



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-383

October 07, 2025

Introduced: 9/8/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Philips Healthcare for Software Evolution Services and additional software modules at NMC for an amount not to exceed \$655,080 with an agreement term September 1, 2025, through August 31, 2030.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$65,508) of the original cost of the agreement in total.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and limitations on liability provisions within the agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Philips Healthcare for Software Evolution Services and additional software modules at NMC for an amount not to exceed \$655,080 with an agreement term September 1, 2025, through August 31, 2030.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$65,508) of the original cost of the agreement in total.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and limitations on liability provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center uses the Patient Information Center iX (PIC iX) system as its central monitoring solution for vital signs and waveforms. It enhances situational awareness by bringing relevant signals into one view, enables early detection through decision support tools, and archives clinical data for review.

Events include patient-specific episodes, such as vital sign alarms (e.g. apnea, heart rate limits). The Event Notification system delivers these alerts to the Care Assist mobile app that connects with the PIC iX system to bring patient monitoring and alerts directly to clinicians' smartphones or tablets. It

lets staff see real-time waveforms and vital signs, receive prioritized alarms, review historical wave data, and manage patient workflows (admission, transfer, discharge, telemetry assignment) without needing to go back to a central station.

The agreement also includes Software Evolution Services, which extends and renews existing software support for an additional five (5) years.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this agreement is \$655,080 of which \$264,533 is included in the FY 2025-26 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Event Notification/Care Asist modules will enhance patient care by facilitating real-time alerts directly to the provider's phone or tablet. The software support services renewal will assure the reliability of the Philips system via problem identification and resolution, and periodic system updates.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Hospital Chief Information Officer, 783-2564

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Philips Healthcare Software Evolution Master Agreement

Attachments on file with the Clerk of the Board