



PLURALSIGHT

SALES ORDER

Quote : Q-598101
Expires : 6/30/2026
Prepared By : Harmony
Horner

Sold To

County of Monterey
1590 Moffett Street
Salinas, California 93905
United States

Bill To

Veronica Serrano
1590 Moffett Street
Salinas, California 93905
United States

Year 1

Product Name	Service Period	Quantity	List Price	Net Price	Total Price
Enterprise	6/17/26 - 6/16/27	35	USD 565.00	USD 565.00	USD 19,775.00
Year 1 TOTAL:					USD 19,775.00

Year 2

Product Name	Service Period	Quantity	List Price	Net Price	Total Price
Enterprise	6/17/27 - 6/16/28	35	USD 565.00	USD 565.00	USD 19,775.00
Year 2 TOTAL:					USD 19,775.00

Year 3

Product Name	Service Period	Quantity	List Price	Net Price	Total Price
Enterprise	6/17/28 - 6/16/29	35	USD 565.00	USD 565.00	USD 19,775.00
Year 3 TOTAL:					USD 19,775.00

Grand Total : USD 59,325.00

The Total Price set forth above is exclusive of applicable taxes. Pluralsight will include a separate charge for applicable taxes on the invoice issued to Customer.

All dates reflected on this Sales Order are in USA format: MM/DD/YYYY

This Sales Order is valid and binding on the parties when executed by both parties, and is subject to the additional terms referenced in Addendum A, attached below.

The parties' authorized signatories have executed this Sales Order effective as of Customer's date of signature below.

Customer Signature:

Pluralsight Signature:



Name:

Name:

Jon Diaz

Title:

Title:

Assistant General Counsel,
Contracts

Date:

Date:

3/11/2026

Invoicing Terms

Payment Terms: Net 30

Billing Frequency: Annual

Purchase Order Required: _____

Purchase Order #: _____

Billed via Customer Portal: _____

Invoice Delivery Email: serranov@co.monterey.ca.us

Initial here to confirm invoicing terms:

Addendum A

Product Descriptions

The Enterprise package includes access to the Core Tech course library and all our domain-focused learning content, which includes the powerful cloud content and hands-on experiences from A Cloud Guru. The package includes video courses and hands-on learning labs across software development, IT ops, business and product management, cloud, security, AI and data.

The package also includes hands-on labs, paths, channels, course discussions, exercise files, mobile and TV apps, offline viewing, course completion certificates, learning checks, certification upload, Skill IQ, Role IQ, certification practice exams, cloud servers, instant terminal, cloud sandboxes, AI sandboxes, custom cloud sandboxes, customer support, license management, team management, role customization, priorities, advanced role analytics, advanced skills analytics, advanced channel analytics, trend analytics, and usage analytics.

Terms & Conditions

This Sales Order is governed by the Pluralsight Terms of Use located at <https://www.pluralsight.com/terms>, unless Pluralsight and Customer have entered into, or subsequently enter into, a separate Master Services Agreement (MSA) or other master agreement, in which case such separate agreement will govern and entirely supersede the Terms of Use. Pluralsight objects to and rejects all additions, exceptions, or changes to the Terms of Use (or separate master agreement, if applicable), whether contained in any purchase order, RFP, RFQ, or other form received from Customer or elsewhere. The inclusion of a purchase order, RFP, RFQ, or other Customer number on this Sales Order or a Pluralsight invoice is for reference purposes only and is not an acceptance by Pluralsight of any terms or conditions contained therein or elsewhere. Fees paid or payable under this Sales Order are non-refundable and non-cancelable. The Customer's authorized signatory has executed this Sales Order as of the date listed above.

Special Terms

No Automatic Renewal. Notwithstanding anything to the contrary in the underlying Agreement, the parties agree that the subscriptions granted here under will not be automatically renewed, but will expire upon the completion of the Service Period set forth above.