



Monterey County Board of Supervisors

Board Order

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1st Floor
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A motion was made by Supervisor Wendy Root Askew, seconded by Supervisor Kate Daniels to:

Agreement No.: A-13995 ; Amendment No.: 5

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement (A-13995) with B.E. Smith, Inc. for interim management-level services at NMC, extending the agreement for an additional one year term (January 1, 2025 through December 31, 2025) for a revised full agreement term of July 18, 2018 through December 31, 2025, with no change to the total contract amount of \$1,300,000.

PASSED AND ADOPTED on this 18th day of February 2025, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez, Askew and Daniels
NOES: None
ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting February 18, 2025.

Dated: February 21, 2025
File ID: A 25-018
Agenda Item No.: 24

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

Vicente Ramirez, Deputy

Original Agreement No. (A-13995)

**RENEWAL AND AMENDMENT NO. 5
TO SERVICES AGREEMENT
BETWEEN B.E. SMITH, INC. AND
THE COUNTY OF MONTEREY ON BEHALF OF NATIVIDAD MEDICAL CENTER
FOR
INTERIM MANAGEMENT-LEVEL SERVICES**

This Renewal and Amendment No. 5 to the Services Agreement (“Agreement”) which was effective on July 1, 2018 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center (“NMC”), and B.E. Smith, Inc. (“CONTRACTOR”); **From this point forward, the party referenced previously as “NMC” shall be referenced as “COUNTY” and collectively, COUNTY and CONTRACTOR are referred to as the “Parties” to this Agreement, with respect to the following:**

RECITALS

WHEREAS, the Agreement was executed with B.E. Smith Inc. for interim management-level services with a term July 1, 2018 through June 30, 2021 and a total Agreement amount not to exceed \$300,000; and

WHEREAS, the Parties amended the Agreement via Amendment No. 1 to extend it for an additional two (2) year period through June 30, 2023 for a revised full Agreement term (July 1, 2018 through June 30, 2023) to allow for services to continue with revisions to the original scope of work attached hereto as “Exhibit A-1 per Amendment No. 1” with a \$300,000 increase for a revised total Agreement amount not to exceed \$600,000; and

WHEREAS, the Parties amended the Agreement via Amendment No. 2 to allow for services to continue with no changes to the scope of work or term of Agreement (July 1, 2018 through June 30, 2023) with a \$450,000 increase for a revised total Agreement amount not to exceed \$1,050,000; and

WHEREAS, the Agreement expired on June 30, 2023; and

WHEREAS, the Parties amended the Agreement via Renewal and Amendment No. 3 on the same or similar terms, beginning July 1, 2023 and to extend the term for an additional six (6) month period through December 31, 2023 for a revised full Agreement term (July 1, 2018 through December 31, 2023) to allow for services to continue with no changes to the scope of work or total Agreement amount of \$1,050,000; and

WHEREAS, the Agreement expired on December 31, 2023; and

WHEREAS, the Parties amended the Agreement via Renewal and Amendment No. 4 retroactive to January 1, 2024 to extend the term for an additional one (1) year period through December 31, 2024 for a revised full Agreement term of (July 1, 2018 through December 31, 2024), and to add an additional \$250,000 for a revised total Agreement amount not to exceed \$1,300,000; and

WHEREAS, the Agreement expired on December 31, 2024; and

WHEREAS, the Parties wish to amend the Agreement retroactive to January 1, 2025 to extend it for an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full Agreement term of July 1, 2018 through December 31, 2025, to allow services to continue with no changes to the scope of work or the total Agreement amount of not to exceed \$1,300,000.

AGREEMENT

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

The Agreement is hereby renewed and amended on the terms and conditions as set forth in the Original Agreement and in Amendment No. 1, Amendment No. 2, and Renewal Amendment No. 3, and Renewal and Amendment No. 4 incorporated herein by this reference, except as specifically set forth below.

1. The first sentence of Section 3.1 shall be amended to the following:
“The term of this Agreement is from July 1, 2018 through December 31, 2025 unless sooner terminated pursuant to the terms of this Agreement.”
2. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this Renewal and Amendment No. 5 and shall continue in full force and effect as set forth in the Agreement and in Amendment No. 1, Amendment No. 2, Renewal and Amendment No. 3, and Renewal and Amendment No. 4.
3. A copy of this Renewal and Amendment No. 5 shall be attached to the Agreement.
4. This Renewal and Amendment No. 5 shall be effective retroactive to January 1, 2025.

The remainder of this page was intentionally left blank.

~ Signature page to follow ~

IN WITNESS WHEREOF, the Parties hereby execute this Renewal and Amendment No. 5 as follows:

**COUNTY OF MONTEREY on behalf of
NATIVIDAD MEDICAL CENTER**

DocuSigned by:
By: Charles R. Harris
4E1F837D204E481...
Charles R. Harris, CEO

Date: 2/21/2025 | 2:58 PM PST

APPROVED AS TO LEGAL PROVISIONS

Signed by:
By: Stacy Saelta
696D21D44C4341D...
Monterey County Deputy County Counsel

Date: 2/20/2025 | 4:14 PM PST

APPROVED AS TO FISCAL PROVISIONS

DocuSigned by:
By: Jennifer Forsyth
4E7E657875454AE...
Monterey County Deputy Auditor/Controller

Date: 2/21/2025 | 2:41 PM PST

CONTRACTOR

B.E. Smith, Inc.
CONTRACTOR's Business Name
See instructions below
Signed by:
By: Andrew S. O'Neill
A76C872EE94B4C2...
(Signature of: Chair, President, or Vice-President)

Andrew S. O'Neill - Vice President, Client Partnerships

Name and Title
12/5/2024
Date: _____

By: _____
(Signature of: Secretary, Asst. Secretary, CFO,
Treasurer, or Asst. Treasurer)

Name and Title
Date: _____

*****Instructions*****

If CONTRACTOR is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If CONTRACTOR is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required).