



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 26-018

January 27, 2026

Introduced: 1/12/2026

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Order No. 1264842, applying the terms and conditions of the parties Master Subscription Agreement (A-14570) between the County of Monterey and Wolters Kluwer Health, Inc. (WKH) for the provision of nursing education online tools, subscriptions, licenses, and maintenance support services at NMC for the term of November 27, 2025 through January 31, 2029, for a revised full agreement term of December 10, 2019 through January 31, 2029, and adding \$264,717 for a revised total agreement amount not to exceed \$687,676.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Order No. 1264842, applying the terms and conditions of the parties Master Subscription Agreement (A-14570) between the County of Monterey and Wolters Kluwer Health, Inc. (WKH) for the provision of nursing education online tools, subscriptions, licenses, and maintenance support services at NMC for the term of November 27, 2025 through January 31, 2029, for a revised full agreement term of December 10, 2019 through January 31, 2029, and adding \$264,717 for a revised total agreement amount not to exceed \$687,676.

SUMMARY:

This summary outlines the renewal request and continued use of Lippincott clinical and learning programs provided by Wolters Kluwer Health, Inc. (WKH), nationally recognized as a gold-standard source of evidence-based clinical practice resources. The services include Lippincott Procedures, Lippincott Learning, and Blended Learning, which together support standardized, safe, and high-quality patient care while ensuring staff competency and regulatory compliance. Lippincott Procedures is a web-based clinical reference that provides step-by-step evidence-based procedural guidance. The resource includes more than 1,700 validated procedures and skills spanning nursing, respiratory therapy, and physical therapy. Content is regularly updated to reflect current evidence and professional practice standards, ensuring clinicians have reliable, real-time access to best practices at the point of care.

Lippincott Learning and Blended Learning provide comprehensive online competency management and continuing education resources. The library includes evidence-based courses developed in

collaboration with The Joint Commission Resources and supports both self-directed and instructor-led learning. These programs are now fully integrated with the HealthStream Learning Management System, allowing leadership to assign required education, track completion electronically, and monitor compliance across clinical departments. To ensure deliverables are met, a structured oversight process will be implemented through ongoing evaluation of utilization metrics and periodic review to confirm alignment with regulatory requirements, accreditation standards, and organizational priorities.

DISCUSSION:

The Lippincott programs provide significant benefits to both the hospital and the patients it serves. For the organization, these services support standardization of care, regulatory compliance, and workforce competency. By providing staff with a trusted source of evidence-based procedures and education, the hospital reduces practice variation, strengthens clinical governance, and supports compliance with The Joint Commission and other accrediting bodies. The availability of customizable, evidence-based learning modules allows the organization to tailor education to unit-specific needs while maintaining consistency across departments. Overall, the continued use of Lippincott programs represents a strategic investment in clinical excellence, patient safety, and workforce development, aligning with the hospital's mission to deliver high-quality, evidence-based care to the community.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Order No. 1264842 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Order No. 1264842 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

The cost for this Order No. 1264842 is \$264,717 which \$93,046.09 is included in the FY 2025-26 Adopted Budget. Amounts for the remaining will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The hospital is committed to serving the people of Monterey County by delivering the highest quality, safe, and patient-centered care. Ensuring clinicians have access to current, evidence-based resources directly supports the organization's strategic goals related to patient safety and workforce development. Investment in evidence-based professional development tools strengthens staff competency and enables the hospital to meet regulatory requirements while continuously improving patient outcomes and community trust. Also, it is critical that evidence-based resources such as Lippincott programs are available for staff's professional development in order to maintain high quality and safe patient care.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future

☒ Health and Human Services
☐ Safe and Resilient Communities
☐ Diverse and Thriving Economy
☐ Administrative

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Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Wolters Kluwer Health, Inc., Order No. 1268482

Wolters Kluwer Health, Inc. Amendment No. 1

Wolter Kluwer Health, Inc. Original Agreement

Attachments on file with the Clerk of the Board