

Attachment C



COUNTY OF MONTEREY
DEPARTMENT OF PUBLIC WORKS, FACILITIES AND PARKS
1441 SCHILLING PLACE, SOUTH 2ND FLOOR
SALINAS, CA 93901-4527
(831) 755-4800

REQUEST FOR PROPOSALS #10915

FOR

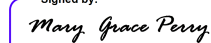
**TRAFFIC SIGNAL AND LIGHTING MAINTENANCE AND ON-
CALL REPAIR SERVICES FOR VARIOUS LOCATIONS WITHIN
THE COUNTY OF MONTEREY, CALIFORNIA**

FOR THE

DEPARTMENT OF PUBLIC WORKS, FACILITIES AND PARKS

Proposal packages are due by 3:00 p.m. (PST)
Thursday, August 28, 2025

Approved as to Form
Office of the County Counsel
Susan K. Blitch, County Counsel

Signed by:

76A18B9BA72D498...
Mary Grace Perry
Deputy County Counsel

Date: 7/15/2025 | 8:58 PM PDT

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SOLICITATION DETAILS

1.0 INTENT

- 1.1. The County of Monterey Department of Public Works, Facilities and Parks (PWFP), hereinafter referred to as “County”, is soliciting proposal packages from qualified organization(s), hereinafter referred to as “CONTRACTOR(s)”, to provide a full range of traffic signal and lighting maintenance, and on-call repair services for various locations in the County of Monterey, California as outlined within Section 5.0, Scope of Work and Exhibit A, Traffic Signal and Lighting Maintenance Locations of this Request for Proposals (RFP) #10915.
- 1.2. The scope of work shall include, in general, traffic signal and lighting maintenance, on-call repair, and emergency repair services typically required for projects in the public sector.
- 1.3. This solicitation is not intended to create an exclusive service AGREEMENT and multiple AGREEMENT awards may be made. County retains the ability, at its sole discretion, to add qualified CONTRACTOR(s) after one (1) year from signing the AGREEMENT.

2.0 BACKGROUND

- 2.1. The County of Monterey is located on the Central Coast of California approximately 120 miles south of San Francisco and encompasses approximately 3,771 square miles. There are approximately twenty-nine (29) signal locations, electroliers, beacons, street lighting, lighted signs, and various other types of electronic devices used in traffic safety which require both preventative maintenance and on-call repair services.
- 2.2. The County has a need for traffic signal and lighting maintenance and on-call repair and emergency repair services in various locations as outlined within Section 5.0, Scope of Work and Exhibit A, Traffic Signal and Lighting Maintenance Locations.
- 2.3. This RFP #10915 is structured to allow County the option to establish one (1) or multiple AGREEMENT(s). The purpose of this AGREEMENT(s) is to provide County with a pre-qualified listing of qualified resources for traffic signal and lighting maintenance and on-call repair services as needed in various locations. Inclusion on the AGREEMENT list does not guarantee an award of any particular project or minimum dollar amount.

3.0 CALENDAR OF EVENTS

- | | | |
|------|--------------------------------------|---------------------------------|
| 3.1. | Release RFP | Thursday, July 17, 2025 |
| 3.2. | Deadline for Written Questions | 3:00 p.m., PST, July 31, 2025 |
| 3.3. | Posted Response to Written Questions | August 7, 2025 |
| 3.4. | Proposal Package Submittal Deadline | 3:00 p.m., PST, August 28, 2025 |
| 3.5. | Estimated Notification of Selection | September 2025 |
| 3.6. | Estimated AGREEMENT Date | October 2025 |

This schedule is subject to change as necessary.

- 3.7. **FUTURE ADDENDA:** CONTRACTOR(s), who received notification of this solicitation by means other than through a County mailing, shall contact the person designated in the COUNTY POINT OF CONTACT herein to request to be added to the mailing list. Inclusion on the mailing list is the only way to ensure timely notification of any addenda and/or information that may be issued prior to the solicitation submittal date. **IT IS THE CONTRACTOR(s) SOLE RESPONSIBILITY TO ENSURE THAT THEY RECEIVE ANY AND ALL ADDENDA FOR THIS RFP** by either informing the County of their mailing information or by regularly checking the County's Solicitation Center web page at <https://www.countyofmonterey.gov/government/departments-a-h/administrative-office/contracts-purchasing/solicitation-center>. Addenda are posted on the website the day they are released.

4.0 COUNTY POINT OF CONTACT

- 4.1. Questions and correspondence regarding this solicitation shall be directed to:

Primary Contact for the County: **Janie Bettencourt**
Management Analyst II
1441 Schilling Place, South 2nd Floor
Salinas, California 93901-4527
Phone: (831) 755-5184
Email: bettencourtj@countyofmonterey.gov

- 4.2. All questions regarding this solicitation shall be submitted in writing (email is acceptable and encouraged). When submitting questions, please identify the RFP # to which the question pertains. Questions will be researched, and answers will be posted on County's Solicitation Center web page at: <https://www.countyofmonterey.gov/government/departments-a-h/administrative-office/contracts-purchasing/solicitation-center> by the deadline indicated in the **CALENDAR OF EVENTS** herein.

- 4.3. The deadline for submitting written questions regarding this solicitation is indicated in the **CALENDAR OF EVENTS** herein. Questions submitted after the deadline will not be answered.
- 4.4. Only answers to questions communicated by formal written addenda will be binding.
- 4.5. Prospective CONTRACTOR(s) shall not contact County officers or employees with questions or suggestions regarding this solicitation except through the primary contact person listed above. **Any unauthorized contact may be considered undue pressure and cause for disqualification of the CONTRACTOR(s).**

5.0 SCOPE OF WORK

CONTRACTOR's Minimum Work Performance Percentage: CONTRACTOR shall perform with their own organization AGREEMENT work amounting to not less than fifty percent (50%) of the original total AGREEMENT not to exceed sum, except that any designated 'Specialty Items' may be performed by subcontract and the amount of any such 'Specialty Items' so performed may be deducted from the original total AGREEMENT price before computing the amount of work required to be performed by CONTRACTOR's organization. CONTRACTOR shall not assign, subcontract, sell, or otherwise transfer its interest or obligations in this AGREEMENT without the prior written consent of County.

The scope of work in general, consists of preventive maintenance and on-call repair of traffic signal and lighting systems in various locations throughout the County as listed in Exhibit A, Traffic Signal and Lighting Maintenance Locations. CONTRACTOR shall have sufficient equipment and experienced and qualified staff to provide services, and otherwise do all things necessary for or incidental to the performance of work as set forth below:

5.1 CONTRACTOR's Business Hours and Response Time:

CONTRACTOR must have capacity to perform immediate emergency service calls twenty-four (24) hours per day and seven (7) days per week (including holidays) to make temporary or permanent repairs to traffic signal or lighting equipment as directed by County when damage or malfunctions occur.

CONTRACTOR's regular business hours shall include the following at a minimum:

Monday through Friday, 9:00 a.m. to 5:00 p.m.

CONTRACTOR's response time must be within the following maximum guidelines:

During Regular Business Hours: Respond to and provide traffic signal and/or equipment services within a maximum of one and one-half (1.5) hours

After Regular Business Hours, Weekends or Holidays: Respond to and provide traffic signal and/or equipment services within a maximum of two (2) hours

- 5.1.1 CONTRACTOR shall provide a phone number where CONTRACTOR's personnel are available twenty-four (24) hours per day and seven (7) days per week to receive notification of County traffic signal, lighting and equipment repair needs and respond. Notifications may originate from County and the California Highway Patrol.

In the event multiple calls are received simultaneously, CONTRACTOR shall service each location on a priority basis based upon assessment of public safety. CONTRACTOR shall first endeavor to make the first response location safe and secure prior to responding to other calls.

CONTRACTOR must respond to all direct calls for emergency traffic signal and/or lighting equipment repair service from law enforcement officers if the location is included in Exhibit A, Traffic Signal and Lighting Maintenance Locations, which may be amended from time to time to add or delete locations.

5.2 **Preventative Maintenance and Testing:**

CONTRACTOR shall conduct inspection, testing, record keeping, cleaning, repair, and replacement of all traffic signal equipment to prevent or reduce the occurrence of potential malfunctions and extend the useful life of the equipment listed in Exhibit A, Traffic Signal and Lighting Maintenance Locations. All service, preventive maintenance, equipment, and materials shall be subject to the inspection and approval of County Traffic Engineering Team. Preventative, routine maintenance and testing of the County's traffic signal system, lighting, respective electroliers, illuminated street name signs, flashing beacons, and radar feedback signs shall include, but is not limited to, the following:

5.2.1 Monthly Inspections:

On a monthly basis, CONTRACTOR shall inspect and maintain each traffic signal controller cabinet included in Exhibit A, Traffic Signal and Lighting Maintenance Locations, Exhibit B, Monthly Checklist and Exhibit C, Monthly Inspections including but not limited to the following:

- CONTRACTOR shall visually inspect for signs of pest or rodent infestation and take appropriate action to prevent damage to electrical system. (For billing purposes, inspection is considered routine maintenance, and treatment for infestation is considered repair service).
- CONTRACTOR shall vacuum cabinet, remove any foreign material, and clean or change air filters as needed.
- CONTRACTOR shall visually inspect controller service cabinets for proper operation including battery backup system and ventilation.
- CONTRACTOR shall verify timing of individual signal phases and interval timing circuits and adjust as necessary to comply with timing card.
- CONTRACTOR shall inspect and test pedestrian buttons, and detector units (video, loop, or micro-loop), interconnect communication between intersections where applicable, and make routine adjustments and/or repairs as necessary.
- CONTRACTOR shall visually inspect the operation of all signal head lamps (light emitting diode [LEDs]), pedestrian signal head lamps (LEDs), relays, clocks, dials, switches, battery backup system, etc., and make routine adjustments and/or repairs as necessary.
- CONTRACTOR shall inspect equipment for missing or bent visors and back plates and turned signal heads and repair or replace equipment as needed.
- CONTRACTOR shall document the following on CONTRACTOR provided maintenance log sheets in controller cabinet: inspection date, time, work performed, name of CONTRACTOR's employee.
- CONTRACTOR shall email a summary of monthly inspections with any recommendations to County Traffic Engineering Team with details listed by intersection included as Exhibit B, Monthly Checklist.

5.2.2 Spare Equipment:

CONTRACTOR shall maintain adequate storage and shop repair facilities to perform work as outlined in this RFP #10915, including a sufficient stock of spare equipment and materials such as standby Type 170 controllers, Type 2070 controllers, Type 1-A poles, signal heads, pedestrian push buttons, and common 332 cabinet replacement parts to perform permanent repairs to the system within a ten (10) day period. Failure to perform permanent repairs within this time limit shall be sufficient cause for County to authorize another contractor to perform repairs. Repetitive failure to adhere to the time limit shall be sufficient cause for the County to terminate the AGREEMENT.

CONTRACTOR shall keep and maintain a spare Type 170 controller with Type C Programmable Read Only Memory (PROM) module, Type 2070 controller, Model 206 24-volt DC power supply, and Model 210 conflict monitor in North Monterey County. Each unit may be used at any specific location for up to six (6) months without charge until the replaced unit is repaired and reinstalled, a County spare is installed, or new equipment is purchased and installed.

All service vehicles responding to calls must have spare used or new Model 200 load switches, 242 isolators, 222 detector amplifiers, 204 flashers, and 430 flash transfer relays available for immediate use.

5.2.3 Aging Equipment and Replacement:

CONTRACTOR shall replace five (5) traffic signal controllers per year in locations determined by County Traffic Engineering Team or designee. All controllers shall be McCain 2070 controllers compatible with existing intersection location as specified in Exhibit A, Traffic Signal and Lighting Maintenance Locations.

5.2.4 LED Replacement, Servicing and Testing:

CONTRACTOR shall replace all incandescent lamps in all signals based on an eighty percent (80%) depletion period. All incandescent lamps shall be replaced with LED modules. All LED modules in all signals shall be replaced when more than two percent (2%) of the LEDs have failed. CONTRACTOR shall only use standard LED traffic signal modules approved by the State of California Department of Transportation (Caltrans).

5.2.5 All equipment (controller units, auxiliary equipment, and appurtenances such as detectors, transformers, battery backup system (BBS) inverter units, batteries, timers, and related items) must be serviced as recommended by the manufacturer.

5.2.6 CONTRACTOR must clean the lens of all vehicular signal LED section modules and test all suspect 8" and 12" red LED modules for light intensity degradation using a portable meter such as KLIGHT's TLM-100 meter annually. Testing must occur in April of each year unless a different month has been authorized in writing by the County Traffic Engineering Team. The inspection and testing results must be sent via email to the County Traffic Engineering Team within fifteen (15) calendar days of completion of the tests. CONTRACTOR shall list the locations and details of specific deficiencies and email a written report to the County Traffic Engineering Team with proposed costs to replace the modules. Module replacement must not occur until approved in writing by the County Traffic Engineering Team. While cleaning and testing of LED modules is routine maintenance, cost to replace LED modules is considered repair.

5.2.7 Battery Back Up/PROM Module Annual Testing:

CONTRACTOR shall inspect and test the BBS and batteries and the lithium battery in the controller's PROM module on an annual basis in September and email a written report to County Traffic Engineering Team within fifteen (15) calendar days of test completion. The written report format and detail shall be pre-approved by County.

CONTRACTOR shall include costs for lithium battery replacement as part of CONTRACTOR's monthly preventive maintenance billing. CONTRACTOR shall replace BBS batteries every other year. BBS battery replacement is considered repair which requires prior written approval from County Traffic Engineering Team.

Batteries supplied shall be in accordance with equipment manufacturer's recommendation and approved by the County Traffic Engineering Team for the specific unit involved. CONTRACTOR SHALL CONDUCT CONFIRMATION TESTING OF REPLACED BATTERIES and appropriately dispose of the spent batteries. After replacement of BBS batteries, test results shall be emailed to County Traffic Engineering Team within fifteen (15) calendar days of test completion.

5.2.8 Conflict Monitor Testing:

In June of each year, CONTRACTOR shall field test each conflict monitor for proper operation, check each program card for proper conflict monitoring, and provide a certifying report to County Traffic Engineering Team within fifteen (15) calendar days of test completion. The written report format and detail shall be pre-approved by County. CONTRACTOR shall test all intersections except those newly installed within the last six (6) months. CONTRACTOR shall coordinate with County Traffic Engineering Team to resolve any doubt as to which locations shall be tested. CONTRACTOR shall replace or repair failed units as directed by County Traffic Engineering Team. If failed/defective units are under warranty, CONTRACTOR shall seek warranty replacement and provide notification and documentation to County Traffic Engineering Team so that the warranty may be exercised.

5.2.9 Unscheduled Traffic Signal Maintenance (Non-Emergency):

Unscheduled Traffic Signal Maintenance includes tasks not specifically included in Scheduled Traffic Signal Maintenance as noted in **Attachment C, Pricing Schedule**, that are not considered emergency in nature and are performed as requested by the County to ensure that all traffic signal systems and equipment operate safely and continuously in good working order. The CONTRACTOR shall perform Unscheduled Traffic Signal Maintenance tasks on all maintenance sites listed in Exhibit A, Traffic Signal and Lighting Maintenance Locations or as directed by the County's Traffic Engineering Team. Common Unscheduled Traffic Signal Maintenance tasks include, but are not limited to the following:

- Modification of various signal components
- Detector Loop Replacement due to pavement failure, utility work or other impact
 - Maintenance records indicate that the County replaces approximately thirty (30) detector loops each year. In addition to the basic steps, Detector Loop Replacement shall include the following:
 - o a. Layout and installation of loop and home run;
 - o b. Replacement of conduit if necessary; and
 - o c. Testing on loop for conductivity and integrity; Reconnection to amplifier and testing for proper sensitivity

Other traffic signal problems not considered an emergency:

- Cameras mounted on signal poles which require cleaning, alignment, replacement and adjustment
- Signal Timing Revisions/Adjustments
- Review of construction documents for new traffic signal installations
- Assist in inspection of signal construction work performed by other contractors; and
- Other tasks as requested within the expertise of the CONTRACTOR

5.3 **On-Call and Emergency Repair Services:**

These services consist of repairing signal malfunctions of any kind including but not limited to the following: result of damage, vandalism, or failure. All service, equipment, and materials shall be subject to the inspection and approval of County and the County Traffic Engineering Team. Total permanent replacement of any County traffic signal controller cabinet, electrical service cabinets, or mast arm signal poles will only be allowed with the written or e-mail approval of County Traffic Engineering Team.

- 5.3.1 CONTRACTOR shall provide a written quote for all equipment and repair services that exceed \$250.00 for County's written approval prior to proceeding with repairs. If the repair exceeds \$250.00, and the need for the repair is before or after normal County business hours, and the County Traffic Engineering Team cannot be reached, CONTRACTOR shall implement a temporary repair and the County Traffic Engineering Team must be notified of the repair within twenty-four (24) hours or the next business day if the repair is on a weekend.

Claims for traffic signal, lighting system and or equipment repair over \$250 and not of an emergency nature, which have not been authorized by County Traffic Engineering Team, will be rejected.

- 5.3.2 CONTRACTOR must provide backup documentation for any claim regardless of the dollar amount to County Traffic Engineering Team within three (3) business days of correspondence.
- 5.3.3 In the event of substantial collision damage to any part of a traffic signal, lighting system, and or equipment, CONTRACTOR shall transport all damaged parts to a County designated location for evaluation and photographic documentation for future cost recovery.
- 5.3.4 The replacement of blacked-out LED lamp modules need not be on an emergency basis provided there are at least two (2) indications still operative for the same traffic movement and direction of travel and at least one (1) of the modules is a mast arm indication. Such replacement should be handled as soon as possible in a routine manner.
- 5.3.5 County shall send a Monthly Inspection Report (Exhibit C, Monthly Inspections) of street lighting, illuminated street name signs, flashing beacons, etc. to CONTRACTOR with instructions regarding what to repair. CONTRACTOR must make the requested repairs in an expeditious manner at regular rates (not overtime).

5.3.6 Whenever any equipment or system component in any system malfunctions, is damaged, or has deteriorated as a result of causes other than the negligence of CONTRACTOR or CONTRACTOR's agents so as to require repairs to or replacement of such equipment, or whenever County deems it necessary to make changes in existing equipment or

components, and the work is not covered under **Attachment C, Pricing Schedule**. If the work exceeds \$250 or is not at locations listed on Exhibit A, Traffic Signal and Lighting Maintenance Locations, the repair work must be performed only with the written or e-mail approval of County Traffic Engineering Team prior to any material orders or any work being performed.

5.4 **Additions and Deletions to the System:**

Exhibit A, Traffic Signal and Lighting Maintenance Locations may be edited by County from time to time to add or delete listed locations.

5.4.1 Additions to the System:

CONTRACTOR shall maintain additional traffic signals and appurtenant device locations as they are installed and become a part of the maintenance requirements of County and in accordance with manufacturer's recommendations including but not limited to additional electroliers, flashing beacons, radar feedback signs, rectangular rapid flashing beacons and tunnel lighting. CONTRACTOR shall provide maintenance of additions at the same unit price shown in **Attachment C, Pricing Schedule** provided by CONTRACTOR. All additions shall be pro-rated from the day that CONTRACTOR is notified.

CONTRACTOR shall service and maintain all new signals, which are covered by manufacturer's material and workmanship warranty in accordance with manufacturer's specifications. In the event that parts or material become defective during the warranty period, CONTRACTOR shall seek warranty replacement and provide notification and documentation to County Traffic Engineering Team so that the warranty may be exercised.

5.4.2 Deletions to the System:

County may modify or delete traffic signal, lighting and equipment locations and monthly inspections at locations not needing maintenance or inspections. Such events include but are not limited to temporary maintenance and operation by other Public agencies, annexation to cities, formation of a city, removal of equipment, etc. In lieu of Section 4-1.03B (2) of the Standard Specifications compensation per location to CONTRACTOR for the reduction in locations must remain unchanged until less than fifty percent (50%) of either category of locations remains. If this reduction in maintenance needs occurs, CONTRACTOR may request an increase in compensation. Should agreement not be reached as to the amount of increased compensation, CONTRACTOR may terminate the AGREEMENT to provide maintenance and inspection services to County within thirty (30) days written notice to the County.

Attachment C, Pricing Schedule shall include all costs to service locations shown in **Exhibit A, Traffic Signal and Lighting Locations** and services outlined in **Exhibit B, Monthly Checklist** and **Exhibit C, Monthly Inspections** which reflect current locations that may require monthly/annual services. **Attachment C, Pricing Schedule** shall be used to establish a budget for the awarded AGREEMENT. The quantities may not represent the actual amount of work that may be available or may become available. Except for this Section, Deletions to the System, adjustments in unit prices will not be allowed on any bid item regardless of the quantity of work available from or authorized by County.

5.5 **Traffic Control:**

CONTRACTOR shall conduct operations to cause the least possible obstruction and inconvenience to public traffic. CONTRACTOR shall provide traffic control (including flags,

signs, flashing lights, and barricades) as may be required to safely perform work and to ensure public and field crew safety when repairs are being performed on or near the roadway. All signs and devices used shall conform to the current California Manual on Uniform Traffic Control Devices (MUTCD) as published and adopted by Caltrans.

5.5.1 Maintaining Traffic:

Lane closures must conform to the provisions in the IAW California MUTCD 2014 Rev 3 Temp Traffic Control Procedures **Section 5.5.2, Traffic Control System for Lane Closure**. Whenever vehicles or equipment are parked on the shoulder within six (6) feet of a traffic lane, the shoulder area must be closed with fluorescent traffic cones or portable delineators placed on a taper in advance of the parked vehicles or equipment. A W20-1 (Road Work Ahead) or W21-5 (Shoulder Work) sign shall be placed an adequate distance from work area in conformance with MUTCD prior to commencing work.

5.5.2 Traffic Control System for Lane Closure:

CONTRACTOR shall provide safe and continuous passage for pedestrian and vehicular traffic at all times and take precautions to cause the least possible impact to traffic while maintaining public safety. Lane closures will not be permitted between the hours of 7:00 a.m. and 9:00 a.m. or 3:00 p.m. to 6:00 p.m. (peak traffic hours) unless an emergency exists, and such closure is necessary to safeguard the traveling public. A traffic control system shall consist of closing traffic lane(s) in accordance with Part 6, Temporary Traffic Control of MUTCD.

5.5.3 Whenever it is necessary to close any traffic lane longer than thirty (30) minutes to complete any portion of the work, CONTRACTOR shall notify County Traffic Engineering Team. The closure and time schedule must be subject to the approval of the County Traffic Engineering Team. Work creating excessive delays to critical traffic movements shall be scheduled during off peak traffic periods when possible. At least one (1) traffic lane must be kept open in each direction at all times.

5.6 Records/Reporting:

The following records shall be maintained by CONTRACTOR to document traffic signal maintenance activities:

5.6.1 County shall maintain a log with Signal Timing Charts in each controller cabinet. County Traffic Engineering Team must authorize all timing changes. CONTRACTOR may make changes required on a temporary basis due to maintenance operation such as when detectors fail. CONTRACTOR shall record the timing changes, date, time, and person making the change on the standard maintenance log sheet kept in the cabinet and provide a copy to the County Traffic Engineering Team via email.

5.6.2 CONTRACTOR shall maintain a duplicate record of all service calls, repairs, and pertinent data pertaining to each individual intersection on file in CONTRACTOR's office and available to County upon request.

5.6.3 CONTRACTOR must send a status report on all intersections and other serviced locations to County Traffic Engineering Team once each month. Report shall include all service calls, repairs, and other pertinent data occurring the previous month.

5.7 **Unsatisfactory Work:**

5.7.1 Any maintenance operations found unsatisfactory, any equipment found not properly maintained, or any repair or extra work found necessary by the County Traffic Engineering Team will be reported to CONTRACTOR and confirmed in writing. Upon receipt of such report, CONTRACTOR must immediately make the necessary corrections and perform any work necessary to bring the system up to the prescribed standard. Upon completion of requested repair services, CONTRACTOR must submit a report to the County Traffic Engineering Team confirming the requested service has been completed, and the date the requested service was completed.

5.8 **Compensation:**

Compensation for traffic signal maintenance and repair services shall be in accordance with the unit prices shown on the **Attachment C, Pricing Schedule** included with the CONTRACTOR's proposal package. The CONTRACTOR's rates provided shall be considered inclusive of all materials, equipment, labor, mobilization and traffic controls necessary to perform all work as outlined in this RFP #10915.

County reserves the right to secure competitive bids to perform repairs or changes on any system exceeding \$250.

For billing purposes, providing and installing new equipment shall be considered repair.

5.9 **Additional Provisions:**

5.9.1 All work performed shall be subject to the inspection and approval by County and County Traffic Engineering Team.

5.9.2 CONTRACTOR shall perform all maintenance and repair work in conformance with the manufacturer's recommendation.

5.9.3 County reserves the right to furnish any materials to perform permanent repairs.

5.9.4 CONTRACTOR shall promptly notify the County Traffic Engineering Team of the disablement of any piece of equipment on any system due to an accident or other causes, including but not limited to: damaged cable, broken parts, or other difficulties when such pieces of equipment cannot be readily repaired making it necessary to discontinue operation of all or part of the installation.

5.9.5 CONTRACTOR shall provide response service twenty-four (24) hours per day, seven (7) days per week for repair of the equipment and appurtenances, such as safety lighting, street name signs, flashing beacons, and other electrical equipment which CONTRACTOR may be called upon from time to time by County to repair, replace or refurbish even though not listed on **Exhibit A, Traffic Signal and Lighting Maintenance Locations**. Such additional work must only be at the written or e-mail direction of the County Traffic Engineering Team.

5.9.6 CONTRACTOR shall dispose of damaged parts only upon completion of all related actions and approval by County.

- 5.9.7 All vehicular and pedestrian signal heads must be maintained with LED module lamps at all times including flashing beacons.
- 5.9.8 CONTRACTOR must notify County Traffic Engineering Team or their designee by the end of the next business day when any County controller, PROM module, 24-volt power supply, or conflict monitor is removed from an intersection, or the intersection timing is changed from the intersection timing chart.
- 5.9.9 All LED module lamps for vehicular signal faces must conform to the Institute of Transportation Engineers' standards and Caltrans LED purchase specifications. LED modules must be on Caltrans Qualified Products List (QPL) list except for locations where countdown pedestrian heads are approved by the County Traffic Engineering Team for installation. If failed/defective units are under warranty, CONTRACTOR shall provide notification and documentation to County Traffic Engineering Team so that the warranty may be exercised. CONTRACTOR must return all defective LED unit(s) to County within four (4) business days for confirmation of being defective and for warranty replacement or disposal.
- In the event of an extended power outage (four (4) or more hours), CONTRACTOR will need to supply a generator to power a critical intersection. County may request more than one (1) generator.
- 5.9.10 CONTRACTOR must contact Underground Service Alert (U.S.A.) to identify and mark all utility locations prior to performing any excavation work.
- 5.9.11 Construction Area Signs:
Construction area signs must be furnished, installed, maintained, and removed by CONTRACTOR when no longer required.

6.0 AGREEMENT TERM

- 6.1. The term of the AGREEMENT(s) will be for a period of three (3) years with the option to extend the AGREEMENT(s) for up to two (2) additional years, for a total maximum term of five (5) years.
- 6.1.1. County is not required to state a reason if it elects not to renew.
- 6.2. If the AGREEMENT includes options for renewal or extension, **CONTRACTOR(s) must commence negotiations for any desired rate changes a minimum of ninety (90) days prior to the expiration of the AGREEMENT.**
- 6.2.1. Both parties shall agree upon rate changes in writing.
- 6.3. The AGREEMENT shall contain a clause that provides that County reserves the right to cancel the AGREEMENT, or any extension of the AGREEMENT, without cause, with a thirty (30)-day written notice, or immediately, with cause.

7.0 QUALIFICATION REQUIREMENTS

Interested firms must meet ALL of the following qualification requirements in order to be considered by County:

- 7.1
- CONTRACTOR shall have a minimum of five (5) years of experience providing traffic signal and lighting maintenance and on-call repair services in the public sector. Experience shall be in the State of California.
- 7.2
- CONTRACTOR shall hold a current C-10 License issued by the California Contractors State Licensing Board throughout the term of the AGREEMENT.
- 7.3
- CONTRACTOR shall possess all equipment and qualified personnel necessary for the testing and certification of new controller assemblies except environmental testing.
- 7.4
- CONTRACTOR shall have under its employment or as subcontractor registered professionals who possess applicable State of California licenses or other equivalent licenses, registrations or certificates in the particular discipline of interest. The required applicable licenses, registrations or certificates will depend on the specific project scope.
- 7.5
- CONTRACTOR’s technicians shall have a minimum of five (5) years of experience specializing in the State of California or Caltrans specification projects and extensive experience working with the local, state and national regulatory agencies, including but not limited to: California Environmental Protection Agency (CalEPA), United States Environmental Protection Agency (USEPA), and the California Occupational Safety and Health Administration (Cal/OSHA).
- 7.6
- CONTRACTOR shall comply with all applicable laws, ordinances, rules and regulations for the scope.

8.0 PROPOSAL PACKAGE REQUIREMENTS

8.1. CONTENT AND LAYOUT:

8.1.1. CONTRACTOR should provide the information as requested and as applicable to the proposed services. The proposal package shall be organized as per the table below; headings and section numbering utilized in the proposal package shall be the same as those identified in the table. Proposal packages shall include, at a minimum, but not limited to, the following information in the format indicated:

<u>Proposal Layout</u> Organize and Number Sections as Follows:	
Section 1	COVER LETTER (including firm information and contact information)
	SIGNATURE PAGE
	SIGNED ADDENDA (if any)
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Section 3	PRE-QUALIFICATIONS/LICENSING REQUIREMENTS
Section 4	PERSONNEL QUALIFICATION STATEMENT, PROJECT EXPERIENCE AND REFERENCES (ATTACHMENT A)
Section 5	TECHNICAL ASPECTS OF PROPOSAL
Section 6	CONTRACTOR'S EQUIPMENT LIST (ATTACHMENT B) AND PRICING SCHEDULE (ATTACHMENT C)
Section 7	ENVIRONMENTALLY FRIENDLY PRACTICES
Section 8	STATEMENT TO SERVICE ENTIRE COUNTY
Section 9	LOCAL BUSINESS DECLARATION FORM (ATTACHMENT D)
Section 10	EXCEPTIONS
Section 11	APPENDIX

Section 1, Requirements:

Cover Letter: All proposal packages must be accompanied by a cover letter not exceeding two (2) pages and should provide firm information and contact information as follows:

Firm Information: Description of the type of organization (e.g., corporation, partnership, including joint venture teams and subcontractors) and number of years in existence. Indicate any planned or anticipated changes in business organization or operations, such as dissolution, winding-up, merger, etc., that may bear on ability to complete services in accordance with AGREEMENT.

Contractor's license class and license number.

Contact Information: The name, address, telephone number, and email of CONTRACTOR's primary contact person during the solicitation process through to potential AGREEMENT award.

Data Universal Numbering System (DUNS) Number: Provide DUNS number issued by Dun and Bradstreet Information Services. Firm(s) must have a DUNS number.

Former Firm Name(s): If any, indicate all previous firm (or branch office) name(s) during the last five (5) years. Indicate the year that any and all corporate name change(s) were effective and the associated DUNS number. This information is used to review past performance on Federal contracts.

Litigation History: Provide a description of litigation to which your firm has been a party to in the past five (5) years. Please include the following details:

Name of Case
Case Number
Date Filed
Court in which Filed
Judgment or Result
Date of Judgment or Result

Violations: CONTRACTOR shall submit copies of all notices of violations, corrective action notices, enforcement actions or orders, warning notices, writings, or other forms of permit violation/non-compliance documentation (such as those issued by Cal/OSHA) received by CONTRACTOR, or any business organization owned or operated by CONTRACTOR, or any business organization which owns or operates as CONTRACTOR, from any public agency for the last five (5) years.

Prior Contract Termination: If the firm has ever had a contract terminated for failure to satisfactorily complete the work, please provide a description of the contract work, and the circumstances relating to failure to complete the work.

Signed Signature Page and Signed Addenda (if any Addenda were released for this solicitation). Proposal or qualifications packages submitted without this page will be deemed non-responsive. All signatures must be manual and in BLUE ink.

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Section 2, Proposed Approach and Work Plan for Meeting the Services Requested by County described in Section 5.0 of the RFP:

An implementation plan that describes in detail (three [3] page limit)

- (i) Project management approach including strategy, phasing, and process of performing work as outlined in this RFP #10915
- (ii) manner in which your firm intends to provide adequate staffing, and equipment or other resources to be provided;
- (iii) identify subcontractors, if any, your firm proposes to use to provide the services as outlined in this RFP #10915;
- (iv) any other project implementation strategies or techniques that CONTRACTOR intends to employ in carrying out the services requested including the following;
 - Innovative and successful approaches
 - CONTRACTOR is encouraged to propose enhancements or procedural or technical innovations to the Scope of Services that do not materially deviate from the objectives or required content of the project
 - Project Controls: Describe the firm's ability to monitor, control costs and operate within budget and provide accurate and timely invoices through internal control measures; to monitor schedule and review times and describe the techniques used to complete projects within the proposed time frames.
 - Quality Assurance/Quality Control (QA/QC) control measures: Describe the firm's QA/QC processes that will be adhered to during the term of this AGREEMENT. Describe the CONTRACTOR's method of ensuring quality of work.
 - Warranty: Specify the warranty period for the materials and workmanship of all items proposed. CONTRACTOR must promptly remedy all defects without cost to County that may appear within this period. Specify if an

extended warranty is available and submit the extended warranty term period and associated costs applicable.

- Approach to schedule response maintenance and preventative maintenance work and how notification is provided if the schedule is changed or delayed.

Detailed description of efforts CONTRACTOR will undertake to achieve County satisfaction and to satisfy the requirements of Section 5.0, Scope of Work.

Section 3, Pre-Qualifications/Licensing Requirements:

Pre-Qualifications: CONTRACTOR must acknowledge in writing that it meets all the pre-qualifications, insurance, and licensing requirements as set forth in the County AGREEMENT, which may be viewed on the link provided on Section 20, Sample Agreement, of this RFP #10915.

Licensing Requirements: CONTRACTOR must acknowledge, in writing, its compliance with all laws governing the services as described within RFP #10915 and that it meets all governmental licensing requirements.

CONTRACTOR shall possess all permits, licenses, and professional credentials necessary to supply and install materials and equipment, and the ability to deploy devices and perform services as specified under RFP #10915.

Section 4, Personnel Qualification Statement and Project Experience and References (Attachment A):

Personnel Qualification Statement: CONTRACTOR shall attach the organizational chart of the team that will provide services as specified under RFP #10915. The chart should show the names and roles of all key personnel.

CONTRACTOR shall include listing of *each* qualified individual staff members (supervisory and technician) assigned to perform services described in Section 5.0, Scope of Work including a description of the following:

1. Technical expertise including all licenses/ certifications and issue dates
2. Relevant experience
3. Technical experience as it relates to experience with controllers, modems, cameras IP, battery backup systems (BBS), Opticom systems, etc.
4. Dispatch location (site address)

Project Experience and References: CONTRACTOR shall describe its demonstrated capability, including length of time it has provided the services requested in this solicitation.

CONTRACTOR shall provide description and references for at least three (3) similar projects in **ATTACHMENT A – PERSONNEL QUALIFICATION STATEMENT AND PROJECT EXPERIENCE AND REFERENCES** for which it provided similar services as described in Section 5.0, Scope of Work (preferably California State or local government agencies) within the last five (5) years. Information provided should

demonstrate work experience with traffic signal and lighting maintenance and on-call repair services for projects of various sizes and scope, and governmental agency work experience. Examples should demonstrate CONTRACTOR's capacity and expertise to meet customer needs, and should include at a minimum: (see Section 9.3, Scoring Criteria)

1. Client Name and Contact Information
2. Duration of Services (start/end dates)
3. Brief Description of Services provided including the following:
 - Service area size (geographical size and quantity of devices)
 - Type(s) of services provided
 - Service team and their roles

Please include significant issues and challenges, your firm's performance in providing services on schedule and within budget, and any other information considered to be relevant in evaluation of your firm's performance.

Section 5, Technical Aspects:

CONTRACTOR shall provide a written and signed statement in this section which confirms that their proposal or qualifications package is inclusive of all elements necessary to complete the services being requested within this RFP.

Section 6, Contractor's Equipment List and Pricing Schedule:

Contractor's Equipment List (Attachment B)

CONTRACTOR shall provide a complete list of equipment owned by CONTRACTOR and available for services as specified under RFP #10915. Include a statement describing alternate solution to provide services under this AGREEMENT in the event of mechanical failure.

Pricing Schedule (Attachment C)

CONTRACTOR shall provide **Traffic Signal Monthly and Annual Maintenance/Repair Rates** and **Equipment Replacement Costs** in the forms provided (see Attachment C) including any and all fees (labor rates, equipment, mobilization, etc.) applicable to perform all services as detailed within RFP #10915. Payment will be made in accordance with listed maintenance and equipment replacement costs. Any item not listed in **Attachment C, Pricing Schedule**, requires authorization from County Traffic Engineering Team for approval prior to work execution.

Section 7, Environmentally Friendly Practices:

CONTRACTOR shall summarize all environmentally friendly practices to which it adheres while doing business as relevant to the County's Climate-Friendly Purchasing Policy:

<https://www.countyofmonterey.gov/home/showpublisheddocument/22305/636241459023900000> .

CONTRACTOR shall indicate whether it is a 'Green Certified' business and state which governing authority administered the certification.

Section 8, Statement to Service Entire County:

Include a statement acknowledging that CONTRACTOR can service all locations or stipulate which of the following locations CONTRACTOR cannot provide services to: Pajaro, Castroville, Royal Oaks, Salinas, Monterey, Carmel Valley, Marina, Seaside, Prunedale, Aromas, Soledad, King City, and as far reaching in the South County past the San Luis Obispo County border.

If certain locations are to include added fees for travel time, please indicate as such in this statement.

Section 9, Local Business Declaration Form (Attachment D):

CONTRACTOR shall declare whether or not it is a local business in accordance with the County of Monterey's Local Business Preference Policy.

Section 10, Exceptions:

Submit any and all exceptions to this solicitation on separate pages, and clearly identify at the top of each page with "EXCEPTION TO COUNTY RFP #10915". Each exception shall reference the page number and section number, as appropriate. CONTRACTOR should note that the submittal of an exception does not obligate County to revise the terms of the RFP or AGREEMENT.

Section 11, Appendix:

Appendix: CONTRACTOR may provide any additional information applicable to this proposal package and include such information in an Appendix section.

8.2. **ADDITIONAL REQUIREMENTS:** To be considered "responsive", submitted proposal or qualifications packages shall adhere to the following:

- 8.2.1. Four (4) sets of the proposal package (one [1] original proposal marked "Original" plus three [3] copies) shall be submitted in response to this solicitation. Each copy shall include a cover indicating the submitting company name and reference to "RFP #10915". In addition, submit one (1) electronic version (preferable as a PDF file) of the entire proposal package on a USB memory stick. Additional copies may be requested by County at its discretion.
- 8.2.2. Proposal packages shall be prepared on 8 ½ x 11 paper, preferably bound with front and back covers. Foldout charts, tables, spreadsheets, brochures, pamphlets, and other pertinent information or work product examples may be included as Appendices.
- 8.2.3. Reproductions of the County of Monterey Seal shall not be used in any documents submitted in response to this solicitation.
- 8.2.4. CONTRACTOR shall not use white-out or similar correction products to make late changes to their proposal package. CONTRACTOR may make corrections and late changes through manual strikeout in BLUE ink and the individual signing the proposal package must initial corrections and late changes in BLUE ink.

8.2.5. To validate your proposal package, **submit the SIGNATURE PAGE** (contained herein) **with your proposal package**. Proposal packages submitted without that page will be deemed non-responsive. Proposal package signature on the Signature Page must be manual, in BLUE ink, and included with the original copy of the proposal package. Photocopies of the Signature Page may be inserted into the remaining three (3) proposal package copies.

8.3. **CONFIDENTIAL, PROPRIETARY, OR TRADE SECRET INFORMATION:** Proposal packages submitted in response to this RFP are not to be marked, in whole or in part, as confidential or proprietary and must not constitute or contain information that is confidential, proprietary, or trade secret, or subject to any other claim that it is not subject to public disclosure under applicable law. The County may refuse to consider any proposal package so marked. Proposal packages submitted in response to this RFP will become subject to public disclosure per the requirements of applicable law, including but not limited to the California Public Records Act, Government Code Section 6250 et seq, and the Ralph M. Brown Act, Government Code Section 54950 et seq. Please be advised that all information and documents submitted to County by CONTRACTOR shall become non-confidential, non-proprietary, non-trade secret, public records without exception and subject to public disclosure by the County at any time without prior notice to CONTRACTOR, whether pursuant to a request for disclosure or otherwise, including but not limited to disclosure in the course of County's normal procedures to post on the internet or otherwise make available to the general public documents of interest to the public. All interested CONTRACTORS are advised to consider, when deciding what information to include in their submitted proposal package, that such inclusion will result in the information becoming a fully disclosable public record. The County shall not be liable in any way for disclosure of any such records or part thereof related to this RFP or any proposal package, including, but not limited to, evaluations, proposals, or any other information or records. In submitting the information and documents, the CONTRACTOR is agreeing to the County's release of such information and documents under the Public Records Act or the Brown Act, without further notice to the CONTRACTOR, and is agreeing to release, indemnify, and hold harmless the County from any harm that may result to the Proposer or any third party for release of such information and documents. This release and promise to defend and indemnify is given regardless of whether any exemption from disclosure may be available or might have been claimed under applicable law, and CONTRACTOR's responding to this RFP acknowledge that the decision whether to assert any such exemption will be made in the County's sole discretion. Submission by an interested CONTRACTOR constitutes a complete waiver of any claims whatsoever against the County, and/or its agents, officers, or employees, that the County has violated a vendor's right to privacy, disclosed trade secrets, or caused any damage by allowing the Proposal to be inspected.

Additionally, all proposal packages received by County in response to this RFP shall become the exclusive property of the County. The County reserves the right, without limitation, to make use of any information or ideas contained in the proposal packages submitted. By submitting information and documents to the County as part of this RFP, CONTRACTORS acknowledge and agree to the terms of this Section 8.3.

9.0 SELECTION CRITERIA

- 9.1. The selection of CONTRACTOR and subsequent AGREEMENT award(s) will be based on the criteria contained in this solicitation, as demonstrated in the submitted proposal or qualifications package. CONTRACTOR should submit sufficient information for County to easily evaluate proposal or qualifications packages with respect to the selection criteria. The absence of required information may cause the proposal or qualifications package to be deemed non-responsive and may be cause for rejection. County may decide to conduct interviews and contact references during the selection process.
- 9.2. Selection criteria include, but are not limited to, the following:
 - 9.2.1. CONTRACTOR's demonstrated understanding of the services as described within this RFP #10915, quality and thoroughness of the proposal or qualifications package.
 - 9.2.2. CONTRACTOR's ability to mobilize to County projects in a timely manner.
 - 9.2.3. CONTRACTOR's demonstrated related project experience, previous governmental agency work, including on-call contract work.
 - 9.2.4. CONTRACTOR's record of safety and regulatory compliance.
 - 9.2.5. CONTRACTOR's demonstrated ability to perform on site work safely and efficiently for similar clients.
 - 9.2.6. Ability of CONTRACTOR to provide services throughout the entire County, including ability to respond timely to emergencies.
 - 9.2.7. CONTRACTOR's history of reliable, prompt, and thorough services.
 - 9.2.8. Ability of CONTRACTOR to provide services at competitive rates.
 - 9.2.9. CONTRACTOR's compliance with all County requirements, including insurance and indemnification requirements, as detailed within RFP #10915 and in the AGREEMENT (see link provided in Section 20.0, Sample Agreement).
 - 9.2.10. CONTRACTOR's sustained industry reputation for customer satisfaction in quality of service, in resolving service problems, and providing customer support as necessary.
- 9.3. In an effort to select the highest quality services for the County at the best possible value, all proposal or qualification packages will be evaluated on their ability to provide services listed under Section 5.0, Scope of Work.
 - 9.3.1. The scoring criteria includes the following: **(100 points total)**

Scoring Criteria	Maximum Points
Proposed Approach and Work Plan (three [3] page limit)	Points 0-15
Description includes the following: 1. Quality control and quality assurance measures 2. Project management, strategy, phasing, and process of performing work 3. Innovative and successful approaches 4. Proposes enhancements or technical innovations to the scope of work that align with the outlined objectives	
Personnel Qualification Statement (Attachment A) (Maximum of 5 Points Each)	Points 0-15
Proposed team has appropriate licenses, registrations and certifications to provide services listed in in Section 5.0, Scope of Work.	
Proposed team has relevant experience and technical experience	
Proposed team dispatch location	
Project Experience and References (Attachment A) (Maximum of 10 Points per Example)	Points 0-30
Examples 1 through 3 include: 1. Previous experience with traffic signal and lighting maintenance and on-call repair services of similar scope and service area size within the last five (5) years and duration of services; 2. Governmental agency work experience; 3. Record of accomplishing service goals timely and efficiently; and 4. Project examples demonstrate CONTRACTOR's capacity and expertise to meet customer's needs	
• Example 1	
• Example 2	
• Example 3	
Contractor's Equipment List (Attachment B)	Points 0-15
Complete list of equipment including quantity owned by CONTRACTOR and available to perform services as described in Section 5.0, Scope of Work	
Pricing Schedule (Attachment C)	Points 0-10
Complete list of all fees applicable to perform all services as detailed within RFP #10915	
Environmentally Friendly Business Practices (one [1] page limit)	Points 0-5
Environmentally Friendly Business Practices and Green Business Certification as described	
Local Business Declaration Form (Attachment D)	Points 0-10
Total Maximum Points	100

- 9.4. AGREEMENT award(s) will not be based on cost alone.
- 9.5. To the extent of personnel and equipment to be provided under this AGREEMENT, CONTRACTOR, if so requested, shall afford County an opportunity to inspect CONTRACTOR's equipment and additional proposed team information prior to award of the AGREEMENT.

- 9.6. The award(s) resulting from this RFP will be made to CONTRACTOR(s) that submit a response that, in the sole opinion of County, best serves the overall interest of County.
- 9.7. The award(s) made from this RFP may be subject to approval by County Board of Supervisors.

10.0 SUBMITTAL INSTRUCTIONS AND CONDITIONS

- 10.1. Submittal Identification Requirements: ALL SUBMITTALS MAILED OR DELIVERED CONTAINING PROPOSAL OR QUOTATION PACKAGES MUST BE SEALED AND BEAR ON THE OUTSIDE, PROMINENTLY DISPLAYED IN THE LOWER LEFT CORNER THE FOLLOWING INFORMATION:

RFP #: RFP #10915, Traffic Signal and Lighting Maintenance and On-Call Repair Services

PRIMARY CONTACT FOR COUNTY NAME: Janie Bettencourt

CONTRACTOR's NAME: _____

- 10.2. Mailing Address: Proposal packages shall be mailed to County at the mailing address indicated on the **Signature Page** of this solicitation.
- 10.3. Due Date: Proposal packages must be received by County ON OR BEFORE the time and date specified, at the location and to the person specified on the **Signature Page** of this solicitation. It is the sole responsibility of CONTRACTOR to ensure that the proposal package is received at or before the specified time. Postmarks and facsimiles are not acceptable. Proposal packages received after the deadline shall be rejected and returned unopened.
- 10.3.1 **Carrier**: If the proposal package is to be delivered via carrier, the carrier tracking number for the package shall be e-mailed to the Primary Contact for the County listed in Section 4.1 of this solicitation prior to the submittal deadline. This will verify the proposal package was received on time.
- 10.3.2 **In person**: If the proposal package is to be delivered in person by the CONTRACTOR or by the CONTRACTOR's representative or agent, a confirmation of receipt shall be requested by the CONTRACTOR or by the CONTRACTOR's representative or agent to confirm the proposal package meets the submittal deadline.
- 10.4. Shipping Costs: Unless stated otherwise, the Free on Board (FOB) for receivables shall be destination. Charges for transportation, containers, packaging, and other related shipping costs shall be borne by the shipper.
- 10.5. Acceptance: Proposal packages are subject to acceptance at any time within ninety (90) days after opening. County reserves the right to reject any and all proposal packages, or part of any proposal package, to postpone the scheduled deadline date(s), to make an award in its own best interest, and to waive any informalities or technicalities that do not significantly affect or alter the substance of an otherwise responsible proposal package and that would not affect a CONTRACTOR's ability to perform the work adequately as specified.

- 10.6. Ownership: All submittals in response to this solicitation become the property of County. If a CONTRACTOR does not wish to submit a proposal package but wishes to acknowledge the receipt of the request, the reply envelope shall be marked “No Bid”.
- 10.7. Compliance: Proposal packages that do not follow the format, content and submittal requirements as described herein, or fail to provide the required documentation, may receive lower evaluation scores or be deemed non-responsive.
- 10.8. Cal/OSHA: If applicable to the specific project scope, the items proposed shall conform to all applicable requirements of the Cal/OSHA Act of 1973.

11.0 PRICING

- 11.1. CONTRACTOR(s) shall complete **ATTACHMENT C - PRICING SCHEDULE** for the provision of services as outlined within this RFP.
- 11.2. CONTRACTOR prices stated in **ATTACHMENT C – PRICING SCHEDULE** shall be effective from the date the proposal package is submitted to the day the AGREEMENT is awarded and through the initial term of the AGREEMENT.
- 11.3. Prior to the start of repair services (services beyond required maintenance), County and CONTRACTOR(s) will mutually agree upon the scope and budget for the work to be completed.
- 11.3.1. CONTRACTOR shall prepare a proposal or recommendation for County approval.
- 11.3.2. Pricing may shall be consistent with rates provided in Attachment C, Pricing Schedule.
- 11.3.3. Prices quoted for work assignments must remain in effect for a minimum of thirty (30) days.
- 11.4. Invoicing by CONTRACTOR(s) will clearly itemize, to show labor hours, material, direct costs, any mark-up, and shall include but is not limited to, the following:
- 11.4.1. County Department receiving services.
- 11.4.2. Multi-Year Agreement (MYA) number.
- 11.4.3. Delivery Order (DO) number under which the invoice is to be charged.
- 11.4.4. Project name and/or location of services provided.
- 11.4.5. Date(s) of services.
- 11.4.6. County Project Manager.
- 11.5. Proposal package should include any early payment discounts and/or incentives offered.

12.0 AGREEMENT AWARD

- 12.1. No Guaranteed Value: County does not guarantee a minimum or maximum dollar value for any AGREEMENT or AGREEMENTS resulting from this solicitation.
- 12.2. Board of Supervisors: The award(s) made from this solicitation may be subject to approval by County Board of Supervisors.
- 12.3. Interview: County reserves the right to interview selected CONTRACTOR(s) before an AGREEMENT is awarded. The costs of attending any interview are the CONTRACTOR's responsibility.
- 12.4. Incurred Costs: County is not liable for any costs incurred by CONTRACTOR in response to this solicitation.
- 12.5. Notification: All CONTRACTORS who have submitted a proposal package will be notified of the final decision as soon as it has been determined.
- 12.6. In County's Best Interest: The award(s) resulting from this solicitation will be made to CONTRACTOR(s) that submit(s) a response that, in the sole opinion of County, best serves the overall interest of County.

13.0 PREVAILING WAGE

Under California Labor Code sections 1720 et seq., an AGREEMENT for some or all of the work contemplated by this RFP may be considered a public work. If applicable, CONTRACTOR shall comply with provisions of the Labor Code (sections 1720 et seq.) governing public works, including payment of prevailing wages, payroll records, and employment of apprentices. Copies of the determination of the general prevailing rate of per diem wages are available to interested parties at:

<http://www.dir.ca.gov/public-works/prevailing-wage.html>.

14.0 SEQUENTIAL AGREEMENT NEGOTIATION

County will pursue AGREEMENT negotiations with CONTRACTOR who submit(s) the best proposal package or is deemed the most qualified in the sole opinion of County, and which is in accordance with the criteria as described within this solicitation. If the AGREEMENT negotiations are unsuccessful, in the opinion of either County or CONTRACTOR, County may pursue AGREEMENT negotiations with the entity that submitted a proposal which County deems to be the next best qualified to provide the services, or County may issue a new solicitation or take any other action which it deems to be in its best interest.

15.0 AGREEMENT TERMS AND CONDITIONS

- 15.1. CONTRACTOR selected through the solicitation process will be expected to execute a formal AGREEMENT with County for the provision of the requested services. The AGREEMENT shall be written by County in a standard format approved by the Office of the County Counsel, similar to the County of Monterey Standard Agreement referenced in Section 20.0 “**SAMPLE AGREEMENT**” below. Submission of a signed bid/proposal package and the **SIGNATURE PAGE** will be interpreted to mean CONTRACTOR HAS AGREED TO ALL THE TERMS AND CONDITIONS set forth in the pages of this solicitation and the standard provisions included in Section 20.0 below and at <https://www.countyofmonterey.gov/home/showpublisheddocument/120444/638411798195230000>. County may but is not required to consider including language from the CONTRACTOR’s proposed AGREEMENT, and any such submission shall be included in the EXCEPTIONS SECTION of CONTRACTOR’s proposal package.

16.0 COLLUSION

CONTRACTOR shall not conspire, attempt to conspire, or commit any other act of collusion with any other interested party for the purpose of secretly, or otherwise, establishing an understanding regarding rates or conditions to the solicitation that would bring about any unfair conditions.

17.0 RIGHTS TO PERTINENT MATERIALS

All responses, inquiries, and correspondence related to this solicitation and all reports, charts, displays, schedules, exhibits, and other documentation produced by CONTRACTOR that are submitted as part of the submittal will become the property of County when received by County **and may be considered public information under applicable law.** Any proprietary information in the submittal must be identified as such and marked “CONFIDENTIAL INFORMATION” or “PROPRIETARY INFORMATION”, in conformity with the specific requirements set forth in Section 8.3, above. County will not disclose proprietary information to the public, unless required by law; however, County cannot guarantee that such information will be held confidential. **As a California government entity, County is subject to the California Public Records Act and other public transparency laws and, as such, cannot guarantee the confidentiality of information marked confidential or proprietary.** County will respond to requests for disclosure of records related to this solicitation in accord with applicable law on disclosure requirements and exemptions to disclosure.

18.0 PIGGYBACK CLAUSE

CONTRACTOR shall indicate below if CONTRACTOR agrees to extend the same prices, terms and conditions of their proposal to other public agencies that have delivery locations within the State of California limits: ____ Yes ____ No. CONTRACTOR’s response to this question will not be considered in award of the AGREEMENT resulting from this solicitation. If and when CONTRACTOR extends the prices, terms, and conditions of their proposal to other public agencies, any resulting agreement shall be between CONTRACTOR and the other public agencies

and County shall bear no responsibility or liability for any agreements between CONTRACTOR and the other public agencies.

19.0 PREFERENCE FOR LOCAL CONTRACTORS

- 19.1. General Requirements: Each local supplier funded in whole or in part by County funds, or funds which County expends or administers, shall be eligible for a local preference as provided in this section.
- 19.2. Rights of First Refusal: Each local supplier who is within five percent (5%) of the lowest responsible bid and who is otherwise responsive and responsible to the call for bids shall be provided the opportunity to reduce the local supplier's bid to the amount equal to the amount of the lowest responsible bid, if the lowest responsible bid is submitted by other than a local supplier. The opportunity to reduce the amount of the bid shall be provided first to the lowest eligible local supplier and, if not accepted by such local supplier within five (5) business days of the opening of bids, who is within five percent (5%) of the lowest responsible bid. In the event an eligible local supplier reduces the bid to the amount of the lowest responsible bid, the eligible local supplier shall be deemed to have provided the lowest responsible bid and shall be awarded the AGREEMENT.
- 19.3. The foregoing provisions apply only to competitive bids that require that contracts be awarded to the lowest responsible bidder. For contracts awarded pursuant to RFPs or requests for quotations, the awarding authority may consider, as one (1) of the factors in determining the most suitable proposal or quotation, whether or not a local supplier submits the proposal or quotation.
- 19.4. Definitions: For the purpose of this section, the following terms have the meanings indicated:
- 19.4.1. "Area" means Monterey County, San Benito County, and Santa Cruz County.
- 19.4.2. "Bid" includes any competitive bid, whether formal or informal.
- 19.4.3. "Local Supplier" shall mean a supplier doing business in the Area for not less than the past five (5) consecutive years.
- 19.4.4. "Supplier" shall mean a business or resident providing goods, supplies, or professional services.
- 19.4.5. "Local Vendor" means a Vendor for which all of the following criteria apply:
- 19.4.5.1. Vendor either owns, leases, rents or otherwise occupies a fixed office or other commercial building, or portion thereof, having a street address within the Area. Vendor possesses a valid and verifiable business license, if required, issued by a city within the Area or by one of the three counties within the Area when the address is located in an unincorporated area within one of the three (3) counties as defined as "Area";
- 19.4.5.2. Vendor employs at least one (1) full time employee within the "Area", or if the business has no employees, the business shall be at least fifty percent (50%) owned by one (1) or more persons whose primary residence(s) is located within the "Area";

19.4.5.3. Vendor’s business must have been in existence, in Vendor’s name, within the “Area” for at least two (2) years immediately prior to the issuance of either a request for competitive bids or request for qualifications for the County.

19.4.5.4. Newly established businesses which are owned by an individual(s) formerly employed by a Local Vendor for at least two (2) years also qualifies for the preference; and

19.4.5.5. If applicable vendor must possess a valid resale license from the State Franchise Tax Board showing vendor’s local address within the “Area” and evidencing that payment of the local share of the sales tax goes to either a city within the “Area” or to one (1) of the three (3) counties within the defined “Area”.

19.5. Link to County’s Local Preference Policy:
<https://www.countyofmonterey.gov/home/showdocument?id=22313>.

20.0 SAMPLE AGREEMENT

The County AGREEMENT with all terms and conditions (which are hereby incorporated by reference as though set forth entirely herein) may be viewed at the following link:

<https://www.countyofmonterey.gov/home/showpublisheddocument/120444/638411798195230000>.

EXHIBITS/ATTACHMENTS

EXHIBIT A: TRAFFIC SIGNAL AND LIGHTING MAINTENANCE LOCATIONS

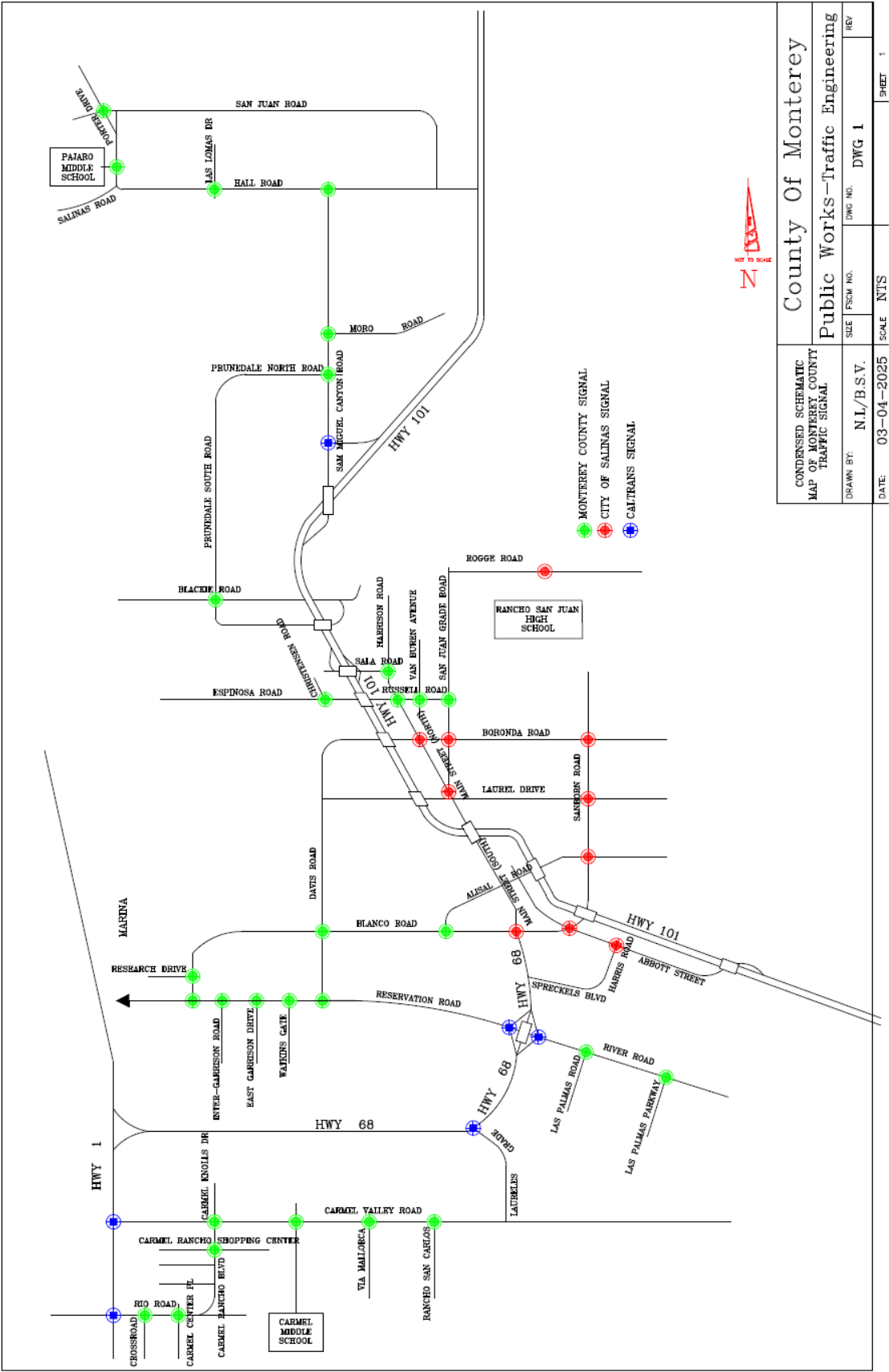


EXHIBIT B: MONTHLY CHECKLIST

Intersection: _____
 Date: _____
 Start Time: _____
 End Time: _____

	Service Area	Status	Remarks
A	Controller Cabinet		
	Appearance – paint, dust, dents		
	Door Fit, Gasket		
	Condition of Locks		
	Fan/Thermostat Operations		
	Cabinet Light Switch		
	Removal of Graffiti		
B	Controller		
	Controller Front Panel Condition		
	Verify Timings & Coordination		
C	Signal Standards		
	Missing or damaged parts		
	Condition of Hardware		
	Hand Hole Covers in Place		
	Removal of Graffiti		
	Street Name Sign Condition		
	Strap Condition		
	Luminaire Condition		
D	Detector/Flasher/Load Switch		
	Are all Detectors Functioning		
	Check Flasher Function		
	Check Load Switch Function		
E	Signal Heads		
	Indication Functions		
	Light Output		
	PV Head Visibility/Alignment		
	Condition of Backplates/Visors		
F	Pedestrian Pushbuttons		
	Aimed Correctly		
	Visibility/Output (Flickering?)		
G	Pedestrian Pushbuttons		
	Placing Calls		
	Condition		
H	Pull Boxes & Covers		
	Condition		
I	Signs & Striping for Signals		
	Condition of Existing Signs		
	Missing Signs		
COMMENTS:			

Technician: _____ Signature: _____
 (Print Name)

EXHIBIT C: MONTHLY INSPECTIONS

MONTHLY INSPECTION/ROUTINE MAINTENANCE LOCATIONS

Traffic Equipment Locations by Community

(See map in Exhibit A)

Traffic Signals and Respective Electroliers, Flashing Beacons, Rectangular Rapid Flashing Beacons (RRFB), Illuminated Street Name Signs, Streetlights, Bridge Lights, and Tunnel Lights

AROMAS

Blohm Avenue	(Radar Feedback Sign)
Carpenteria Road	(Radar Feedback Sign)
San Juan Road and Murphy Road	(2 Flashing Beacons)

CASTROVILLE

Castroville Blvd at Trail Crossing	(RRFB)
Castroville Blvd at Elkhorn Road	(RRFB)
Castroville Blvd e/o Elkhorn streetlight)	(Radar Feedback sign and solar powered streetlight)

CARMEL VALLEY

Carmel Rancho Blvd. and Carmel Rancho Shopping Center Driveway	(Signal)
Carmel Valley Road and Carmel Rancho Blvd./Carmel Knolls Drive	(Signal)
Carmel Valley Road and Carmel Middle School Driveway	(Signal)
Carmel Valley Road and Rancho San Carlos Road	(Signal)
Carmel Valley Road 200ft west of Valley Greens Drive	(Flasher on Int Ahead Sign)
Carmel Valley Road and Via Mallorca	(Signal)
Carmel Valley Road and Boronda Road	(Int Conflict Warning Beacon)
Carmel Valley Road and Village Drive	(RRFB)
Carmel Valley Road and Chambers Lane	(RRFB)
Laureles Grade near Tierra Grande	(Int Warning Beacon)
Rio Road and Road "A" (Crossroads Shopping Center)	(Signal)
Rio Road and Carmel Center Drive	(Signal)
Ocean Avenue and Hatton Road	(RRFB)
Rio Road and Via Nona Marie	(RRFB)
Robinson Canyon Road Tunnel	(Tunnel Lights)

LAS LOMAS

Las Lomas Drive and Hall Road	(Signals)
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MOSS LANDING

Sandholdt Road	(RRFB old)
Sandholdt Road Bridge	(Crosswalk Ahead Flasher)
Sandholdt Bridge	(Bridge Lighting)

EXHIBIT C: MONTHLY INSPECTIONS

MONTHLY INSPECTION/ROUTINE MAINTENANCE LOCATIONS Traffic Equipment Locations by Community

PAJARO

Bishop/Cayetano Street Neighborhood	(Solar Powered Streetlights)
Lewis Road between Salinas Road and Hayes Road	(2 Radar Feedback Signs)
Jensen Road at Hilltop Road	(2 Tapco Flashing Signs)
Porter Drive and San Juan Road	(Signal)
Railroad Avenue between Salinas Road and Allison Road	(2 Radar Feedback Signs)
Salinas Road and Pajaro School	(Signal)
Salinas Road and Pajaro School	(2 School Zone Beacons)
Salinas Road and Bishop Street	(Overhead RRFB)
Salinas Road East of Werner Road	(Flasher on Cross Traffic Sign)
Salinas Road West of Fruitland Road	(Flasher on Cross Traffic Sign)
San Juan Road and Murphy Road 200 ft EB/WB	(2 Radar Feedback Signs)
San Juan Road between Allison Road and Salinas Road	(2 Radar Feedback Signs)

PRUNEDALE

Blackie Road and Prunedale South	(Signal)
Castroville Blvd at Ped Bridge	(RRFB School)
Castroville Blvd before HWY 156	(Ped Bridge Lighting)
Castroville Blvd at Elkhorn Road	(2 Solar Luminaires)
Castroville Blvd 200 ft S of Xwalk	(Crosswalk Ahead Flasher)
Castroville Blvd 200 ft N of Xwalk	(Crosswalk Ahead Flasher)
Castroville Blvd at Elkhorn Road	(RRFB School)
Castroville Blvd e/o Elkhorn Road	(Radar Feedback Sign)
Charter Oak Blvd S of Cathedral Oak Drive	(Radar Feedback Sign)
Crazy Horse Road by Don Chapin Driveway	(Radar Feedback Sign)
Dolan Road EB w/o Castroville Blvd	(Int Ahead Flashing Beacon)
Hall Road and San Miguel Canyon Road	(Signal)
HWY 156 SWB before Oak Hills Drive	(Radar Feedback Sign)
HWY 156 NEB before Cathedral Oak Drive	(Radar Feedback Sign)
Maher Road	(Flashing Beacon)
San Miguel Canyon Road and Prunedale North Road	(Signal)
San Miguel Canyon Road and Moro Road	(Signal)
San Miguel Canyon Road and Strawberry Road	(Flashing Beacon)

SALINAS

Abbott Street and Harris Road	(Signal)
Blanco Road and Davis Road	(Signal)
Blanco Road EB/WB	(4 Radar Feedback Signs)
Blanco Road and Alisal Street	(Signal)
Espinoza Road and Christiansen Road	(Signal)
Harrison Road and Sala Road	(Signal)
Harrison Road and Russell Road	(Signal)
Harkins Rd before Hunter Lane	(2 Solar Flashing Beacons)
Portola Road by School	(Radar Feedback Sign)

EXHIBIT C: MONTHLY INSPECTIONS**MONTHLY INSPECTION/ROUTINE MAINTENANCE LOCATIONS
Traffic Equipment Locations by Community**

Portola Road and Davenport Street	(Radar Feedback Sign)
Old Stage Road 1.6 Mi NE Associated Lane	(Curve Warning Beacons)
Reservation Road and Inter-Garrison Road	(Signal)
Reservation Road and East Garrison Road	(Signal)
Reservation Road EB before East Garrison Road	(Signal on Beacon)
Reservation Road EB before East Garrison Road	(Signal Ahead Beacon)
Reservation Road and Davis Road	(Signal)
Reservation Road and Davis Road	(2 Signal Ahead Beacons)
River Road north of Gonzales River Road	(3 Flashing Beacons)
River Road and Las Palmas Road	(Signal)
River Road and Las Palmas Parkway	(Signal)
San Juan Grade Road and Russell Road	(Signal)
MARINA	
Blanco Road and Reservation Road	(Signal)
Blanco Road and Research Drive	(Signal)
Watkins Gate Road	(Radar Speed feedback (2 Signs)
West Camp Street	(Radar Speed feedback (2 Signs)
SAN LUCAS	
Various Locations (Map)	(30 Solar Powered Streetlights)
SOUTH COUNTY	
Old Stage Road e/o HWY 101	(Curve Warning Flashing Beacon)
FUTURE INSTALLS	
Hall Road at Sill Road	(RRFB School XWALK)
Pesante Road at Prunedale Elementary	(2 School Zone Flashers)
Foothill Road at Mission Elementary	(2 School Zone Flashers)
San Juan Road at Salinas Road	(RRFB XWALK)

ATTACHMENT A: PERSONNEL QUALIFICATION STATEMENT AND PROJECT EXPERIENCE AND REFERENCES

Personnel Qualification Statement: CONTRACTOR shall attach the organizational chart of the team that will provide services as specified under RFP #10915. The chart should show the names and roles of all key personnel.

CONTRACTOR shall include listing of *each* qualified individual staff member (supervisory and technician) assigned to perform services described in Section 5.0, Scope of Work, including a description of the following:

1. Technical expertise including all licenses/certifications and issue dates
2. Relevant experience
3. Technical experience as it relates to experience with controllers, modems, cameras IP, battery backup systems (BBS), Opticom systems, etc.
4. Dispatch location (site address)

Project Experience and References: Please submit three (3) references from clients for whom your firm provided similar services as described in Section 5.0, Scope of Work (preferably California State or local government agencies) in the previous five (5) years. Please include, at a minimum, the following information:

- **Client Name and Contact Information**
Please include project manager name, address, phone number, and email address.
- **Duration of Services** (start/end dates)
- **Description of Services Provided**
Include the following:
 1. Client Name and Contact Information
 2. Duration of Services (start/end dates)
 3. Brief Description of Services provided including the following:
 - Service area size (geographical size and quantity of devices)
 - Type(s) of services provided
 - Service team and their roles

Please include significant issues and challenges, your firm's performance in providing services on schedule and within budget, and any other information considered to be relevant in evaluation of your firm's performance.

– *End of Attachment A* –

ATTACHMENT B: CONTRACTOR'S EQUIPMENT LIST

CONTRACTOR shall provide a complete list of equipment owned by CONTRACTOR and available for services as specified under RFP #10915. CONTRACTOR shall include a statement describing alternate solution to provide services under this AGREEMENT in the event of mechanical failure.

ATTACHMENT C: PRICING SCHEDULE

Please provide pricing in **Attachment C, Pricing Schedule** to service locations shown in Exhibit A, Traffic Signal and Lighting Locations and services outlined in Exhibit B, Monthly Checklist and Exhibit C, Monthly Inspections which reflect current locations that may require monthly/annual services. Attachment C, Pricing Schedule shall be used to establish a budget for the awarded AGREEMENT. Rates provided shall be inclusive of all materials, equipment, labor, mobilization and traffic controls necessary to perform all work as outlined in this RFP #10915

ATTACHMENT C: PRICING SCHEDULE

Equipment Replacement Costs

Item No.	Description	Unit Cost	Labor	Total Cost
Equipment Replacement				
1	Installation of New Fully Wired Cabinet			
2	Installation of New NEMA Type 20270 McCain Controller			
3	Major Upgrade of Existing Cabinet (excluding controller) such as painting, rewiring & auxiliary equipment upgrades			
4	Type II Service			
5	Detectors			
6	Signal Monitor Unit			
7	Operation and Certification Testing of New Cabinet and Controllers and Appurtenances (in accordance with State of California testing procedures)			
8	Conflict Monitor			
9	Emergency Vehicle Pre-emption Devices			
10	LED Pedestrian Module Kits (countdown only)			
11	ADA compliant Pedestrian Push Buttons			
12	Pedestrian Push Button Signage			
13	APS Pedestrian Push Button			
14	Battery Back-Up Unit			
15	Replace Batteries, Per Location			
16	Installation/Replacement of Traffic Signs on Poles or Mast Arms (sign cost not included)			
17	Replacement of 6' ISNS Panel			
18	Replacement of 8' ISNS Panel			
19	Replacement of IISNS Housing Light			
20	Replacement of Inoperable Safety Light			
21	Replacement of County Owned Streetlight Pole			
22	Replacement of County Owned Streetlight Mast Arm (single)			
23	Replacement of County Owned Streetlight Mast Arm (double)			
24	Replacement of County Owned Streetlight Luminaire			
25	Radar Feedback Sign Assembly			
26	Flashing Beacon Assembly			
27	Signal Head			
28	Rapid Flashing Beacons			
29	Flashers on Top of Signs			
30	Blinker Signs			
On-Call Emergency Repair				
A	Radar Feedback Sign			
	LED Ball			
	Display Unit			
	Reprogram			
	Pole			
	Module			
B	Flashing Beacon			
	LED Ball			
	Module			
C	Rapid Rectangular Flashing Beacons			
	Flasher			
	Condition of Mounting Hardware			
D	LED Signs			
	LED Replacement			
	Flasher Module			

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

ATTACHMENT C – PRICING SCHEDULE

ITEM DESCRIPTION	ITEM NO.	SITE			
<u>TRAFFIC SIGNAL MONTHLY/ANNUAL MAINTENANCE</u>					
Pajaro					
			2025	2026	2027
	1	Porter Drive/San Juan Road	Per Month/Per Year Cost	Per Month/Per Year Cost	Per Month/Per Year Cost
		Luminaires: NE/NW/SW/SE/Free Right Turn/Crosswalk; Flashing Beacon: S/B; Street Name Signs: NE/NW/SW/SE			
	2	Salinas Road/Pajaro School Driveway			
		Luminaires: NE/SW; Street Name Signs (LED): NE/SW			
Las Lomas					
	3	Hall Road/Las Lomas Drive			
		Luminaires: NE/NW/SW/SE; Beacon: WB/EB; Flashing Street Name Signs: NE/SW/SE			
Prunedale					
	4	Blackie Road/Prunedale South Road			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: SB; Street Name Signs: NE/SW/SE			
	5	San Miguel Canyon Road/Prunedale North Road			
		Luminaires: NE/NW/SW/SE			
	6	San Miguel Canyon Road/Moro Road			
		Luminaires: NE/SW; Flashing Beacon: S/B; Street Name Signs: NE/NW/SW			
	7	San Miguel Canyon Road/Hall Road			
		Luminaires: NW/SE/SW; Flashing Beacons: WB/EB/NB; Street Name Signs: NE/NW/SE			
Salinas					
	8	Blanco Road/Davis Road			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: EB(lt)/EB(rt); Street Name Signs: NE/NW/SW/SE			
	9	Blanco Road/West Alisal Street			
		Luminaires: NW/SW			
	10	Harrison Road/Sala Road			
		Luminaires: NW/SE; Flashing Beacon: EB/WB); Street Name Signs: NE/NW/SE			
	11	Harrison Road/Russell Road			
		Luminaires: NW/SE; Flashing Beacon: EB/WB; Street Name Signs: NE/NW/SE			
	12	Espinosa Road/Christensen Road			
		Luminaires: NW/SE; Flashing Beacon: EB/WB; Street Name Signs: NE/NW/SE			

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

	13	Las Palmas Road/River Road			
		Luminaires: NE/SW/SE; Flashing Beacon: NB/SB(lt)/SB(rt); Street Name Signs: NE/SW/SE			
	14	Las Palmas Parkway/River Road			
		Luminaires: NE/SW/SE; Flashing Beacon: NB; Street Name Signs: NE/SW/SE			
	15	Reservation Road/Davis Road			
		Luminaires: NE/SW/SE; Flashing Beacon: EB; Street Name Signs: NE/SW/SE			
	16	Reservation Road/Inter-Garrison Road			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NE/SW/SE			
	17	Reservation Road/East Garrison Road			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NE/SW/SE			
	18	Reservation Road/Watkins Gate Road			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NE/SW/SE			
	19	Russell Road/San Juan Grade Road			
		Luminaires: NE/NW/SW/SE; Street Name Signs: NE/SW/SE			
	20	Russell Road/Van Buren Avenue			
		Luminaires: NE(lt)/NE(rt)/NW/SW/SE; Street Name Signs: NE/NW/SE/SW			
Marina					
	21	Blanco Road/Research Drive			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: SB(lt)/SB(rt); Street Name Signs: NE/SW/SE			
	22	Blanco Road/Reservation Road			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: First/Second; Street Name Signs: NW/SW/SE			
Carmel Valley					
	23	Rio Road/Road "A"			
		Luminaires: NE/NW/SW/SE			
	24	Rio Road/Carmel Center Place			
		Luminaires: NW/SE			
	25	Carmel Rancho Blvd/Carmel Rancho Shopping Center Driveways			
		Luminaires: NE/NW/SW/SE; Street Name Signs: NW/SE			
	26	Carmel Valley Road/Carmel Rancho Blvd./Carmel Knolls Drive			
		Luminaires: NE/NW/SW/SE			
	27	Carmel Valley Road/Carmel Middle School Driveway			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NW/SE			

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

	28	Carmel Valley Road/Via Mallorca			
		Luminaires: NE/NW/SE/at Via Petra NE/SE; Flashing Beacon: EB(lt)/EB(rt)/WB; Street Name Signs: NE/NW/SE			
	29	Carmel Valley Road/Rancho San Carlos Road			
		Luminaires: NW/SE; Flashing Beacon: EB/WB; Street Name Signs: NE/NW/SE			
		SUBTOTAL 1:			

FUTURE TRAFFIC SIGNALS

	1	Constitution Boulevard/Natividad Hospital Driveway			
	2	Carmel Valley Road/Brookdale Road			
		SUBTOTAL 2:			

FLASHING BEACONS INDEPENDENT OF TRAFFIC SIGNALS

	1	Carmel Valley Road near Country Club Drive			
		<u>EB/WB</u>			
	2	Carmel Valley Road e/o Boronda Road			
		<u>EB</u>			
	3	Castroville Boulevard e/o Elkhorn Road			
		<u>WB</u>			
	4	Castroville Boulevard near Paradise Road			
		<u>EB/WB</u>			
	5	Dolan Road w/o Castroville Boulevard			
		<u>EB/WB</u>			
	6	Old Stage Road north of the City of Gonzales			
		<u>SB/EB</u>			
	7	Carmel Valley Road 500 ft north of Valley Greens Drive on the south side			
		<u>EB/WB</u>			
	8	River Road (3) between Gonzales River Road			
		<u>NB/SB</u>			
	9	Russell Road between SH 101 & San Juan Grade Road			
		<u>EB(lt)/EB(rt)/WB</u>			

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

	10	Maher Road between Echo Valley Road & Tarpey Road			
		<u>NB/SB</u>			
	11	Salinas Road/Pajaro Middle School			
		<u>NB/SB</u>			
	12	Salinas Road/Bishop Street Crosswalk			
		<u>NB/SB</u>			
	13	San Juan Road/Murphy Curve			
		<u>EB/WB</u>			
	14	Sandholt Road 500 ft from Moss Landing Labs			
		<u>WB</u>			
		SUBTOTAL 3:			

RECTANGULAR RAPID FLASHING BEACONS (LIGHTED CROSSWALK)

	1	Salinas Road/Bishop Street			
	2	Rogge Road/Bollenbacher Drive			
	3	Castroville Boulevard/Collins Road			
	4	Merritt Street (SR183)/Crane Street			
	5	Rio Road/Via Nona Marie			
	6	Castroville Boulevard/Elkhorn Rd			
	7	San Juan Road at Salinas Road (Pajaro)			
	8	Ocean Road at Hatton Road (Carmel)			
	9	Carmel Valley Road at Village Drive			
	10	Carmel Valley Road at Chambers Lane			
	11	Sandholt Road 500 ft from Moss Landing Labs			
		SUBTOTAL 4:			

RADAR FEEDBACK SIGNS

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

	1	Blanco Road between Davis Road and Reservation Road (4)			
		NB1/NB2/SB1/SB2			
	2	Crazy Horse Canyon Road between Dump Road and San Juan Grade Road (1)			
		EB			
	3	Las Lomas Drive between Hall Road and Overpass Road (1)			
		SB			
	4	San Juan Road/Murphy Road (2)			
		EB/WB			

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

	<u>6</u>	Charter Oak Boulevard w/o Cathedral Oak Road (in Oak Hills) (1)			
		WB			
	<u>7</u>	SR 156 (between SR 101 and SR 1) (2)			
		EB/WB			
	<u>8</u>	Blohm Ave between Aromas Road and Marcus Street (1)			
		EB			
	<u>9</u>	Carpenteria Road			
		SB			
	<u>10</u>	Castroville Blvd e/o Elkhorn Road			
		WB			
	<u>11</u>	Lewis Road between Salinas Road and Hayes Rd (2)			
		EB/WB			
	<u>12</u>	Railroad Ave between Allison Road and Salinas Road (2)			
		EB/WB			
	<u>13</u>	San Juan Road between San Miguel Canyon Rd and Aromas Road (2)			
		EB/WB			
	<u>14</u>	San Juan Road between Allison Road and Salinas Road (2)			
		EB/WB			
	<u>15</u>	San Juan Road between Allison Road and Salinas Road (2)			
		EB/WB			
	<u>16</u>	Portola Road by School			
		EB			
	<u>17</u>	Portola Road by Davenport Dr			
		WB			
	<u>18</u>	Watkins Gate Rd (2)			
		NB/SB			
	<u>19</u>	West Camp Street (2)			
		NB/SB			
		SUBTOTAL 5:			

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

ELECTROLIERS INDEPENDENT OF TRAFFIC SIGNALS

	1	Davis Road over crossing of State Highway 183			
		Luminaires: NB1/NB2/NB3/SB1/SB2/SB3			
	2	Salinas Road/Elkhorn Road			
		Luminaire: West side of roadway			
	3	Jensen Road/Hilltop Road			
		Luminaire: South side of roadway			
	4	Prunedale South Road/Reese Circle			
		Luminaire: East side of roadway			
	5	Streetlights of Pajaro - Lewis Rd -Railroad-Bishop Street Neighborhood - Solar			
	6	Streetlights of San Lucas - Entire Neighborhood - (30) Solar			
	7	Castroville Blvd at Elkhorn Rd - Solar (2)			
		SUBTOTAL 6:			

TUNNEL LIGHTING/BRIDGE

	1	Robinson Canyon Road/Carmel Valley Road			
		NB 1/2/3/4/5/6/7/8/9/10/11/12/13/14/15/16			
	2	Porter Drive Bridge/Pajaro River			
		Luminaires: NB Bridge side 1/2/3/4/5/6 Riverside/SB Bridge side 7/8/9/10/11/12 Riverside			
	3	Castroville Pedestrian/Bike bridge			
		Luminaires: NB Bridge side 1/2/3/4/5/6 /SB Bridge side 7/8/9/10/11/12 and Bridge Lights			
		TRAFFIC SIGNAL MAINTENANCE ANNUAL GRAND TOTAL:			

MAINTENANCE/HOURLY RATE

	1	STRAIGHT TIME, LEAD SIGNAL TECHNICIAN (Inside Wireman)			
	2	STRAIGHT TIME, SIGNAL TECHNICIAN (Inside Wireman)			

EXHIBIT A-1 - SCOPE OF SERVICES/PAYMENT PROVISIONS

	3	STRAIGHT TIME, LABORER			
	4	STRAIGHT TIME, INDUCTIVE LOOP INSTALLER (1 loop)			
	5	SERVICE TRUCK, BUCKET			
	6	CRANE TRUCK			
	7	AIR COMPRESSOR			
	8	CONCRETE SAW			
	9	MATERIAL COST			

ON- CALL REPAIR/HOURLY RATE

	1	ON-CALL REPAIR, LEAD SIGNAL TECHNICIAN (Inside Wireman)			
	2	ON-CALL REPAIR, SIGNAL TECHNICIAN (Inside Wireman)			
	3	ON-CALL REPAIR, LABORER			
	4	ON-CALL REPAIR, INDUCTIVE LOOP INSTALLER (1 loop)			

TESTING WHEN REQUESTED

	1	170E or 2070 Controller Unit			
	2	332 Cabinet & All Internal Equipment (controller cabinet assembly)			
	3	Conflict Monitor Unit (separate from controller cabinet assembly)			
	4	Battery Backup System (BBS)			

ATTACHMENT D: LOCAL BUSINESS DECLARATION FORM**COUNTY OF MONTEREY LOCAL BUSINESS DECLARATION FORM**

If a business entity is claiming to be a “Local Vendor” as defined by the “Monterey County Local Preference Policy,” adopted by the Monterey County Board of Supervisors on August 29, 2012, it must certify it meets the definition of “Local Vendor” as defined and in accordance with the adopted policy. Any business entity claiming to be a local business as defined by the policy, shall so certify, in writing herein, that it meets all of the criteria listed within the policy, which can be accessed online at the following link: <https://www.countyofmonterey.gov/home/showdocument?id=22313>.

“Local Vendor” is defined as follows:

1. Vendor either owns, leases, rents or otherwise occupies a fixed office or other commercial building, or portion thereof, having a street address within the Area. Vendor possesses a valid and verifiable business license, if required, issued by a city within the Area or by one of the three counties within the Area when the address is located in an unincorporated area within one of the three counties as defined as “Area”; **and**
2. Vendor employs at least one full time employee within the “Area”, or if the business has no employees, the business shall be at least fifty percent (50%) owned by one or more persons whose primary residence(s) is located within the “Area”; **and**
3. Vendor’s business must have been in existence, in Vendor’s name, within the “Area” for at least two (2) years immediately prior to the issuance of either a request for competitive bids or request for qualifications for the County; **and**
4. Newly established businesses which are owned by an individual(s) formerly employed by a Local Vendor for at least two (2) years also qualifies for the preference; **and**
5. If applicable vendor must possess a valid resale license from the State Franchise Tax Board showing vendor’s local address within the “Area” and evidencing that payment of the local share of the sales tax goes to either a city within the “Area” or to one of the three counties within the defined “Area”.

County shall not be responsible or required to verify the accuracy or any such certifications and shall have sole discretion to determine if a bidder meets the definition of “Local Vendor” as provided herein.

Any business which falsely claims a preference pursuant to Monterey County Local Preference Policy shall be ineligible to bid on County purchases or contracts for a period of three (3) years from the date of discovery of the false certification(s).

Any business eligible for the local preference who desires to have the preference applied during the award selection process shall return this completed Local Business Preference Declaration Form with its proposal or qualifications package response. Upon request, bidder agrees to provide additional information to substantiate this certification.

As per the policy: “**Area**” shall mean Monterey County, San Benito County, and Santa Cruz County.

Note: If applicable your organization must possess a valid resale license from the California Department of Tax and Fee Administration showing its local address within the “Area” and evidencing that payment of the local share of the sales tax goes to either a city within the “Area” or to one (1) of the three (3) counties within the defined “Area.”

On behalf of my business entity (i.e., organization) I certify under penalty of perjury that I have both read and confirm that my business entity meets the requirements as outlined within the County's Local Preference Policy for the procurement in question.

Business Legal Name (and dba name if any): _____

Business Address: _____

City: _____ ***State:*** _____ ***Zip Code:*** _____

Signature of Authorized Representative: _____ ***Date:*** _____

Title of Authorized Representative: _____

Phone: (____) _____ ***Email:*** _____

This form must be submitted within a bidder's proposal or qualifications package in order for the County to apply the applicable local preference.

Bidders who do not qualify as a local business as per the policy should not submit this form.

– End of Attachment D –

SIGNATURE PAGE

COUNTY OF MONTEREY
DEPARTMENT OF PUBLIC WORKS, FACILITIES AND PARKS

RFP #10915
RELEASE DATE: July 17, 2025



RFP TITLE: Traffic Signal and Lighting Maintenance and On-Call Repair Services

PROPOSAL PACKAGES ARE DUE AT THE DEPARTMENT OF PUBLIC WORKS, FACILITIES AND PARKS BY 3:00 P.M., PACIFIC STANDARD TIME (PST) ON THURSDAY, August 28, 2025

MAILING ADDRESS:
COUNTY OF MONTEREY
DEPARTMENT OF PUBLIC WORKS,
FACILITIES AND PARKS
1441 SCHILLING PLACE, SOUTH 2nd FLOOR
SALINAS, CALIFORNIA 93901-4527

QUESTIONS ABOUT THIS RFP SHOULD BE DIRECTED TO:
Janie Bettencourt, bettencourtj@countyofmonterey.gov, (831) 755-5184

CONTRACTOR MUST INCLUDE THE FOLLOWING IN EACH PROPOSAL PACKAGE (one [1] original plus three [3] copies):

☐ ALL REQUIRED CONTENT AS DEFINED PER SECTION 8.1 HEREIN

This Signature Page must be included with your submittal in order to validate your proposal package.

Proposal packages submitted without this page will be deemed non-responsive.

☐ CHECK HERE IF YOU HAVE ANY EXCEPTIONS TO THIS SOLICITATION.

CONTRACTOR MUST COMPLETE THE FOLLOWING TO VALIDATE PROPOSAL PACKAGE

I hereby agree to furnish the articles and/or services stipulated in my proposal package at the price quoted, subject to the instructions and conditions in the RFP. I further attest that I am an official officer representing my firm and authorized with signatory authority to present this proposal package.

Company Name: _____ Date: _____

Signature: _____ Printed Name: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Phone: (_____) _____ E-Mail: _____

License No. (If applicable): _____

License Classification (If applicable): _____