



September 1, 2025

County of Monterey  
1590 Moffet Street  
Salinas, CA 93905

On behalf of Digital Scepter and Insight Investments, LLC, I am pleased to present this proposal for the financing of the equipment described below according to the terms and conditions indicated herein.

**Agreement ID Sole Source Contract-Digital Scepter Corporation-Digital Scepter Quote 9011**

**Terms and Conditions:**

**End of Term Options:**

No further obligation after the initial term under the financing agreement

Equipment Description	Finance Amount	Annual Payment - 5 Years
Digital Scepter Quote 9011	\$1,692,895.24	\$338,579.05

Annual Payments Due:	
1-Oct-25	\$338,579.05
1-Oct-26	\$338,579.05
1-Oct-27	\$338,579.05
1-Oct-28	\$338,579.05
1-Oct-29	\$338,579.05

\*Estimated Sales Tax is included

**Purchase Order Authorization:**

With respect to any executed lease proposal outlining the cost, rent, term and equipment to be leased under a Schedule, Lessee agrees that: (a) Lessor may order such equipment from a manufacturer or vendor thereof in Lessor's own name, and (b) in such case, Lessee will indemnify and hold Lessor harmless from and against all claims, actions and/or demands of said manufacturer or vendor resulting from any cancellation or termination of said purchase order in the event that the lease financing of said Equipment contemplated in lease proposal is not consummated.

**Conditions Precedent:**

This transaction is contingent upon (i) successful execution of mutually agreed upon documentation with Insight and (ii) the review and approval by Insight's Finance Committee.

**Market Disruption:**

Notwithstanding anything contained herein to the contrary, in the event any material change shall occur in the financial markets, including but not limited to governmental action or any event which cause material adverse change in the extension of credit by lenders generally, Lessor shall have the ability to amend its pricing contained herein. In such a case, Lessor shall provide an updated proposal and Lessee will have the option to execute as revised.

**Proposal Expiration:**

This proposal may be withdrawn at any time at Insight's sole discretion and expires 30 days from the date of this letter unless extended by Insight

Sincerely,

**Colleen M. O'Donnell**  
Senior Vice President-Director SLED  
916-333-5395 Office

Agreed to and Accepted by:  
County of Monterey

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_