



County of Monterey

Item No.34

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 26-218

June 09, 2026

Introduced: 5/28/2026

Current Status: General Government -
Consent

Version: 1

Matter Type: BoS Agreement

Approve and authorize the County Purchasing Agent or designee to execute Amendment No. 2 to the Agreement with ARC Alternatives, for provision of continued energy analytics and consulting services, extending the term through to June 30, 2027, for a revised term of October 1, 2022 through June 30, 2027 revising Exhibit A-1, and increasing the contract amount by \$177,060 for a revised contract maximum of \$545,660.

RECOMMENDATION:

It is recommended that the Board of Supervisors approve and authorize the County Purchasing Agent or designee to execute Amendment No. 2 to the Agreement with ARC Alternatives, for provision of continued energy analytics and consulting services, extending the term through to June 30, 2027, for a revised term of October 1, 2022 through June 30, 2027 revising Exhibit A-1, and increasing the contract amount by \$177,060 for a revised contract maximum of \$545,660.

SUMMARY/DISCUSSION:

The County of Monterey entered into an agreement with ARC Alternatives to provide energy analytics and sustainability consulting services to support the County's long-term decarbonization and energy planning initiatives. The original agreement was effective October 1, 2022, through July 31, 2024, with a not-to-exceed amount of \$160,000.

In March 2025, the Board approved *Renewal and Amendment No. 1*, which revised Exhibit A-1, extended the agreement term through July 31, 2026, and increased the contract by \$208,600, establishing a revised not-to-exceed amount of \$368,600. Board direction further authorized staff to execute up to three future amendments, provided that such amendments did not: 1) materially change contractor responsibilities, 2) increase the contract by more than 10% (\$36,860), and 3) increase the total not-to-exceed amount beyond \$405,460. *Amendment No. 2* proposes to further extend the agreement through June 30, 2027, and revise Exhibit A-1 to expand consulting services to include renewable energy credit registration, submetering, LCFS research, grid support program evaluation, EV infrastructure support, financial analysis, decarbonization planning, and on-call technical assistance in support of County and NMC sustainability and decarbonization initiatives. Amendment No. 2 also increases the contract by \$177,060, resulting in a new not-to-exceed total of \$545,660.

Because the proposed amendment exceeds the maximum contract amount previously authorized under the Board's delegated authority, Board approval is required.

OTHER AGENCY INVOLVEMENT/COMMITTEE ACTIONS:

The Office of the County Counsel has reviewed and approved the proposed amendment as to form.

FINANCING:

Approval of Amendment No. 2 will increase the contract by \$177,060 for a total not-to-exceed contract maximum of \$545,660. Funding is included in the FY 2025-26 adopted budget and FY 2026-27 Recommended budget, and has no budgetary impact at this time.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

Climate action planning is essential to the health, safety, and long-term resilience of the County.

- Well-Being and Quality of Life
- Sustainable Infrastructure for the Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy

Prepared by: Karina Bokanovich, Management Analyst
Reviewed by: Cora Panturad, Sustainability Program Manager
Approved by: Debbie Paolinelli, Assistant County Administrative Officer

Attachments:
Proposed Amendment 2
Revised Exhibit A1
Amendment 1 and Original agreement