctor Oversize Correction          | D4718                                   | \$         | 90  | each |
| Treated Soil Proctor                 | D558                                    | \$         | 380 | each |
| Minimum and Maximum Relative Density | D4254, D4253                            | \$         | 510 | each |
| Maximum Density by Vibratory Hammer  | D7382                                   | \$         | 660 | each |
| Moisture/Density, TEX 113-E          | TEX113-E                                | \$         | 330 | each |
| Moisture/Density, TEX 114-E          | TEX114-E                                | \$         | 330 | each |
| California Impact, CT 216            | CT216                                   | \$         | 270 | each |
| <i>*Field Test</i>                   |   |            |     |      |

| <b>SOIL CLASSIFICATION AND INDEX TESTS</b>                             |   |            |      |      |
|--|---|------------|------|------|
| <b>Test</b>  | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |      |      |
| Visual Classification  | D2488                                   | \$         | 35   | each |
| Sieve Analysis, % Finer than No. 200 Sieve                             | D1140                                   | \$         | 110  | each |
| Sieve Analysis, Fine   | D422, D6913, T88                        | \$         | 155  | each |
| Sieve Analysis, Coarse   | D422, D6913, T88                        | \$         | 155  | each |
| Sieve Analysis, Coarse and Fine  | D422, D6913, T88                        | \$         | 200  | each |
| Hydrometer Analysis ( <i>Requires a Sieve Analysis, not included</i> ) | D422, D7928                             | \$         | 185  | each |
| Water Content  | D2216, D4363, T265                      | \$         | 30   | each |
| Water Content and Dry Unit Weight                                      | D2216, D2937, D7263                     | \$         | 55   | each |
| Atterberg Limits, Single Point   | D4318-B, T89, T90                       | \$         | 145  | each |
| Atterberg Limits, Multiple Point                                       | D4318-A, T89, T90                       | \$         | 220  | each |
| Soil Specific Gravity  | D854, T100                              | \$         | 270  | each |
| Soil Organic Content   | D2974-C                                 | \$         | 150  | each |
| Fiber Content of Peat Soils  | D1997                                   | \$         | 320  | each |
| Pinhole Dispersion Classification                                      | D4647                                   | \$         | 630  | each |
| Soil pH  | D4972, G51                              | \$         | 70   | each |
| Double Hydrometer for Dispersive Soils                                 | D4221                                   | \$         | 330  | each |
| Crumb Test for Dispersive Soils  | D6572                                   | \$         | 105  | each |
| Soil Resistivity   | G187                                    | \$         | 190  | each |
| Chloride Content   |   | \$         | 85   | each |
| Sulfate Content  |   | \$         | 70   | each |
| Thermal Resistivity, Per Point   | D5334, IEEE 422                         | \$         | 390  | each |
| Thermal Resistivity, Dry-Out Curve                                     | D5334, IEEE 422                         | \$         | 1140 | each |

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### SOIL TESTS (continued)

| <b>SOIL BEARING PRESSURE TESTS</b>                                     |   |            |       |      |
|--|---|------------|-------|------|
| <b>Test</b>  | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |       |      |
| California Bearing Ratio, Single Point ( <i>proctor not included</i> ) | D1883, T193                             | \$         | 420   | each |
| California Bearing Ratio, 3 Points ( <i>proctor not included</i> )     | D1883, T193                             | \$         | 780   | each |
| Resistance R-Value   | D2844                                   | \$         | 390   | each |
| Resistance R-Value of Treated Material                                 | D2844                                   | \$         | 450   | each |
| Rock Correction for R-Value  | D2844                                   | \$         | 100   | each |
| Stabilized Soil UC Strength, 1 Point ( <i>proctor not included</i> )   | D1633, D5102                            | \$         | 210   | each |
| Stabilized Soil UC Strength, Set of 3                                  | D1633, D5102                            | \$         | 1140  | each |
| CT373, 1 Lime Content, w/o Opt. Moist.                                 | CT373                                   | \$         | 210   | each |
| CT373, 1 Lime Content  | CT373                                   | \$         | 440   | each |
| CT373, 3 Lime Contents   | CT373                                   | \$         | 1,320 | each |
| Eades and Grim Test (Opt. Lime Content)                                | C977                                    | \$         | 235   | each |
| Resilient Modulus  | T307                                    | \$         | 570   | each |
| CTB Strength, Individual Specimen                                      |   | \$         | 220   | each |
| CTB Strength, Set of 3, Without Design                                 |   | \$         | 500   | each |
| CTB Complete Mix Design  |   | \$         | 7,150 | each |

| <b>SOIL STRENGTH AND PERMEABILITY TESTS</b>           |   |            |       |      |
|---|---|------------|-------|------|
| <b>Test</b>   | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |       |      |
| Pocket Penetration Value                              |   | \$         | 35    | each |
| Unconfined Compressive Strength                       | D2166, T208                             | \$         | 170   | each |
| Direct Shear, 1 Point                                 | D3080, T236                             | \$         | 180   | each |
| Direct Shear, 3 Points                                | D3080, T236                             | \$         | 470   | each |
| Direct Shear, Residual Strength, Each Pt              | D3080-Modified                          | \$         | 300   | each |
| Consolidation without Time Rate Plots                 | D2435-Modified                          | \$         | 410   | each |
| Consolidation with 2 Time Rate Plots                  | D2435-A, T216-A                         | \$         | 540   | each |
| Consolidation, All Loads with Time Rates              | D2435-B, T216-B                         | \$         | 760   | each |
| Collapse Potential                                    | D5333                                   | \$         | 310   | each |
| One Dimensional Swell – Wetting After Loading, Series | D4546-A                                 | \$         | 360   | each |
| One Dimensional Swell – Wetting After Loading         | D4546-B                                 | \$         | 210   | each |
| One Dimensional Swell – Loading After Wetting         | D4546-C                                 | \$         | 570   | each |
| Expansion Index                                       | D4829                                   | \$         | 235   | each |
| Denver Swell Test                                     |   | \$         | 210   | each |
| Permeability, Rigid Wall                              | D2434                                   | \$         | 540   | each |
| Permeability, Flexible Wall                           | D5084-C                                 | \$         | 470   | each |
| Triaxial Compression, CU, 1 Point                     | D4767, T297                             | \$         | 600   | each |
| Triaxial Compression, CU, 3 Points                    | D4767, T297                             | \$         | 1,485 | each |
| Triaxial Compression, UU, 1 Point                     | D2850, T296                             | \$         | 250   | each |
| Triaxial Compression, UU, 3 Points                    | D2850, T296                             | \$         | 760   | each |
| Triaxial Compression, UU Saturated, 1 Point           | D2850-Modified                          | \$         | 360   | each |
| Triaxial Test, TEX117E, Part I                        | TEX117E                                 | \$         | 2,145 | each |
| Triaxial Test, TEX117E, Part II                       | TEX117E                                 | \$         | 2,145 | each |

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### AGGREGATE TESTS

| <b>Test</b>   | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |       |      |
|---|---|------------|-------|------|
| Acid Solubility   |   | \$         | 220   | each |
| ASR Reactivity, Long Method   | C227, C1293                             | \$         | 2,035 | each |
| ASR Reactivity, Short Method  | C1260, C1567                            | \$         | 1,140 | each |
| Cleanness Value   | CT227                                   | \$         | 200   | each |
| Clay Lumps and Friable Particles, per size <i>*(see note below)</i> | C142, T112                              | \$         | 125   | each |
| Coarse Specific Gravity & Absorption                                | C127, T85                               | \$         | 100   | each |
| Fine Specific Gravity & Absorption                                  | C128, T84                               | \$         | 175   | each |
| Coarse Durability   | D3744, T210                             | \$         | 180   | each |
| Fine Durability   | D3744, T210                             | \$         | 190   | each |
| Flat and Elongated Particles, per size <i>*(see note below)</i>     | D4791                                   | \$         | 115   | each |
| Fractured Faces, per size <i>*(see note below)</i>                  | D5821, T335                             | \$         | 125   | each |
| Lightweight Pieces <i>(Per specific gravity of heavy liquid)</i>    | C123, T113                              | \$         | 350   | each |
| Los Angeles Abrasion, Large Aggregate                               | C535                                    | \$         | 240   | each |
| Los Angeles Abrasion, Small Aggregate                               | C131, T96                               | \$         | 240   | each |
| Mortar Sand Strength  | C87, CT515                              | \$         | 780   | each |
| Organic Impurities  | C40, T21                                | \$         | 90    | each |
| Sand Equivalent   | D2419, T176                             | \$         | 180   | each |
| Sieve Analysis, % Finer than No. 200 Sieve                          | C117, T11                               | \$         | 110   | each |
| Sieve Analysis, Fine  | C136, T27                               | \$         | 155   | each |
| Sieve Analysis, Coarse  | C136, T27                               | \$         | 155   | each |
| Sieve Analysis, Coarse and Fine                                     | C136, T27                               | \$         | 200   | each |
| Soundness of Aggregate, per size <i>*(see note below)</i>           | C88, T104                               | \$         | 180   | each |
| Unit Weight   | C29, T19                                | \$         | 80    | each |
| Water Content   | D2216, C566, T255                       | \$         | 30    | each |
| Texas Wet Ball Mill   | TEX116E                                 | \$         | 360   | each |
| Decantation Wash  | TEX406A                                 | \$         | 110   | each |
| Uncompacted Void Content of Fine Aggregate                          | C1252, T304                             | \$         | 170   | each |

*\*Tests are billed by each size fraction tested. The quantity of fractions tested is dependent on the sample gradation and test method.*

### FILTER MEDIA TESTS

| <b>Test</b>   | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
|---|---|------------|-----|------|
| Filter Media, Sieve Analysis <i>(includes d10, d60, es, cu)</i> | AWWA B100                               | \$         | 220 | each |
| Filter Media, Mohs Hardness                                     | AWWA B100                               | \$         | 220 | each |
| Filter Media, Percent Silica                                    |   | \$         | 240 | each |
| Acid Solubility   | AWWA B100                               | \$         | 220 | each |

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.



## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### CONCRETE TESTS

| <b>Test</b>                                    | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |       |      |
|--|---|------------|-------|------|
| Concrete Compression                           | C39                                     | \$         | 40    | each |
| Concrete Core Compression                      | C42                                     | \$         | 100   | each |
| Concrete Flexural Strength                     | C78                                     | \$         | 125   | each |
| Hydraulic Cement Mortar Compression            | C109 (field cast)                       | \$         | 40    | each |
| Concrete Drying Shrinkage, set of 3*           | C157                                    | \$         | 610   | Each |
| Concrete Core Thickness                        | C174                                    | \$         | 55    | each |
| Concrete Laboratory Trial Batch**              | C192                                    | \$         | 1,485 | each |
| Concrete Time of Set by Penetration Resistance | C403, C191                              | \$         | 2,400 | each |
| Concrete Modulus of Elasticity                 | C469                                    | \$         | 500   | each |
| Concrete Splitting Tensile Strength            | C496                                    | \$         | 125   | each |
| Concrete Absorption                            | C497, C642                              | \$         | 190   | each |
| Concrete Cylinder Unit Weight                  | C567                                    | \$         | 190   | each |
| Non-Shrink Grout Compression                   | C1107, C579                             | \$         | 40    | each |
| Shotcrete Compression                          | C1140, C1604                            | \$         | 85    | each |
| Shotcrete Core Grading                         | ACI 506.3                               | \$         | 85    | each |
| Concrete Paving Slab Modulus of Rupture        | C1782                                   | \$         | 900   | each |
| Concrete Direct Tensile                        | D2936, CRD C164                         | \$         | 500   | each |
| CLSM Compression                               | D4832                                   | \$         | 55    | each |

\*For sets greater than 3, add \$100 per prism

\*\*Includes up to 9 cylinders (4x8 or 6x12) or 9 flex beams, additional cylinders, beams, or shrinkage prisms charged at individual unit rates

### ROLLER COMPACTED CONCRETE TESTS

| <b>Test</b>                        | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |       |      |
|------------------------------------|---|------------|-------|------|
| RCC Compression                    | C1435/C39                               | \$         | 65    | each |
| RCC Air Content                    | C1849                                   | \$         | 50    | each |
| RCC Unit Weight                    | C1849                                   | \$         | 50    | each |
| RCC Consistency and Density (VeBe) | C1170                                   | \$         | 1,600 | each |
| RCC Accelerated Cure               | C1768 - modified                        | \$         | 750   | each |
| RCC Trial Batch                    | ACI 211.1                               | \$         | 4,800 | each |
| RCC Aggregate Mixing               | ACI 211.1                               | \$         | 2,000 | each |

### MASONRY TESTS

| <b>Test</b>                          | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
|--------------------------------------|---|------------|-----|------|
| Masonry Grout Compression            | C1019, C942                             | \$         | 40  | each |
| Masonry Mortar Compression           | C270, C780                              | \$         | 40  | each |
| Masonry Core Compression and Shear   | CA DSA                                  | \$         | 200 | each |
| Masonry Prism Compression            | C1314                                   | \$         | 150 | each |
| CMU Absorption and Received Moisture | C140                                    | \$         | 120 | each |
| CMU Compression                      | C140                                    | \$         | 125 | each |
| CMU Dimension Verification           | C140                                    | \$         | 55  | each |
| CMU Lineal Shrinkage                 | C426                                    | \$         | 300 | each |

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### ROCK TESTS

| <b>Test</b>  | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
|--|---|------------|-----|------|
| Rock Sample Preparation  | D4543                                   | \$         | 120 | each |
| Rock Direct Shear, 1 Point   | D5607                                   | \$         | 350 | each |
| Rock Mohs Hardness   | IRSM                                    | \$         | 55  | each |
| Rock Point Load Index, per Point*  | D5731                                   | \$         | 65  | each |
| Rock Slake Durability  | D4644                                   | \$         | 240 | each |
| Rock Splitting Tensile/Brazilian, per Point*   | D3967                                   | \$         | 120 | each |
| Rock Direct Tensile  | D2936                                   | \$         | 250 | each |
| Rock Triaxial Compression  | D7012-A                                 | \$         | 420 | each |
| Rock Triaxial Compression w/Modulus of Rupture   | D7012-B                                 | \$         | 560 | each |
| Rock Unconfined Compression  | D7012-C                                 | \$         | 300 | each |
| Rock Unconfined Compression w/Modulus of Rupture   | D7012-D                                 | \$         | 500 | each |
| <i>Above testing fees include routine sample preparation (end grinding) and sample photographs</i> |   |            |     |      |
| <i>*Point load and splitting tensile test fees are per break, not per set of 10.</i>               |   |            |     |      |

### EMULSION TESTS

| <b>EMULSION TESTS</b>          |   |            |     |      |
|--------------------------------|---|------------|-----|------|
| <b>Test</b>                    | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
| Emulsion Settlement            | D6930, T59                              | \$         | 280 | each |
| Emulsion Sieve Test            | D6933, T59                              | \$         | 125 | each |
| Emulsion Storage Stability     | D6930, T59                              | \$         | 220 | each |
| Emulsion Torsional Recovery    | CT332                                   | \$         | 190 | each |
| Particle Charge                | D7402, T59                              | \$         | 125 | each |
| Residue by Evaporation         | D6934, T59                              | \$         | 140 | each |
| Saybolt Viscosity              | D7946, T59                              | \$         | 190 | each |
| Slurry Seal Wet Track Abrasion | D3910, ISSA TB100                       | \$         | 420 | each |

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### ASPHALT TESTS

| <b>MIX PROPERTY TESTS</b>   |   |            |     |      |
|---|---|------------|-----|------|
| <b>Test</b>   | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
| Air Voids Determination ( <i>calculation only</i> )                     | D3203, AI-MS-2                          | \$         | 65  | each |
| VMA Determination ( <i>calculation only</i> )                           | AI-MS-2, CT-LP-2                        | \$         | 65  | each |
| VFA Determination ( <i>calculation only</i> )                           | AI-MS-2, CT-LP-2                        | \$         | 65  | each |
| Volumetric Properties ( <i>calculation only</i> )                       | AI-MS-2, CT-LP-2                        | \$         | 55  | each |
| AC Moisture Content   | T329                                    | \$         | 70  | each |
| Gradation of Extracted Aggregate  | D5444                                   | \$         | 150 | each |
| AC Content by Extraction  | D2172                                   | \$         | 260 | each |
| AC Content by Ignition Oven   | D6307, T308                             | \$         | 190 | each |
| AC Ignition Oven Calibration ( <i>determination of mix correction</i> ) | D6307                                   | \$         | 420 | each |
| Hveem Stability   | D1560                                   | \$         | 420 | each |
| Hveem Stability without Compaction                                      | D1560                                   | \$         | 220 | each |
| Marshall Stability and Flow ( <i>does not include compaction</i> )      | D6927                                   | \$         | 210 | each |
| AC Swell  | CT305                                   | \$         | 600 | each |

| <b>DESIGN AND DENSITY TESTS</b>                                  |   |            |       |       |
|--|---|------------|-------|-------|
| <b>Test</b>  | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |       |       |
| AC Core Thickness  | D3549                                   | \$         | 20    | each  |
| AC Core Unit Weight & Thickness                                  | D1188, D2726, D3549                     | \$         | 65    | each  |
| Unit Weight, Gyratory Method                                     | D6925, T312                             | \$         | 390   | each  |
| Unit Weight, Hveem Method  | D1561                                   | \$         | 370   | each  |
| Unit Weight, Marshall Method                                     | D6926                                   | \$         | 270   | each  |
| Maximum Theoretical Specific Gravity                             | D2041                                   | \$         | 200   | each  |
| Moisture Induced Damage  | T283                                    | \$         | 1,615 | each  |
| Moisture Vapor Susceptibility                                    | CT307                                   | \$         | 720   | each  |
| Hamburg Wheel Track, Set of 2                                    | T324                                    | \$         | 1,210 | each  |
| Index of Retained Strength                                       | D1075                                   | \$         | 1,375 | each  |
| Indirect Tensile Strength ( <i>does not include compaction</i> ) | D6931                                   | \$         | 1,050 | set/3 |
| Indirect Tensile Strength of Cored Specimen                      | D6931                                   | \$         | 420   | each  |
| Caltrans Tensile Strength Ratio                                  | CT371                                   | \$         | 2,200 | each  |
| Caltrans Opt Bitumen Content OGFC                                | CT368                                   | \$         | 2,035 | each  |
| Centrifuge Kerosene Equivalent                                   | CT303                                   | \$         | 360   | each  |
| Film Stripping   | CT302                                   | \$         | 180   | each  |
| Mix Design, Hveem Method w/RAP                                   | CT367                                   | \$         | 8,580 | each  |
| Mix Design, Hveem Method   | CT367                                   | \$         | 6,600 | each  |
| Mix Design, Marshall Method                                      | AI-MS-2                                 | \$         | 3,575 | each  |
| Mix Design, Superpave Method                                     | AI-MS-2                                 | \$         | 8,250 | each  |

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### METAL TESTS

| <b>BOLT TESTS</b>                         |   |            |     |      |
|---|---|------------|-----|------|
| <b>Test</b>                               | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
| Bolt Assembly Suite (Bolt, Nut, Washer) * | F606                                    | \$         | 285 | each |
| Bolt Hardness                             | E18                                     | \$         | 40  | each |
| Bolt Proof Load                           | F606                                    | \$         | 55  | each |
| Bolt Wedge Tensile                        | F606                                    | \$         | 55  | each |
| Nut Hardness                              | E18                                     | \$         | 40  | each |
| Nut Proof Load                            | F606                                    | \$         | 55  | each |
| Washer Hardness                           | E18                                     | \$         | 40  | each |

*\*An 'assembly' is one bolt, one nut and one washer. The suite consists of a bolt wedge tensile test, bolt and nut proof load tests, and hardness tests on all three pieces.*

| <b>REINFORCING BAR TESTS</b>             |   |            |     |      |
|--|---|------------|-----|------|
| <b>Test</b>                              | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
| Bend                                     | A370, E290                              | \$         | 55  | each |
| Rebar Tensile, up to No. 11              | A370, E8                                | \$         | 120 | each |
| Rebar Tensile, No. 14 and No. 18         | A370, E8                                | \$         | 250 | each |
| Rebar Coupler Slip                       | A370, A1034, CT670                      | \$         | 190 | each |
| Rebar Coupler Tensile, up to No. 11      | A370, A1034, CT670                      | \$         | 120 | each |
| Rebar Coupler Tensile, No. 14 and No. 18 | A370, A1034, CT670                      | \$         | 250 | each |
| CT670 Strain (Elongation)                | CT670                                   | \$         | 25  | each |
| Headed Rebar Tensile, up to No. 11       | A370, A970                              | \$         | 120 | each |
| Headed Rebar Tensile, No. 14 and No. 18  | A370, A970                              | \$         | 250 | each |
| Modulus of Elasticity*                   | A370                                    | \$         | 155 | Each |
| Epoxy Coating Thickness                  | A775, A934                              | \$         | 125 | each |
| Epoxy Coating Continuity – Holiday Test  | A775, A934                              | \$         | 125 | each |
| Epoxy Flexibility - Bending              | A775, A934                              | \$         | 125 | each |

*\*In addition to the testing fee.*

| <b>METAL TESTS</b>                          |   |            |     |      |
|---|---|------------|-----|------|
| <b>Test</b>                                 | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |      |
| PT Strand Tensile                           | A370, A1061                             | \$         | 205 | each |
| Anchor Bolt Tensile, up to 1.5" dia.        | F1554                                   | \$         | 190 | each |
| Anchor Bolt Tensile, greater than 1.5" dia. | F1554                                   | \$         | 310 | each |
| Reduced Section Tensile*                    | A370                                    | \$         | 155 | each |
| Rockwell Hardness                           | E18                                     | \$         | 40  | each |
| Macroetch                                   | E381                                    | \$         | 310 | each |
| Charpy Impact, Set of 3 **                  | A370, A673                              | \$         | 470 | each |
| Galvanization Thickness                     | B499, E376                              | \$         | 30  | each |
| Fireproofing Density                        | E605                                    | \$         | 95  | each |

*\*Machining test specimens is not included. Additional fees for stress-strain diagram.*

*\*\*Machining test specimens is not included. Additional fees will be assessed for testing at temperatures other than 40°F.*

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.



## KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

### DIMENSION STONE AND ROOFING MATERIAL TESTS

| <b>DIMENSION STONE</b>                       |   |            |     |       |
|--|---|------------|-----|-------|
| <b>Test</b>                                  | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |       |
| Dimension Stone, Absorption/Specific Gravity | C97                                     | \$         | 280 | set/5 |
| Dimension Stone, Compressive Strength        | C170                                    | \$         | 280 | set/5 |
| Dimension Stone, Flexural Strength           | C880                                    | \$         | 280 | set/5 |
| Dimension Stone, Modulus of Rupture          | C99                                     | \$         | 280 | set/5 |

### MISCELLANEOUS TESTS

| <b>MISCELLANEOUS TESTS</b>                              |   |            |     |       |
|---|---|------------|-----|-------|
| <b>Test</b>   | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |     |       |
| Hydraulic Ram Verification                              | E4                                      | \$         | 390 | each  |
| Tensile and Elastic Modulus Polymer Composite Materials | D3039                                   | \$         | 750 | set/5 |

### SAMPLE PREPARATION

| <b>SAMPLE PREPARATION</b>    |   |            |        |      |
|------------------------------|---|------------|--------|------|
| <b>Test</b>                  | <b>Standard Test Method<sup>†</sup></b> | <b>Fee</b> |        |      |
| Rock Sample Preparation      | D4543                                   | \$         | 120    | each |
| Sample Crushing              |   | \$         | 180    | each |
| Sample Cutting and Trimming  |   | \$         | 40     | each |
| Sample Mixing and Processing |   | \$         | 125    | each |
| Sample Preparation           |   | \$         | 65     | each |
| Sample Remolding             |   | \$         | 95     | each |
| Contamination Fee            |   | \$         | varies | each |
| Sample Disposal Fee          |   | \$         | 10     | each |

<sup>†</sup>Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3


**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. [Title 23 United States Code Section 112](#) - Letting of Contracts
- 10. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
- 11. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
- 12. [48 Code of Federal Regulations Part 9904](#) - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: Dan Brockman Title \*: Global Controller, Assistant Secretary  
 Signature:  Date of Certification (mm/dd/yyyy): 07/20/2021  
 Email: dbrockman@kleinfelder.com Phone Number: (619) 831-4600  
 Address: 550 West C St. Suite 1200, San Diego CA, 92101

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

On-call geotechnical services for the Monterey County.