



County of Monterey

Item No.19

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-346

August 26, 2025

Introduced: 8/11/2025

Current Status: Natividad Medical Center -
Consent

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Corinthian International Parking Services, Inc. pursuant to the Request for Proposals (RFP) #9600-96 for valet parking services for patients and visitors only at NMC, with an initial agreement term beginning September 1, 2025 through May 31, 2026, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$298,692 for the initial nine-month term.

RECOMMENDATION:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Corinthian International Parking Services, Inc. pursuant to the Request for Proposals (RFP) #9600-96 for valet parking services for patients and visitors only at NMC, with an initial agreement term beginning September 1, 2025 through May 31, 2026, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$298,692 for the initial nine-month term.

SUMMARY/DISCUSSION:

NMC issued a Request for Proposal (RFP) #9600-96 on Friday, June 13, 2025 to solicit for one agreement for valet parking services from qualified vendors. On Monday, July 7, 2025 NMC received two (2) proposals from vendors submitted for consideration. All proposals were evaluated pursuant to the criteria stated in the RFP #9600-96. Upon a thorough selection process, NMC identified the top qualified vendor as Corinthian International Parking Services, Inc. based on the ranking set forth by the NMC selection team.

Corinthian International Parking Services Inc., based in Campbell, CA, has been tentatively selected to provide valet parking services at NMC. With extensive experience in the healthcare sector, Corinthian currently operates over 30 parking and transportation service programs across California. Their healthcare clients include San Mateo Medical Center, Sutter Health, UC Davis Health, Kaiser Permanente, and Salinas Valley Health.

The selection of Corinthian International Parking Services Inc. to provide valet services directly supports enhancing the patient experience, improving accessibility, reducing stress for patients and families, and streamlining traffic flow across the campus. This valet parking solution is intended as a

short-term measure to accommodate parking needs while NMC undergoes a solar construction project, which is expected to last approximately nine months.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this agreement is \$298,692 of which \$298,692 is included in the FY2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

In alignment with the Board of Supervisors' strategic initiatives in Health and Human Services, Corinthian International Parking Services Inc.'s valet services at NMC will enhance patient access, reduce stress, and streamline traffic flow. By prioritizing valet services, we are advancing a more efficient, compassionate, and community-focused healthcare environment that improves the overall experience for patients and visitors alike.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 831-783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Agreement with Corinthian International Parking Services, Inc. Awarded per RFP #9600-96

Attachments on file with the Clerk of the Board