



County of Monterey

Item No.17

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-282

June 24, 2025

Introduced: 6/17/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the County Counsel to execute an Amendment No. 9 to the Services Agreement ("Agreement") with Latham & Watkins LLP, for the provision of healthcare legal services at Natividad Medical Center, adding three years, for a revised full term from May 10, 2010 through June 30, 2028, with no change to the total agreement amount of \$1,510,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Authorize the County Counsel to execute an Amendment No. 9 to the Services Agreement ("Agreement") with Latham & Watkins LLP, for the provision of healthcare legal services at Natividad Medical Center, adding three years, for a revised full term from May 10, 2010 through June 30, 2028, with no change to the total agreement amount of \$1,510,000.

SUMMARY/DISCUSSION:

Latham & Watkins LLP is one of the pre-eminent law firms representing healthcare systems and local community hospitals throughout the United States. Their healthcare attorneys have specific experience with the nuanced regulations that govern the healthcare industries, including those related to fraud and abuse, Medicare/Medicaid reimbursement, healthcare regulatory requirements, financing regulation, and licensing.

Latham's legal experts in physician compensation have applied their extensive industry expertise to best serve Natividad's business needs, while providing Natividad consistent, practical, and reliable guidance on the risks associated with physician compensation arrangements. Latham's legal advice and consultation have helped Natividad ensure that its compensation arrangements do not unfairly drive referrals from healthcare providers to Natividad.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to financial provisions. This amendment was reviewed and approved for forwarding to the Board of Supervisors by the Natividad Finance Committee and Natividad Board of Trustees on June 13, 2025.

FINANCING:

There is no cost for this amendment. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund

451-9600-6613

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☒ Administration

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting NMC run efficient business operations.

☐ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

Attachments:

Original Agreement Latham and Watkin, LLP

Amendment No. 1 to Latham and Watkin, LLP Agreement

Renewal and Amendment No. 2 to Latham and Watkin, LLP Agreement

Amendment No. 3 to Latham and Watkin, LLP Agreement

Renewal and Amendment No. 4 to Latham and Watkin, LLP Agreement

Amendment No. 5 to Latham and Watkin, LLP Agreement

Amendment No. 6 to Latham and Watkin, LLP Agreement

Renewal and Amendment No. 7 to Latham and Watkin, LLP Agreement

Amendment No. 8 to Latham and Watkin, LLP Agreement

Amendment No. 9 to Latham and Watkin, LLP Agreement

Attachments on file with the Clerk of the Board