

## EXHIBIT-A1

To Agreement by and between  
County Administrative Office, hereinafter referred to as “County”  
AND  
ARC Alternatives hereinafter referred to as “CONTRACTOR”

### Scope of Services / Payment Provisions

#### A. SCOPE OF SERVICES

A.1 CONTRACTOR shall provide services and staff, and otherwise do all things necessary for or incidental to the performance of work and shall produce the specified deliverables, as set forth below:

- **Renewable Energy Credit Registration**

ARC will gather data and register solar generators with the Western Renewable Energy Generation Information System (WREGIS) for Renewable Energy Eredits (RECs). This includes registration for both the Opterra-installed and Mynt-installed systems.

- **Submetering**

Assist the County in establishing a methodology to bill the Courts for their electricity use based on kWh data collected at 15-minute intervals from a dedicated submeter at the County Civic Center. The approach shall be structured so that the Courts pay for their actual consumption without receiving the financial benefit of the on-site solar system, which is retained by the County.

- **LCFS Research**

Research the California Low Carbon Fuel Standard (LCFS) program and its applicability to the County's electric vehicle charging infrastructure and other eligible low-carbon fuel activities; and, provide guidance for monetizing LCFS credits.

- **DSGS Program Support**

Research the feasibility of enrolling the existing Mynt solar systems in the California Demand Side Grid Support (DSGS) program and/or a Virtual Power Plant (VPP) aggregation.

- **Other EV Support**

Provide as-needed support for the County's broader electric vehicle infrastructure efforts, including policy input, analysis, and technical assessments.

- **Sheriff's Department Financial Analysis**

Review utility bill savings and financial impact of the solar system installed by Mynt at the Monterey County Sheriff's Office.

- **Decarbonization Work:**  
Incorporate additional sites into previously developed Decarbonization Framework. Activities to include collecting utility data, site visits, and identification of carbon reduction strategies for these additional sites.
- **On-call support**  
Provide support on an on-call basis for sustainable energy-related work, including but not limited to solar, battery storage, EV charging, and energy efficiency planning and implementation.
- **On-call Natividad Medical Center (NMC) support**  
Provide support on an on-call basis for sustainable energy-related work, including but not limited to solar, battery storage, EV charging, and energy efficiency planning and implementation for Natividad Medical Center on County collaborative projects.

**B. PAYMENT PROVISIONS**

**B.1 COMPENSATION/ PAYMENT**

County shall pay an amount not to exceed \$177,060 for the performance of all things necessary for or incidental to the performance of work as set forth in the Scope of Work. CONTRACTOR'S compensation for services rendered shall be based on the following rates or in accordance with the following terms:

<b>1.</b>	<b>Opterra Purchase Order</b>	<b>Cost</b>
1.1	Renewable Energy Credit Registration	\$16,810
1.2	Submetering	
1.3	LCFS Research	
<b>2.</b>	<b>Outside Opterra Purchase Order</b>	
2.1	DSGS Program Support	\$ 10,250
2.2	Other EV Support	
2.3	Sheriff's Department Financial Analysis	
2.4	Decarbonization Work	\$50,000
2.4	On-call Support	\$50,000
<b>3.</b>	<b>On-Call NMC Engineering Support</b>	
3.1	Engineering and Analysis	\$50,000
<b>TOTAL COST</b>		<b>\$177,060</b>

Services provided under this Agreement are limited to the tasks and deliverables expressly described in this Exhibit A1.

County and CONTRACTOR agree that CONTRACTOR shall be reimbursed for travel expenses during this Agreement. CONTRACTOR shall receive compensation for travel expenses as per the "County Travel Policy". A copy of the policy is available online at [Policies and Procedures | Monterey County, CA](#). To receive reimbursement, CONTRACTOR must provide a detailed breakdown of authorized expenses, identifying what was expended and when.

CONTRACTOR warrants that the cost charged for services under the terms of this contract are not in excess of those charged any other client for the same services performed by the same individuals.

## **B.2 CONTRACTORS BILLING PROCEDURES**

NOTE: Payment may be based upon satisfactory acceptance of each deliverable, payment after completion of each major part of the Agreement, payment at conclusion of the Agreement, etc.

County may, in its sole discretion, terminate the contract or withhold payments claimed by CONTRACTOR for services rendered if CONTRACTOR fails to satisfactorily comply with any term or condition of this Agreement.

No payments in advance or in anticipation of services or supplies to be provided under this Agreement shall be made by County.

County shall not pay any claims for payment for services submitted more than twelve (12) months after the calendar month in which the services were completed.

DISALLOWED COSTS: CONTRACTOR is responsible for any audit exceptions or disallowed costs incurred by its own organization or that of its subcontractors.