



SALES ORDER (Renewal)

Date	1/9/2026
Original Sales Order #	Q-40818
Renewal Sales Order #	Q-52018
Expiration Date	3/24/2026

FinQuery, LLC

1001 Summit Boulevard
 Suite 1700
 Atlanta, GA 30319
 (800) 880-7270
 FinQuery.com

Client

County of Monterey, a political subdivision of the State of California
 168 West Alisal Street
 Salinas, California 93901
 Attention: Siomara Barajas
 8317555303
 barajass@co.monterey.ca.us

Length of Subscription

Renewal Term (commencing on March 24, 2026) 12 months

Recurring Services

Annual Amount

FinQuery Platform Signature Package	\$3,300
LeaseQuery Advanced, up to 500 LeaseQuery Records	\$45,180

Additional Products and Services

Subscription for sandbox environment	\$0
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Notes

- **For recurring services, the annual amounts shown above are payable in advance upon execution of this Sales Order for the full length of the subscription shown above. For non-recurring services, the one-time fees shown above are payable upon execution of this Sales Order.**
- The subscription for the FinQuery Platform Signature includes access to the FinQuery platform, access to FinQuery's Help Center and FinQuery Academy (which includes video and written instructions), daily live agent hours, email support, AI-assisted LeaseQuery Record entry, support team call backs upon request, extended support hours, and FinQuery's SLAs available at <https://finquery.com/SLAs.pdf>.
- If the maximum number of LeaseQuery Records for LeaseQuery Advanced is exceeded, an additional subscription fee of \$7.53 per LeaseQuery Record per month will apply, invoiced in advance for the full remaining term.
- LeaseQuery contract analysis and Record entry services may be provided on an as needed and as requested basis for \$250 per LeaseQuery Record, invoiced monthly in arrears.
- FinQuery will provide Client with a secondary environment of LeaseQuery Advanced, referred to as a sandbox, that will enable users to process lease changes, policy updates, journal entries and reports without affecting the production environment. This sandbox environment will be a clone of the existing LeaseQuery Advanced production environment as of the date requested by Client in writing. Upon Client's request, FinQuery will perform additional data clones for Client from production to sandbox environment not more than once per year. If additional clones are needed, these requests will be subject to additional fees. FinQuery requires at least one month of lead time for such requests to align the proper resources and to properly reconcile data that has been cloned from the production environment to the sandbox environment.

Terms and Conditions

As of the date set forth above, Client hereby subscribes to the Solution and services described in this Sales Order. This Sales Order shall be governed by the terms and conditions set forth herein and in the Subscription Agreement entered into by the parties on 3/24/2021 (the "Subscription Agreement"). Capitalized terms used but not defined in this Sales Order shall have the meaning set forth in the Subscription Agreement.

Signatures

County of Monterey, a political subdivision of the State of California ("Client"):

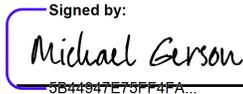
By: 
3020CB505A18490...

Name: Rupa Shah, CPA

Title: Auditor-Controller

Date: 3/9/2026 | 8:10 AM PDT

FinQuery, LLC ("FinQuery"):

By: 
5844947E73FF4FA...

Name: Michael Gerson

Title: SVP, Customer Success and Services

Date: 3/9/2026 | 7:58 AM PDT