



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-353

September 30, 2025

Introduced: 8/13/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with The Power Plant LLC, pursuant to the Request for Proposals (RFP) #9600-97 for coffee vendor services at NMC, with an initial agreement term beginning October 1, 2025 through September 30, 2028, with the option to extend the agreement for two (2) additional one (1) year periods, at no cost to the County.

b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to the agreement to exercise the one-year extension options, which, if fully exercised, would extend the agreement through September 30, 2030, as long as there is no cost and no significant changes to the agreement, and subject to County Counsel review.

RECOMMENDATION:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with The Power Plant LLC, pursuant to the Request for Proposals (RFP) #9600-97 for coffee vendor services at NMC, with an initial agreement term beginning October 1, 2025 through September 30, 2028, with the option to extend the agreement for two (2) additional one (1) year periods, at no cost to the County.

b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to the agreement to exercise the one-year extension options, which, if fully exercised, would extend the agreement through September 30, 2030, as long as there is no cost and no significant changes to the agreement, and subject to County Counsel review.

SUMMARY/DISCUSSION:

On May 30, 2025, Natividad Medical Center (NMC) issued Request for Proposal (RFP) #9600-97 to solicit qualified vendors for coffee services. By the submission deadline of July 11, 2025, NMC received two proposals. All submissions were evaluated in accordance with the criteria set forth in the RFP. Following a comprehensive review, The Power Plant LLC was identified as the top-ranked and most qualified vendor by the NMC selection team. The vendor was tentatively selected to be awarded agreements to provide coffee services. The Power Plant LLC's proposal met criteria including quality of coffee and diverse offerings, optional food menu, pricing and overall value, online ordering system to reduce wait time, experiences and references and are a locally owned and operated vendor.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

This agreement shall not result in any cost to the County. Revenue generated shall be based on contractor's actual water and electricity usage and shall be billed in accordance with the prevailing metered utility rates applicable during the fiscal year in which the services are rendered.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement for coffee services supports the hospital's strategic plan to foster a highly engaged workforce by providing in-demand, high-quality coffee and food options to employees. It also supports the strategic plan goal of promoting efficient operations through the pre-order option which reduces wait times. In addition, this agreement benefits NMC's patients, visitors, nearby County of Monterey offices and surrounding residents and businesses.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Hillary Fish, Director of Marketing and Community Relations, 831-783-2693

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Agreement with The Power Plant LLC Awarded per RFP #9600-97

Attachments on file with the Clerk of the Board