



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 26-052

March 10, 2026

Introduced: 2/6/2026

Current Status: Agenda Ready

Version: 2

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-14387) with Thai Lan N Tran MD Inc. to provide general and critical care surgical services, extending the term by twenty-four months (July 1, 2026 to June 30, 2028) for a revised full agreement term of June 1, 2019 to June 30, 2028 and adding \$1,800,000 for a revised not to exceed amount of \$4,515,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$4,580,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-14387) with Thai Lan N Tran MD Inc. to provide general and critical care surgical services, extending the term by twenty-four months (July 1, 2026 to June 30, 2028) for a revised full agreement term of June 1, 2019 to June 30, 2028 and adding \$1,800,000 for a revised not to exceed amount of \$4,515,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$4,580,000.

SUMMARY:

NMC received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

DISCUSSION:

NMC would like to enter into an agreement with Thai Lan Tran MD, a board-certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Tran will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT/COMMITTEE ACTIONS:

The Office of County Counsel has reviewed and approved this Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost of this Amendment is \$1,800,000. The total not to exceed amount of this Agreement is \$4,515,000. The actual cost is contingent upon Dr. Tran's participation in the call panel which may fluctuate based on her availability. NMC has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,800,000 annually which is included in Fiscal Year 2025/2026 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide exceptional facilities and health programs to create safe and healthy communities where all can thrive.

- Well-Being and Quality of Life
- Sustainable Infrastructure for the Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Dynamic Organization and Employer of Choice
- Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

- Fifth Amendment
- Fourth Amendment
- Third Amendment

Second Amendment
First Amendment
Agreement