

**RENEWAL AND AMENDMENT NO. 1
TO AGREEMENT BY AND BETWEEN
COUNTY OF MONTEREY AND
FIRST ALARM**

THIS RENEWAL AND AMENDMENT NO. 1 to AGREEMENT is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter referred to as "COUNTY"), and First Alarm (hereinafter referred to as "CONTRACTOR") with respect to the following.

WHEREAS, on April 1, 2022, COUNTY and CONTRACTOR entered into AGREEMENT in the amount of \$38,389.76 for the term April 1, 2022 through January 31, 2025, for the provision of alarm installation and monitoring services; and

WHEREAS, the AGREEMENT expired by its terms on January 31, 2025; and

WHEREAS, the COUNTY and CONTRACTOR have since continued to perform under the AGREEMENT and otherwise conduct themselves as if it remained in force; and

WHEREAS, the COUNTY and CONTRACTOR mutually desire to reinstate the AGREEMENT with effect retroactive to February 1, 2025, and to amend the AGREEMENT as provided below; and

WHEREAS, COUNTY and CONTRACTOR wish to amend AGREEMENT to add \$37,833.24 for a new total Agreement amount of \$76,223, extend the term an additional 3 years for a new term of April 1, 2022 through January 31, 2028, and replace EXHIBIT A and Exhibit B.

NOW THEREFORE, COUNTY and CONTRACTOR hereby agree as follows:

1. **Section 2.0, "PAYMENT PROVISIONS", Section 2.01, shall be amended by removing** "The Total amount payable by the COUNTY to CONTRACTOR under this AGREEMENT is not to exceed the sum of \$38,389.76" **and replacing it with** "The total amount payable by the COUNTY to CONTRACTOR under this AGREEMENT is not to exceed the sum of \$76,223.00".
2. **Section 3.0, "TERM OF AGREEMENT", Section 3.01, shall be amended by removing**, "The term of this AGREEMENT is from April 1, 2022 to January 31, 2025, unless sooner terminated pursuant to the terms of this AGREEMENT", **and replacing it with** "The term of this AGREEMENT is from April 1, 2022 to January 31, 2028, unless sooner terminated pursuant to the terms of this AGREEMENT".
3. **EXHIBIT A, "Scope of Services/Payment Provisions", shall be amended by removing** EXHIBIT A of this AGREEMENT **and replacing it with**, "EXHIBIT A-1". All references in AMENDMENT NO. 1 to EXHIBIT A shall be construed to refer to EXHIBIT A-1.
4. **EXHIBIT B, "Scope of Services/Payment Provisions", shall be amended by removing** EXHIBIT A of this AGREEMENT **and replacing it with**, "EXHIBIT B-1". All references in AMENDMENT NO. 1 to EXHIBIT B shall be construed to refer to

First Alarm
CS #'s – 58-5015, 58-5116, 58-5117, 58-5118, and 58-5119
Renewal & Amendment No. 1
Term: 04/01/2022 – 01/31/2028
NTE: \$76,223

EXHIBIT B-1.

5. Except as provided herein, all remaining terms, conditions, and provisions of the AGREEMENT are unchanged and unaffected by this RENEWAL AND AMENDMENT NO. 1 and shall continue in full forces and effect as set forth in the AGREEMENT.
6. A copy of the RENEWAL AND AMENDMENT NO. 1 shall be attached to the original AGREEMENT executed by COUNTY on April 1, 2022.
7. This RENEWAL AND AMENDMENT NO. 1 is effective upon execution.

***** SIGNATURE PAGE TO FOLLOW *****

First Alarm
CS #'s – 58-5015, 58-5116, 58-5117, 58-5118, and 58-5119
Renewal & Amendment No. 1
Term: 04/01/2022 – 01/31/2028
NTE: \$76,223

IN WITNESS WHEREOF, COUNTY and CONTRACTOR have executed this RENEWAL AND AMENDMENT NO. 1 as of the day and year written below.

COUNTY OF MONTEREY

CONTRACTOR

By: _____
Contracts/Purchasing Officer

Date: _____

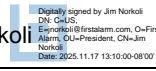
By: _____
Department Head (if applicable)

Date: _____

By: _____
Board of Supervisors (if applicable)

Date: _____

First Alarm
Contractor's Business Name*

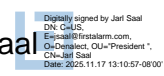
By:  Jim Norkoli
(Signature of Chair, President, or Vice-President) *

Jim Norkoli, President
Name and Title


Date: 17 November 2025

Approved as to Form¹

DocuSigned by:
By:  Stacy Saetta
C0ECE1B99F444A9 County Counsel
Chief Deputy County Counsel
Date: 11/19/2025 | 8:31 AM PST

By:  Jarl Saal
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Assistant Treasurer)*

Approved as to Fiscal Provisions²

DocuSigned by:
By:  Patricia Ruiz
E79EF64E57454F6 Auditor/Controller
Auditor Controller Analyst I
Date: 11/20/2025 | 9:56 AM PST

Jarl Saal, Treasurer/Secretary
Name and Title
Date: 17 November 2025

Approved as to Liability Provisions³

By: _____
Risk Management
Date: _____

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this AGREEMENT on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the AGREEMENT.

¹Approval by County Counsel is required ²Approval by Auditor-Controller is required

EXHIBIT A-1

To Agreement by and between
County of Monterey Health Department, hereinafter referred to as “County”
AND
First Alarm, hereinafter referred to as “CONTRACTOR”

Scope of Services / Payment Provisions

A. SCOPE OF SERVICES

- A.1** CONTRACTOR shall provide services and staff, and otherwise do all things necessary for or incidental to the performance of work, as set forth below:

24-hour monitoring for Intrusion/Burglar Alarm, Fire Alarm, Temperature monitoring system services, and leasing of equipment at the Health Department Administration building, located at 1270 Natividad Rd., Salinas, Ca. 93906, as described in Exhibit A, Scope of Services.

B. EXISTING SYSTEM COMPONENTS

B.1 Partition #1 Main Building (*Account #58-5116*) at 1270 Natividad Rd., existing COUNTY-Owned equipment and services as described in **Exhibit B**, Existing System Components.

B.2 Partition #2 Storage Area (*Account #58-5117*) at 1270 Natividad Rd., existing CONTRACTOR-Owned equipment and services as described in **Exhibit B**, Existing System Components.

B.3 Partition #3 Maintenance Area (*Account #58-5118*) at 1270 Natividad Rd., existing CONTRACTOR -Owned equipment and services as described in **Exhibit B**, Existing System Components.

B.4 Partition #4 Laboratory (*Account #58-5119*) at 1270 Natividad Rd., existing CONTRACTOR -Owned equipment and services as described in **Exhibit B**, Existing System Components.

B.5 Fire System for entire building (*Account #58-5015*) at 1270 Natividad Rd., existing CONTRACTOR-Owned equipment and services as described in **Exhibit B**, Existing System Components.

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C. PAYMENT PROVISIONS

C.1 COMPENSATION/PAYMENT

County shall pay an amount not to exceed **\$76,223** for the performance of all things necessary for or incidental to the performance of work as set forth in the Scope of Work. CONTRACTOR'S compensation for services rendered shall be based on the following rates or in accordance with the following terms:

C.2 Existing service cost

Details outlined in **Exhibit B**, Payment Provisions.

Price for year 2025

Item Description	Monthly Cost	Quarterly Cost
Main Building (58-5116)	\$58.45	\$175.35
Storage Area (58-5117)	\$33.00	\$99.00
Maintenance Area (58-5118)	\$33.00	\$99.00
Laboratory (58-5119)	\$33.00	\$99.00
Building Fire System (58-5015)	\$542.96	\$1,628.88
TOTAL	\$700.41	\$2,101.23

Price Increase Effective January 1, 2026

Item Description	Monthly Cost	Quarterly Cost
Main Building (58-5116)	\$60.56	\$181.68
Storage Area (58-5117)	\$34.12	\$102.36
Maintenance Area (58-5118)	\$34.12	\$102.36
Laboratory (58-5119)	\$34.12	\$102.36
Building Fire System (58-5015)	\$563.26	\$1,689.78
TOTAL	\$726.18	\$2,178.54

C.3 Total Agreement Payment

Service Description	Service Amount
2025 Monthly Fees (12 months)	\$8,404.92
2026 Monthly Fees (24 months)	\$17,428.32
New Installation/Equipment Fees	\$6,000.00
Emergency Repair Services/Equipment: Added services and/or expenditures as required for emergency repair required to maintain existing equipment, to include Service Calls. The aforementioned	\$6,000.00

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services and/or expenditures may be added by written approval from the Health Department Facility Manager prior to providing services.	
Total Amendment Amount	\$37,833.24

All written reports required under this Agreement must be delivered to Chris Le Venton County's or designee Contract Manager, in accordance with the schedule above.

Prevailing Wages. CONTRACTOR shall comply with provisions of the Labor Code (sections 1720, et seq.) governing public works, including payment of prevailing wages, payroll records and employment of apprentices. Copies of the determination of the general prevailing rate of per diem wages are available to interested parties at: <http://www.dir.ca.gov/dlsr/DPreWageDetermination.htm>.

DIR Registration. During the entire term of this Agreement, CONTRACTOR shall be registered with the California Department of Industrial Relations as a Public Works Contractor pursuant to Division 2, Part 7, Chapter 1, commencing with section 1720 of the California Labor Code.

There shall be no travel reimbursement allowed during this Agreement.

CONTRACTOR warrants that the cost charged for services under the terms of this contract are not in excess of those charged any other client for the same services performed by the same individuals.

C.4 CONTRACTORS BILLING PROCEDURES

NOTE: Payment may be based upon satisfactory acceptance of each deliverable, payment after completion of each major part of the Agreement, payment at conclusion of the Agreement, etc.

County may, in its sole discretion, terminate the contract or withhold payments claimed by CONTRACTOR for services rendered if CONTRACTOR fails to satisfactorily comply with any term or condition of this Agreement.

No payments in advance or in anticipation of services or supplies to be provided under this Agreement shall be made by County.

County shall not pay any claims for payment for services submitted more than twelve (12) months after the calendar month in which the services were completed.

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DISALLOWED COSTS: CONTRACTOR is responsible for any audit exceptions or disallowed costs incurred by its own organization or that of its subcontractors.

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EXHIBIT B-1

**To Agreement by and between
Monterey County Health Department, hereinafter referred to as “County”
AND
First Alarm, hereinafter referred to as “CONTRACTOR”**

Existing System Components/Payment Provisions**B. EXISTING SYSTEM COMPONENTS – No Changes**

B.1 Partition #1 Main Building (*Account #58-5116*) at 1270 Natividad Rd., existing COUNTY-Owned equipment and services provided in the following zones.

Zone	Zone Description	Equipment Description
1	2 nd Stairway Motion	Motion Sensor
2	2 nd Office Motion	Motion Sensor
3	2 nd Motion Hall	Motion Sensor
4	2 nd Hall Motion	Motion Sensor
5	2 nd Motion Lobby	Motion Sensor
6	2 nd Hall Motion	Motion Sensor
7	2 nd Hall Office	Motion Sensor
8	2 nd Stairway Motion	Motion Sensor
9	ZN 009	Disabled – Technician Error
12	1 st Lobby Entry	Door Contact Sensor
13	Water Bug 218	Water Leak Sensor
14	Breakroom Door	Door Contact Sensor
15	1 st West Door	Door Contact Sensor
16	1 st South Door	Door Contact Sensor
17	2 nd Lobby Door	Door Contact Sensor
18	2 nd Lobby Door	Door Contact Sensor
21	1 st South Motion	Motion Sensor
22	1 st North Motion	Motion Sensor
23	1 st Hall Motion	Motion Sensor
24	Break Room Motion	Motion Sensor
25	1 st Hall Motion	Motion Sensor
26	Stairway Motion	Motion Sensor
27	1 st Glass 1	Glass Contact Sensor
28	1 st Glass 2	Glass Contact Sensor

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29	1 st Glass 3	Glass Contact Sensor
30	1 st Glass 4	Glass Contact Sensor
31	1 st Glass 5	Glass Contact Sensor
32	1 st Glass 6	Glass Contact Sensor
33	1 st Glass 7	Glass Contact Sensor
34	1 st Glass 8	Glass Contact Sensor
35	1 st Glass 9	Glass Contact Sensor
36	Lab Glass Break	Glass Contact Sensor
39	Refrigerator Room 217	Temperature Monitor Sensor
40	Temp. IT-Room	Temperature Monitor Sensor

B.2 Partition #2 Storage Area (*Account #58-5117*) at 1270 Natividad Rd., existing CONTRACTOR-Owned equipment and services provided in the following zones.

Zone	Zone Description	Equipment Description
41	Warehouse Entry	Door Contact Sensor
44	Shop Motion	Motion Sensor

B.3 Partition #3 Maintenance Area (*Account #58-5118*) at 1270 Natividad Rd., existing CONTRACTOR -Owned equipment and services provided in the following zones.

Zone	Zone Description	Equipment Description
42	Shop Entry Door	Door Contact Sensor
43	Lab Motion	Motion Sensor

B.4 Partition #4 Laboratory (*Account #58-5119*) at 1270 Natividad Rd., existing CONTRACTOR -Owned equipment and services provided in the following zones.

Zone	Zone Description	Equipment Description
10	Utility Door	Door Contact Sensor
11	Lab Entry Door	Door Contact Sensor
19	Lab Motion	Motion Sensor
20	Lab Lobby Motion	Motion Sensor
37	Lab Suite 1	Door Contact Sensor
38	Lab Suite 2	Door Contact Sensor

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B.5 Fire System for entire building (*Account #58-5015*) at 1270 Natividad Rd., existing CONTRACTOR-Owned equipment and services provided in the following zones.

Zone	Zone Description	Equipment Description
1	Elevator Machine Room	Fire-Smoke Detector
1	Elevator Machine Room	Fire System Trouble
2	Elevator Machine Room	Fire-Heat Detection
2	Elevator Machine Room	Fire System Trouble
3	1 st Floor Elevator Lobby	Fire-Smoke Detector
3	1 st Floor Elevator Lobby	Fire System Trouble
4	I.T.V In Closet next to Main Door	Fire-Waterflow
4	I.T.V In Closet next to Main Door	Fire System Trouble
5	(3) OSY Tamperers on Natividad Rd.	OSY-Sprinkler Tamper
5	(3) OSY Tamperers on Natividad Rd.	Fire System Trouble
6	1 st Floor CDC Lab	Fire-Manual Pull
6	1 st Floor CDC Lab	Fire System Trouble
7	1 st Floor Next to Room #144	Fire-Manual Pull
7	1 st Floor Next to Room #144	Fire System Trouble
8	1 st Floor Elevator Lobby Left	Fire-Manual Pull
8	1 st Floor Elevator Lobby Left	Fire System Trouble
9	1 st Floor Elevator Lobby Right	Fire-Manual Pull
9	1 st Floor Elevator Lobby Right	Fire System Trouble
10	1 st Floor Next to Room #124	Fire-Manual Pull
10	1 st Floor Next to Room #124	Fire System Trouble
11	1 st Flr Remote Power Supply w/ FACP	Fire Supervisory
11	1 st Flr Remote Power Supply w/ FACP	Fire System Trouble
12	1 st Floor Next to Conference Room #129A	Fire-Manual Pull
12	1 st Floor Next to Conference Room #129A	Fire System Trouble
13	1 st Floor Hallway Next to Electrical Room	Fire-Manual Pull
13	1 st Floor Hallway Next to Electrical Room	Fire System Trouble
14	1 st Floor Stairway to Hall	Fire-Manual Pull
14	1 st Floor Stairway to Hall	Fire System Trouble
15	1 st Floor Hallway by Restrooms	Fire-Manual Pull
15	1 st Floor Hallway by Restrooms	Fire System Trouble
16	1 st Floor Breakroom	Fire-Manual Pull
16	1 st Floor Breakroom	Fire System Trouble
17	PIV & Gate Valves Tamper Switches	Sprinkler Valve Tamper
17	PIV & Gate Valves Tamper Switches	Fire System Trouble
18	2 nd Floor Remote Power Supply #2	Fire Supervisory

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18	2 nd Floor Remote Power Supply #2	Fire System Trouble
19	2 nd Floor Next to Room #210	Fire-Manual Pull
19	2 nd Floor Next to Room #210	Fire System Trouble
20	2 nd Floor Next to Room #245	Fire-Manual Pull
20	2 nd Floor Next to Room #245	Fire System Trouble
21	2 nd Floor Next to Room #263	Fire-Manual Pull
21	2 nd Floor Next to Room #263	Fire System Trouble
22	2 nd Floor Next to Room #212	Fire-Manual Pull
22	2 nd Floor Next to Room #212	Fire System Trouble
23	2 nd Floor Next to Room #243	Fire-Manual Pull
23	2 nd Floor Next to Room #243	Fire System Trouble
24	2 nd Floor Elevator Lobby	Fire-Manual Pull
24	2 nd Floor Elevator Lobby	Fire System Trouble
25	2 nd Floor Stairway #2	Fire-Manual Pull
25	2 nd Floor Stairway #2	Fire System Trouble
26	2 nd Floor Next to Conference Room #236	Fire-Manual Pull
26	2 nd Floor Next to Conference Room #236	Fire System Trouble
27	2 nd Floor Lobby Area by Room #236	Fire-Manual Pull
27	2 nd Floor Lobby Area by Room #236	Fire System Trouble
28	2 nd Floor Main Data Room	Fire-Manual Pull
28	2 nd Floor Main Data Room	Fire System Trouble
29	AC-1 Duct Detector	Fire Supervisory
29	AC-1 Duct Detector	Fire System Trouble
30	AC-4 Duct Detector	Fire Supervisory
30	AC-4 Duct Detector	Fire System Trouble
31	AC-2 Duct Detector	Fire Supervisory
31	AC-2 Duct Detector	Fire System Trouble
32	AC-3 Duct Detector	Fire Supervisory
32	AC-3 Duct Detector	Fire System Trouble
33	AC-5 Duct Detector	Fire Supervisory
33	AC-5 Duct Detector	Fire System Trouble
34	Mezzanine Mechanical Room	Fire-Heat Detection
34	Mezzanine Mechanical Room	Fire System Trouble
35	1 st Floor I.D.F	Fire-Smoke Detector
35	1 st Floor I.D.F	Fire System Trouble
36	2 nd Floor Elevator Lobby	Fire-Smoke Detector
36	2 nd Floor Elevator Lobby	Fire System Trouble

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C. PAYMENT PROVISIONS**C.1 Existing service cost details****Price for year 2025**

Item Description	Monthly Cost	Quarterly Cost
Main Building – Activity Report-Weekly/Email	\$5.79	\$17.37
Main Building – Daily Timer Test	\$9.26	\$27.78
Main Building – Monitoring Service	\$32.40	\$97.20
Main Building – Supervised Open & Close	\$11.00	\$33.00
TOTAL – Main Building (58-5116)	\$58.45	\$175.35
Storage Area – Activity Report-Weekly/Email	\$5.79	\$17.37
Storage Area – Monitoring Service	\$16.21	\$48.63
Storage Area – Supervised Open & Close	\$11.00	\$33.00
TOTAL – Storage Area (58-5117)	\$33.00	\$99.00
Maintenance Area – Activity Report-Weekly/Email	\$5.79	\$17.37
Maintenance Area – Monitoring Service	\$16.21	\$48.63
Storage Area – Supervised Open & Close	\$11.00	\$33.00
TOTAL – Maintenance Area (58-5118)	\$33.00	\$99.00
Laboratory – Activity Report-Weekly/Email	\$5.79	\$17.37
Laboratory – Monitoring Service	\$16.21	\$48.63
Laboratory – Supervised Open & Close	\$11.00	\$33.00
TOTAL – Laboratory (58-5119)	\$33.00	\$99.00
Building Fire System – Cellular Contractor Owned	\$64.83	\$194.49
Building Fire System – Daily Timer Test	\$8.99	\$26.97
Building Fire System – Gold Shield Warranty	\$210.69	\$632.07
Building Fire System – Inspection Contract	\$212.38	\$637.14
Building Fire System – Monitoring Service	\$46.07	\$138.21
TOTAL – Building Fire System (58-5015)	\$542.96	\$1,628.88
2025 GRAND TOTAL	\$700.41	\$2,101.23

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Price Increase Effective January 1, 2026

Item Description	Monthly Cost	Quarterly Cost
Main Building – Activity Report-Weekly/Email	\$6.01	\$18.03
Main Building – Daily Timer Test	\$9.61	\$28.83
Main Building – Monitoring Service	\$33.63	\$100.89
Main Building – Supervised Open & Close	\$11.31	\$33.93
TOTAL – Main Building (58-5116)	\$60.56	\$181.68
Storage Area – Activity Report-Weekly/Email	\$6.00	\$18.00
Storage Area – Monitoring Service	\$16.81	\$50.43
Storage Area – Supervised Open & Close	\$11.31	\$33.93
TOTAL – Storage Area (58-5117)	\$34.12	\$102.36
Maintenance Area – Activity Report-Weekly/Email	\$6.00	\$18.00
Maintenance Area – Monitoring Service	\$16.81	\$50.43
Storage Area – Supervised Open & Close	\$11.31	\$33.93
TOTAL – Maintenance Area (58-5118)	\$34.12	\$102.36
Laboratory – Activity Report-Weekly/Email	\$6.00	\$18.00
Laboratory – Monitoring Service	\$16.81	\$50.43
Laboratory – Supervised Open & Close	\$11.31	\$33.93
TOTAL – Laboratory (58-5119)	\$34.12	\$102.36
Building Fire System – Cellular Contractor Owned	\$67.23	\$201.69
Building Fire System – Daily Timer Test	\$9.32	\$27.96
Building Fire System – Gold Shield Warranty	\$218.70	\$656.10
Building Fire System – Inspection Contract	\$220.24	\$660.72
Building Fire System – Monitoring Service	\$47.77	\$143.31
TOTAL – Building Fire System (58-5015)	\$563.26	\$1,689.78
2026 GRAND TOTAL	\$726.18	\$2,178.54

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