



County of Monterey

ADMINISTRATIVE OFFICE
Sonia M. De La Rosa
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December 5, 2024

To: Board of Supervisors Cannabis Committee
Fr: Michelle House, Cannabis Program Manager
cc: Nicholas E. Chiulos, Chief Assistant County Administrative Officer

Re: Cannabis Program performance indicators, SMART goals, and active grants.

Cannabis Program Budget, Local Jurisdiction Grant, and Performance Measures

Cannabis Program (Program) Budget

A. Cannabis Program Contingency:

The table below reflects the fiscal year (FY) 24-25 contingency balance, no funds have been utilized for quarter one.

	Allocation	Remaining Balance
Cannabis Program Contingency	\$10,750.00	10,750.00

B. Cannabis Program Taxes:

The Program has estimated 4 million will be collected during FY 2024-2025. In quarter one, the Program collected \$1,668,072 in taxes. The table below reflects the breakdown in the type of tax collected.

Tax	Amount
FY 24-25	\$896,066.45
FY 23-24 (late tax)	\$727,317.72
FY 21-22 (extended payment plan)	\$44,687.43
Total	1,668,071.60



Local Jurisdiction Grant Activity

The Program received the full grant award (\$1,737,035) as of September 2024 from the Department of Cannabis Control. All grant funds must be spent by March 31, 2025. The Program is awaiting approval of our budget and scope of work revision.

The budget revision will provide capacity for the Program to work with 19 provisional cannabis business permit (PCBP) holders to coordinate the distribution of passthrough funds in the amount of \$1,123,162. Passthrough funding will reimburse operators for specific expenditures related to transitioning from provisional to annual permit/licensure. The current maximum request is \$20,000 which will be increased to approximately \$59,113 per applicant.

In addition to providing \$1,123,162 in passthrough funds to PCBP, Program staff will be contracting with Visionary Integration Professionals to improve Accela Automation reporting and the cannabis business permit on-line application process.

Performance Measures

A. Cannabis Land Use Permits:

The table below shows the number of cannabis land use permits approved by fiscal year. No additional cannabis land use permits have been approved since the prior Cannabis Committee meeting.

Fiscal Year	# Approved
FY 17-18	1
FY 18-19	3
FY 19-20	8
FY 20-21	8
FY 21-22	22
FY 22-23	18
FY 23-24	5
FY 24-25	0
Total	65

B. Commercial Cannabis Business Permits:

Currently there are 61 active commercial cannabis business operators (9 dispensaries and 52 cultivators). Staff is working with 11 potential cannabis business applicants. Since the prior Cannabis Committee meeting, staff issued two annual cannabis business permits, no PCBP's have moved to annual. The table below shows the number and type of cannabis business permits issued as of November 29, 2024.

Type of Permit	Number
Potential Applicants	11
Annual	42
Provisional	19
Forced Closure	2
Closed	87
Total	161



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C. Issuing of a Cannabis Business Permit (CBP):

The Program will issue a CBP within three business days of the operator satisfying requirements from Housing and Community Development, Health Department, and respective Regional Fire Districts. The Program strives to maintain a service level of 100 percent.

Fiscal Year	FY 24-25, Q1	FY 24-25, Q2	FY 24-25, Q3	FY 24-25, Q4
Service Level	100%			

D. Renewing a CBP:

The Program will renew a CBPs within three business days of the operator satisfying requirements from Housing and Community Development, Health Department, and respective Regional Fire Districts. The Program strives to maintain a service level of 100 percent.

Fiscal Year	FY 24-25, Q1	FY 24-25, Q2	FY 24-25, Q3	FY 24-25, Q4
Service Level	100%			

E. Enforce Unlicensed Cannabis Activity:

The County of Monterey Marijuana Eradication Team (COMMET) provides the Program with information to update the Cannabis Committee on outcomes of search warrant and abatement activities. To date, COMMET has issued three search warrants. Additional items seized during the search warrants included one pet coyote and THC infused edible. The information below illustrates the outcome of their work.

Type	CY 2019	CY 2020	CY 2021	CY 2022	CY 2023	CY 2024
Number of Cannabis Plants	31,938	32,888	18,602	97,703	1,220	130
Cannabis Processed (lbs.)	3,981	5,476	1,716	38,430	506	352
Gross Weight Abated (tons)	18.0	19.2	10.2	68.1	2.8	0.176
Firearms	13	105	97	24	1	16
Currency	\$100,815	\$28,146	\$104,700	\$5,500	\$0	\$13,538



Explosive Material (lbs.)	0	0	0	25	0	0
Meth (lbs.)	0	0	0	1	0	0.073
Cocaine (lbs.)	0	0	0	0	0.03	0.039
Clandestine Lab	0	2	5	0	0	0
Wholesale Market Value	\$35,919,000	\$38,364,000	\$20,303,000	\$68,066,500	\$2,834,635	\$241,433