



County of Monterey

Item No.48

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-209

June 17, 2025

Introduced: 5/27/2025

Current Status: General Government -
Consent

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Information Officer or his designee to execute Amendment No. 1 to the Standard Agreement with Graviton Consulting Services, Incorporated to continue the implementation of Oracle Cloud applications by extending the agreement for an additional two (2) years for the term of August 1, 2025 through June 30, 2027, and increase the Agreement by \$4,861,690 for a revised agreement total of \$10,890,554; and
- b. Authorize the Chief Information Officer or his designee to sign order forms, change orders, deliverable acceptance forms, and related documents as necessary for the continuation of services of the Oracle Cloud system; and
- c. Authorize the Chief Information Officer or his designee to execute one (1) amendment to this Agreement, where the additional amendment costs do not exceed 10% (\$1,089,056) of the contract amount of \$10,890,554, bringing the potential overall Agreement aggregate not to exceed amount to \$11,979,610.

SUMMARY:

The County is in the process of replacing its current CGI Advantage 3.10 Enterprise Resource Planning (ERP) system with Oracle Cloud applications. Graviton Consulting Services, Incorporated is Oracle's authorized implementation partner specializing in government organizations, has been engaged to support this effort. Approval of this Amendment to the Agreement will allow the County to continue its migration process from the current ERP system to the new cloud-based platform.

DISCUSSION:

On May 26, 2022, the County solicited a Request for Proposal #10813 to replace County's existing ERP system. Based on vendor evaluation and selection criteria, the County selected Graviton Consulting Services, Incorporated, as the implementation partner for the Oracle Cloud ERP solution on April 4, 2023.

The new ERP system is a cloud-based suite of applications design to manage core enterprise functions, including accounting, financial management, project management, procurement, budgeting, and human resources.

The Graviton Consulting Services project team has been working collaboratively with the County's project team to facilitate the transition from the current ERP system to Oracle Cloud applications. As outlined in the Statement of Work, Graviton Consulting Services will provide the following services: Project Management, Business Process Analysis, Application Configuration, Interface Development,

Data Migration, Testing, Change Management, Training, and Post-Go-Live Support.
The Chief Information Officer recommends the approval of this proposed Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed this Agreement with Graviton Consulting Services, Incorporated and approves as to legal form. Auditor-Controller's Office has reviewed the Agreement and approves to fiscal provisions. The Human Resources Department, Auditor-Controller's Office, Information Technology Department, and CAO Procurement and Budget Office have all reviewed and are in agreement with the scope of services outlined within the Statement of Work.

FINANCING:

Funding will be provided by Fund 478 (Enterprise Resource Planning), Department 1050 CAO, Unit 8506, and Appropriation Unit CAO034, which was established for this purpose.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The amendment of the proposed Graviton Consulting Services, Incorporated Agreement furthers the efficient support of County business by enabling the County to continue implementing Oracle Cloud Applications for the County enterprise resource planning solution business operations.

X Administration
X Health & Human Services
X Infrastructure
X Public Safety

Prepared by: Sandra Shaffer, Management Analyst III, 759-6957

Approved by: Eric Chatham, Chief Information Officer, 759-6920

Attachments:

Agreement
SOW Exhibit A
Amendment No. 1