



# County of Monterey

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 25-392

October 07, 2025

Introduced: 9/17/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize and direct the Contracts Purchasing Officer or their designee to execute a non-standard agreement with Ganete Solutions Inc., dba ArmorerLink. for firearms tracking purposes, etc., for the period to November 1, 2025 through October 31, 2028 and thereafter may increase annually to a total annual amount not to exceed \$25,000, beginning November 1, 2028 and will auto-renew each year thereafter until terminated.
- b. Authorize the Sheriff or Sheriff's designee to approve annual service in an amount not to exceed \$25,000 annually.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize and direct the Contracts Purchasing Officer or their designee to execute a non-standard agreement with Ganete Solutions Inc., dba ArmorerLink. for firearms tracking purposes, etc., for the period to November 1, 2025 through October 31, 2028 and thereafter may increase annually to a total annual amount not to exceed \$25,000, beginning November 1, 2028 and will auto-renew each year thereafter until terminated.
- b. Authorize the Sheriff or Sheriff's designee to approve annual service in an amount not to exceed \$25,000 annually.

### SUMMARY/DISCUSSION:

The Monterey County Sheriff's Office (MCSO) is required to maintain training standards to maintain certification with both the California Peace Officer Standards and Training (POST) and the Board of State Corrections in California (BSCC) these training files must be maintained and verified by the two agencies periodically to ensure compliance with the standards. Each sworn officer must complete a specific number of hours of training for the Sheriff's Office to remain in compliance. All local detention facilities must adhere to these training mandates per Title 15 and Penal Code 6030.

The current practices of investigating complaints and police misconduct including a review of a deputy's training file to verify the subject of the investigation has maintained the high standards expected of Law Enforcement Officers.

MCSO employs a multitude of weapons and tools necessary to accomplish the mission of a modern Law Enforcement agency. These tools and weapons are often potentially dangerous and not available to the general public in this state. Appropriate records and tracking is required to ensure the safety and security of these items.

A tracking system like ArmorerLink fulfills the requirements brought on by all the above listed mandates.

This system was identified as a superior product to the existing system, TMS.

ArmorerLink is a web-based software and can be accessed in the multiple areas that the department, and specifically the training unit, operate. TMS was an outdated program that had to be locally installed on each terminal. ArmorerLink can be accessed by any terminal that has internet access allowing us to track training and gear at the point of transaction ensuring records are more complete, up to date, and entered more promptly.

TMS also had limited user access due to the confidential nature of the material saved within the system. ArmorerLink allows for several different types of credentials allowing staff to be granted access only to items in their scope of duties. This allows our armorers and trainers to input information immediately but prevents them from changing records they should not have access to.

The following agencies are currently utilizing ArmorerLink:

San Jose PD, Contra Costa County SO, Alameda County SO, Solano County SO, Santa Clara County SO, San Francisco SO and Hayward PD.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and advised on this Agreement as to legal form. The Auditor-Controller has reviewed the contract but does not agree to the non-standard payment provisions.

FINANCING:

The costs of this contract is included in the FY 2025-26 Adopted Budget, and ongoing costs will be included in future year budgets. There will be no increase in the General Fund Contribution resulting from this Board action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

Mark a check to the related Board of Supervisors Strategic Plan Goals [Include one or two sentences referencing the Ordinance, Code, Board Order/Resolution, etc. in relation to this selection]:

- ☐ Well-Being and Quality of Life
- ☒ Sustainable Infrastructure for the Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Arthur Curtright, Management Analyst, ext. #3708

Reviewed by: Jason Smith, ext. #7240

Reviewed by: Keith Boyd, Undersheriff, ext. #3859

Approved by: Tina Nieto, Sheriff/Coroner, ext. #3750

Attachment:

Board Report

ArmorerLink Non-Standard Agreement

Quote #18036

Quote #18037

Quote #18038