



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-066

March 18, 2025

Introduced: 3/4/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with MGMA-ACMPE for access to its online physician practice management data platform and organizational membership services at NMC for an amount not to exceed \$52,819 with an agreement term April 1, 2025 through March 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with MGMA-ACMPE for access to its online physician practice management data platform and organizational membership services at NMC for an amount not to exceed \$52,819 with an agreement term April 1, 2025 through March 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

SUMMARY/DISCUSSION:

For compliance with state and federal regulations, it is the responsibility of the hospital to document fair market value for compensation of employees, independent contractor physicians, and non-physician providers. Medical Group Management Association (MGMA) is a nationally recognized organization that offers access to industry data such as compensation and productivity benchmarking reports. Access to this tool will support decisions to help achieve strategic objectives of the hospital's services lines while remaining compliant with federal regulations.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 14, 2025.

FINANCING:

The cost for this agreement is \$52,819 of which \$14,043 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The MGMA DataDive package and organizational membership provides NMC with access to necessary data that will allow us to identify areas of operational improvement, manage costs, and attract and retain quality physicians and staff.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

MGMA-ACMPE Agreement

Attachments on file with the Clerk of the Board