



Monterey County Board of Supervisors

Board Order

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066
www.co.monterey.ca.us

A motion was made by Supervisor Luis A. Alejo seconded by Supervisor Mary L. Adams to:

Agreement No.: A-14125; Amendment No. 1

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14125) with Monarch Medical Technologies, LLC. for glucose management system enterprise software subscription services, extending the agreement an additional forty (40) month period (October 1, 2021 through January 31, 2025) for a revised full agreement term of October 1, 2018 through January 31, 2025, and adding \$87,026 for a revised total agreement amount not to exceed \$277,041.
- b. Authorize the Interim Chief Executive Officer or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$19,001) of the original cost of the agreement.

PASSED AND ADOPTED on this 31st day of August 2021, by roll call vote:

AYES: Supervisors Alejo, Phillips, Lopez, Askew and Adams
NOES: None
ABSENT: None
(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting August 31, 2021.

Dated: September 7, 2021
File ID: A 21-451
Agenda Item No.: 21

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

Julian Lorenzana, Deputy



Monarch
Medical Technologies

**Amendment No. 1 to
EndoTool Glucose Management System Subscription Contract**

Contract Effective Date: October 1, 2018

Amendment Effective Date: June 30, 2021

Subscription Number: MK-10-09-01

Background. This is an amendment ("Amendment") to the EndoTool Glucose Management System Subscription Contract ("Contract") dated October 2, 2018 between Monarch Medical Technologies LLC ("Company") and County of Monterey on behalf of Natividad Medical Center ("Customer"). Customer and Company wish to enter into this Amendment as of the Amendment Effective Date.

Renewal. Customer wishes to renew the Contract for three years beginning on the Amendment Effective Date and continuing through 2024. The Annual Subscription Fees for that period are set forth on Exhibit A to this Amendment, replacing any previous Exhibit A's from prior agreements. This renewal is only EndoTool IV and EndoTool Analytics as EndoTool SubQ is not FDA cleared for sale.

Previous Annual Use Period. The parties acknowledge that all Annual Subscription Fees for all previous Annual Use Periods have been paid in full. Previous EndoTool SubQ deposits were applied to EndoTool IV subscription fees in 2019 and 2020.

Address Change. Company's address for legal notices and all other communications has been changed to notices@monarchmedtech.com with a physical address of 1924 Cleveland Ave Ste 201, Charlotte, NC 28203.

Effect of Amendment. Unless expressly modified by this Amendment, all capitalized terms herein have the meanings provided in the Contract. Except as modified by this Amendment, all terms and conditions of the Contract remain unchanged and in full force and effect. If this Amendment and the Contract are inconsistent, this Amendment supersedes the Contract to the extent necessary to satisfy the purpose of this Amendment.

Accepted By:

Monarch Medical Technologies, LLC

By: Christine Marks
DocuSigned by:
COABF57AA0B242F
Printed Name: Christine Marks
Title: Vice President of Sales & Marketing
Date: 7/7/2021

Accepted By:

The County of Monterey on behalf of Natividad

Medical Center

By: [Signature]
Printed Name: Charles R. Horns, III MD
Title: Interim CEO
Date: 9/9/21

**Reviewed for Fiscal Provisions
7-19-2021**

[Signature]
Chief Deputy Auditor-Controller

Reviewed and approved as to form.

[Signature]
Sr. Deputy County Counsel
7/19/2021



Exhibit A-1 per Amendment No. 1

Location: Natividad Medical Center, 1441 Constitution Boulevard, Salinas, CA 93906

Products: EndoTool IV
EndoTool Analytics

Deployed IT Integration: Meditech EMR-Integrated launch, HL7 inbound and outbound

Account Management: Natividad Medical Center is assigned an account manager to aid in activities such as glycemic analytics metrics review, parameter review, and training and education for ongoing support. 24/7 technical support is available through helpdesk at support@monarchmedtech.com or 877-349-4582.

Invoicing Schedule:

January 2022 – January, 2023	\$28,436.00
January 2023 – January 2024	\$29,004.72
January 2024 – January 2025	\$29,584.81