



County of Monterey

Item No.8

Monterey Room
168 W. Alisal St., 2nd Floor
Salinas, CA 93901

Staff Report

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Receive the Rifle Range General Fund Year-End Financial Report for Fiscal Year (FY) 2024-25 and the Budget Comparison for FY 2025-26.

RECOMMENDATION:

It is recommended that the Parks Commission receive the Rifle Range General Fund Year-End Financial Report for Fiscal Year (FY) 2024-25 and the Budget Comparison for FY 2025-26.

SUMMARY:

Laguna Seca Rifle Range and Laguna Seca Raceway are located at the LSRA Facilities grounds but operated separately, with the Raceway managed by Friends of Laguna Seca and the Rifle Range managed by the County. In FY 2024-25, the Rifle Range exceeded revenue expectations and kept expenditures under budget, resulting in a significantly smaller net loss despite operational challenges.

For FY 2025-26, revenues are projected to grow substantially while expenditures are expected to increase modestly, with careful spending planned to control overall costs and reduce the net loss.

DISCUSSION:

In FY 2024-25, total revenues collected by the Rifle Range amounted to \$120,901, exceeding the adopted budget by \$17,294. Of the total revenues, \$118,221 is from the Rifle normal operations, while the rest is from miscellaneous revenue for the sale of recyclable brass scrap from bullet casings.

Total expenditures for the year were \$251,650, coming in \$8,241 under budget. Salaries and benefits of \$188,273 covered two full-time employees - the Range Aide and the Range Master - whose actual costs slightly exceeded budget due to base wage adjustments and a labor union agreement during the fiscal year.

Services and supplies, which accounted for \$41,387 of the expenditures, came in \$12,089 under budget. Due to an anticipated funding shortfall, some budgeted expenses were deferred or deemed non-priority.

Overall, the Rifle Range concluded FY 2024-25 with a net loss of \$130,749-an outcome that reflects higher-than-expected revenue and controlled spending, which together saved the County's General Fund \$25,535 compared to the anticipated loss.

The FY 2025-26 budget reflects a more optimistic outlook, projecting revenues of \$130,890-an increase of \$27,283 over the previous fiscal year. This estimate is based on revenue trends observed over the past three years through FY 2024-25, taking into account both peak and off-season periods. However, growing competition from other ranges presents challenges that could impact revenues, warranting close monitoring moving forward.

Total expenditures for FY 2025-26 are budgeted at \$275,935, reflecting an increase of \$16,044 compared to the prior year. Salaries and benefits for the two staff members, budgeted at \$201,794, represent the majority of expenditures and have increased due to recently negotiated labor agreements and multiple wage studies. Although the department plans to reduce spending on services and supplies to match revenue levels, the Cost Plan allocation charge, which is outside the department's control, is forecasted to rise.

FINANCING:

Accepting the Year-End Financial Report for FY 2024-25 and Budget Comparison for FY 2025-26 has no financial impact.

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Attachments:

Attachment A - Rifle Range, Budget to Actuals Financial Report FY 2024-25

Attachment B - Rifle Range, Budget Comparison, FY 2024-25 and FY 2025-26