



Monterey County Board of Supervisors

Board Order

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066
www.co.monterey.ca.us

A motion was made by Supervisor Mary L. Adams, seconded by Supervisor Wendy Root Askew to:

Agreement No.: A-13971 ; Amendment No.: 5

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13971) with Spin Recruitment Services pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of July 1, 2018 through December 31, 2025, and adding \$575,000 for a revised total agreement amount not to exceed \$2,300,000.

PASSED AND ADOPTED on this 3rd day of October 2023, by roll call vote:

AYES: Supervisors Alejo, Church, Askew, and Adams
NOES: None
ABSENT: Lopez
(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting October 3, 2023.

Dated: October 5, 2023
File ID: A 23-450
Agenda Item No.: 16

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

Vicente Ramirez, Deputy

Agreement A-13971

**AMENDMENT NO. 5
TO SERVICES AGREEMENT
BETWEEN SPIN RECRUITMENT INC. AND
COUNTY OF MONTEREY, ON BEHALF OF NATIVIDAD MEDICAL CENTER
FOR
ADVERTISING RECRUITMENT SERVICES**

This Amendment No. 5 to the Services Agreement ("Agreement") which was effective on July 1, 2018 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center (hereinafter "NMC"), and Spin Recruitment Inc. (hereinafter "CONTRACTOR"); **From this point forward, the party referenced previously as "NMC" shall be referenced as "COUNTY" and collectively, COUNTY and CONTRACTOR are referred to as the "Parties" to this Agreement, with respect to the following:**

RECITALS

WHEREAS, the Agreement was executed for advertising recruitment services pursuant to RFP #9600-78 with a term of July 1, 2018 through June 30, 2020 and a total Agreement amount not to exceed \$400,000; and

WHEREAS, the Parties amended the Agreement on April 30, 2020 via Amendment No. 1 to extend the term for an additional one year period through June 30, 2021 and to add an additional \$200,000, thereby increasing the total Agreement amount to \$600,000; and

WHEREAS, the Parties amended the Agreement on March 8, 2021 via Amendment No. 2 to extend it for an additional eighteen (18) months through December 31, 2022 to allow for services to continue with a \$300,000 increase for a total Agreement amount of \$900,000; and

WHEREAS, the Parties amended the Agreement on May 11, 2022 via Amendment No. 3 to extend it for an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full agreement term of July 1, 2018 through December 31, 23 to allow for services to continue with a \$325,000 increase for a total Agreement amount of \$1,225,000 with no changes to the scope; and

WHEREAS, the Parties amended the Agreement on September 29, 2022 via Amendment No. 4 with no change to the agreement term of July 1, 2018 through December 31, 2023 to allow for services to continue with a \$500,000 increase for a total Agreement amount of \$1,725,000 with no changes to the scope.

WHEREAS, the Parties currently wish to amend the Agreement via Amendment No. 5 to extend it for an additional two (2) years through December 31, 2025 for a revised term of Agreement (July 1, 2018 through December 31, 2025) to allow for services to continue with no revisions to the scope of work or billing rates, with a \$575,000 increase for a revised total Agreement amount of \$2,300,000.

AGREEMENT

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement and in Amendment No. 1, Amendment No. 2, Amendment No. 3, and Amendment No. 4 incorporated herein by this reference, except as specifically set forth below.

1. Section 4.1, under “TERM OF AGREEMENT” shall be amended to the following:
“The initial term shall commence on July 1, 2018 through and including December 31, 2025. NMC is not required to state a reason if it elects not to renew this AGREEMENT.”
2. Section 5.2 under “COMPENSATION AND PAYMENTS shall be amended to the following:
“Prices shall remain firm for the initial term of this AGREEMENT and, thereafter, may be adjusted annually as provided in this paragraph. COUNTY does not guarantee any minimum or maximum amount of dollars to be spent under this AGREEMENT. The total amount payable by COUNTY under this Agreement is not to exceed the sum of \$2,300,000.”
3. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this Amendment No. 5 and shall continue in full force and effect as set forth in the Agreement and Amendment No. 1, Amendment No. 2, Amendment No. 3, and Amendment No. 4.
4. A copy of this Amendment No. 5 shall be attached to the Agreement.
5. This Amendment No. 5 shall be effective when both parties have signed.

The remainder of this page was intentionally left blank.

~ Signature page to follow ~

IN WITNESS WHEREOF, the Parties hereto are in agreement with this Amendment No. 5 on the basis set forth in this document and have executed this Amendment No. 5 on the day and year set forth herein.

**COUNTY OF MONTEREY on behalf of
NATIVIDAD MEDICAL CENTER**

DocuSigned by:
By: Charles R. Harris
4E1F837D204E481
Charles R. Harris, CEO

Date: 10/23/2023 | 4:07 PM PDT

APPROVED AS TO LEGAL PROVISIONS

DocuSigned by:
By: Stacy Saelth
C05CE7B99F44A9
Monterey County Deputy County Counsel

Date: 8/24/2023 | 5:10 PM PDT

APPROVED AS TO FISCAL PROVISIONS

DocuSigned by:
By: Jennifer Forsyth
4E7E657075454AF
Monterey County Deputy Auditor/Controller

Date: 8/25/2023 | 10:41 AM PDT

CONTRACTOR

Spin Recruitment Inc.

CONTRACTOR's Business Name

See instructions below

DocuSigned by:
By: Traci Dondanville
223B784E66814F5
(Signature of: Chair, President, or Vice-President)

Traci Dondanville President

Name and Title

Date: 8/24/2023 | 4:36 PM PDT

DocuSigned by:
By: Stephanie Fong
726640683DC6424
(Signature of: Secretary, Asst. Secretary, CFO, Treasurer, or Asst. Treasurer)

Stephanie Fong Secretary

Name and Title

Date: 8/24/2023 | 4:38 PM PDT

*****Instructions*****

If **CONTRACTOR** is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If **CONTRACTOR** is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If **CONTRACTOR** is contracting in an individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required).