

#### FY 2023-24 Budget End of Year Report Board of Supervisors

DECEMBER 4, 2024 COUNTY ADMINISTRATIVE OFFICE

#### FY 2023-24 End of Year Unaudited Results

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General Fund	dopted udget	Modified Budget		Year-End Actual	
Available Financing:					
Unassigned Fund Balance (FY 2023-24)	\$ -	\$	1.8	\$	27.4
Cancellation - Strategic Reserve	\$ -	\$	-	\$	25.0
Cancellation - Restricted Fund Balance	7.6		9.6		15.2
Cancellation - Assigned Fund Balance	43.8		114.9		25.1
Revenues	 793.4		815.9		825.5
Total Financing Sources	\$ 844.7	\$	942.2	\$	918.2
Financing Uses:					
Addition - Restricted Fund Balance	\$ -	\$	-	\$	11.8
Addition - Strategic Reserve	-		-		19.1
Addition - Assigned Fund Balance <sup>1</sup>	-		-		29.0
Expenditures	 851.3		952.3		824.8
Total Financing Uses	\$ 851.3	\$	952.3	\$	884.8
Unassigned Fund Balance:	\$ (6.6)	\$	54.5	\$	33.4
Obligated in FY 2024-25 Adopted Budget <sup>2</sup>	\$ -	\$	-	\$	(5.3)
Obligated in FY 2023-24 Budget3	\$ -	\$	-	\$	-
Unobligated Unassigned Fund Balance:	\$ -	\$	-	\$	28.1

Audited Beginning Unassigned Fund \$ 27.4

Dollars shown in millions. Numbers may not total due to rounding.

<sup>1</sup> does not include recommended designations to fund balance assignments.

<sup>2</sup> Board approved \$5.3 million during FY 2024-25 budget hearings to be used in FY 2024-25

<sup>3</sup> Year End Result of \$27.4 million in unassigned fund balance shown, however, Board designated \$1.8 million as part of the FY 2023-24 BEYR. If all recommendations are approved by the Board, the remaining unassigned fund balance will be \$4.0 million.

The County again faced challenges posed by local disasters which required the use of \$25 million from the strategic reserve during FY 2023-24.

**Unaudited** unassigned fund balance is estimated at \$33.4 million. Of this amount \$5.3 million were approved by the Board to be used as part of the FY 2024-25 budget.

If recommendations in this report are approved, unassigned fund balance would be reduced to \$4.0 million.



#### Recommendations

- 1. Receive and accept the Budget End-of-Year Report for FY 2023-24 from the County Administrative Office.
- 2. Authorize an increase in appropriations in the amount of \$58,027 in the District 2 FY 2024-25 adopted budget funded by cannabis assignment to complete the security improvement project in the district 2 office.
- 3. Authorize an increase in appropriations in the amount of \$25,000 in the District 5 FY 2024-25 adopted budget funded by cannabis assignment to complete office improvements due to the change in supervisors in that district.
- 4. Designate the use of \$160,000 from the cannabis assignment for the Emergency Operations Plan (\$125,000) and the strategic plan (\$35,000) in the Department of Emergency Management.
- 5. Designate the use of \$275,000 from the cannabis assignment for the Climate Action Plan in the County Administrative Office Department Sustainability Division.
- 6. Designate the use of \$25,505 from the cannabis assignment for the contracted services in the Civil Rights Office.
- 7. Designate \$1,411,813 from unassigned fund balance for the King City Courthouse Parking Lot Repaving Project located at 250 Franciscan Way.
- 8. Designate \$1,422,698 from unassigned fund balance for the Axon contract for body worn cameras and other technology in FY 2025-26.
- 9. Designate \$5,242,600 from unassigned fund balance for the energy efficiency and solar project at 168 W Alisal.
- 10. Designate \$10,000,000 from unassigned fund balance to replenish the County's Strategic Reserve.
- 11. Designate \$6,000,000 from unassigned fund balance to fund projected cost increases in FY 2024-25.

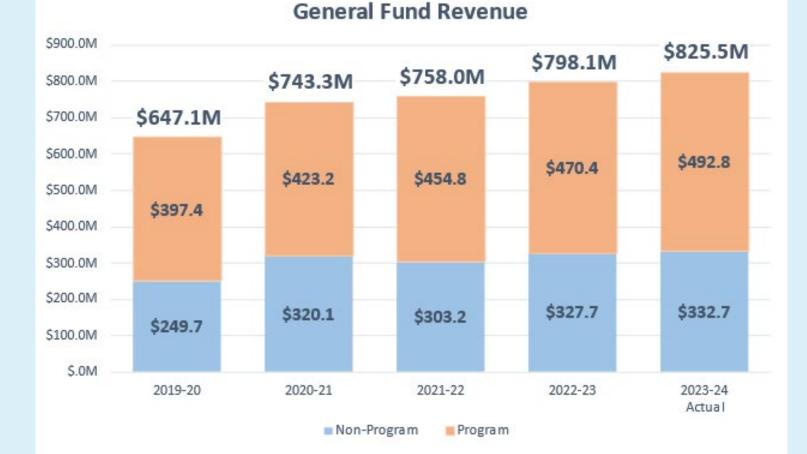


### **General Fund Revenue Trend**

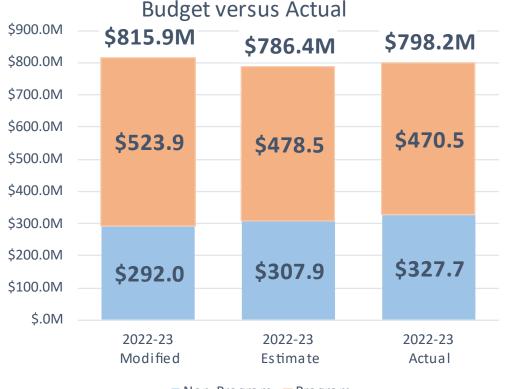
## Revenues increased \$27.4 million compared to the prior year

Non-Discretionary revenue grew \$22.4

Discretionary revenue grew by \$5 million, most of the growth is attributed to property taxes.



#### Revenue Performance FY 2022-23



#### General Fund Revenue

🔳 Non-Progra m 📁 Progra m

#### **Revenues were \$17.7 million below budget**

Discretionary revenue performed well

- Property taxes \$9.6 million higher than budget
- Transient occupancy tax (TOT) exceeded the budget by \$10.2 million, but were lower than the prior year
- Investment income was \$5 million over budget
- State provided \$9.4 million for winter storm response

#### Program revenue \$53.5 million below budget

- Vacancies in revenue generating positions
- Federal revenue not received during the accrual period



## **Discretionary Non-Program Revenue (1)**

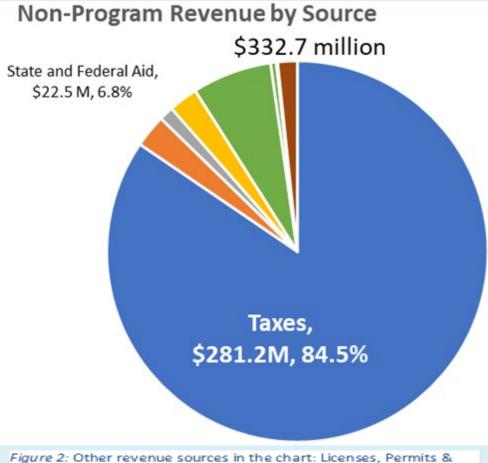


Figure 2: Other revenue sources in the chart: Licenses, Permits & Franchises (2.8%), Revenue from Use of Money and Property (2.5%), Miscellaneous Revenues (1.6%), Fines, Forfeitures & Penalties (1.2%), Charges for Services (0.5%), and Other Financing Sources (0.1%). Majority of discretionary revenues are derived from property taxes

While property values and taxes continued to grow (\$10.7 million from prior year), the rate of growth was lower than the prior fiscal year.



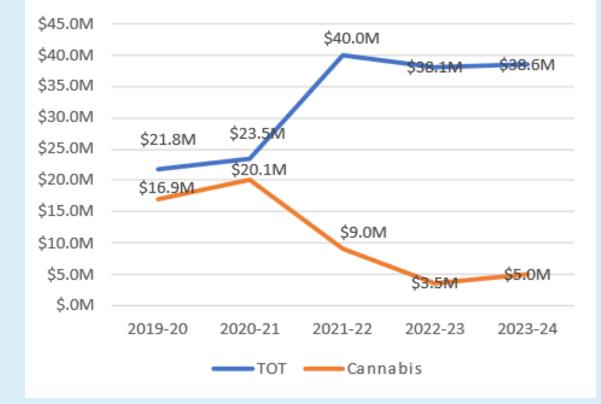


## **Discretionary Non-Program Revenue (2)**

#### **TOT and Cannabis revenues declined**

TOT grew to \$38.6 million from the prior fiscal year but has not regained the highest level seen in FY 2021-22.

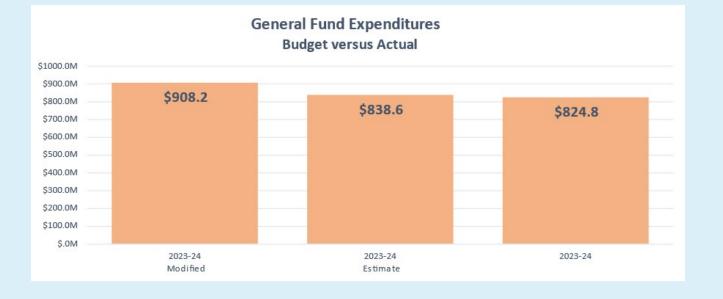
Cannabis revenue increased from \$3.5 million to \$5 million, but part of that increase is due to the payment of revenue from a prior year by some industry members



#### TOT & Cannabis Tax Revenue



#### **General Fund Expenditures**



Expenditures were lower than budget by \$83.4 million, mostly due to vacancies

Departments with highest vacancy and related program savings:

- \$22.1 million Health
- \$13 million Social Services
- \$4.8 million Probation
- \$4.8 million Public Works

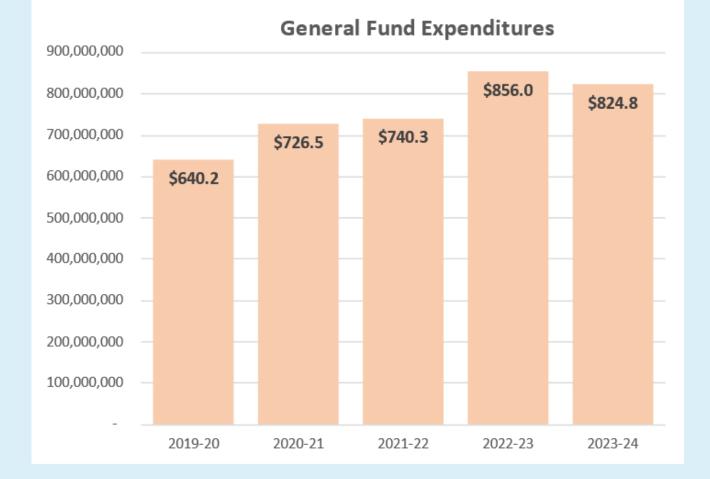


#### **General Fund Expenditure Trend**

### Expenditures decreased \$31.2 million compared to the prior year

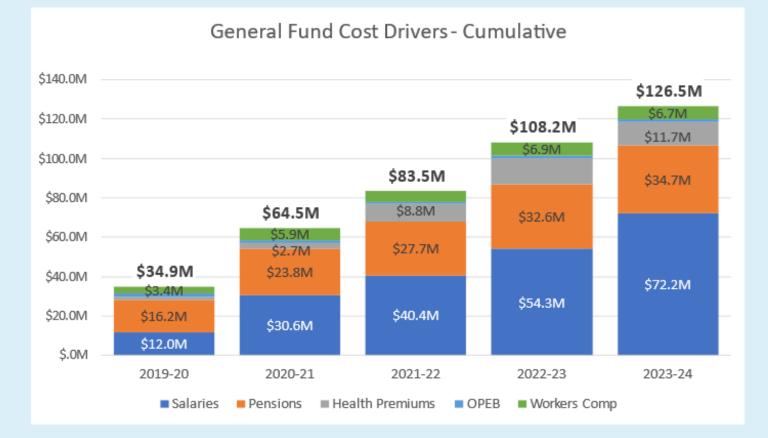
The main reason for the decrease is the transfers out to other funds decreased. When one-time transfers (\$78.3 million) are excluded some important trends are evident:

- Salaries and benefit costs are \$18.7 million higher than the prior year. This trend continues from prior years, and it is unsustainable.
- Positions increased by 67 FTE in FY 2023-24





#### **General Fund Cost Drivers**



Over the past five years, major cost drivers have grown \$126.5 million on a cumulative basis

Major cost drivers include:

- \$72.2 million in salaries
- \$34.7 million pension contributions
- \$11.7 million healthcare premiums
- \$6.7 million workers' compensation

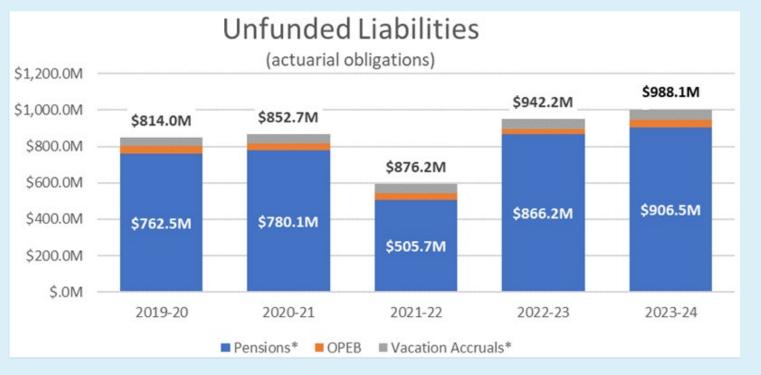


## **Unfunded Liabilities**

### Actuarial obligations grew by \$45.9 million overall

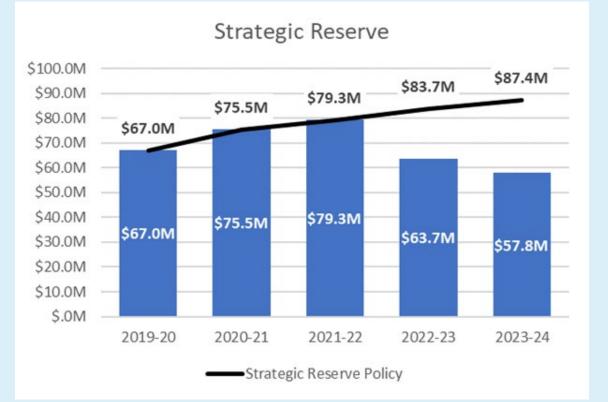
Unfunded employee pension benefits are the largest liability at \$906.5 million

- Increase of \$40.3 million
- Impacts of lower discount rate on unfunded liability to continue FY25
- The discount rate was lowered to 6.8% in 2021 and remains at that level





#### Strategic Reserve



The Strategic Reserve declined by \$5.9 million due to \$25 million needed to recover from local emergencies but was replenished by \$19.1 million after the end of a favorable fiscal year. This amount represents 6.6% of general fund estimated revenues. The Board's target per County policy is 10%.

Per County Policy, amounts taken from the Strategic Reserve must be replenished within five years. Based on the table below, \$21.5 million must be returned by CY 2029. This report recommends replenishing \$10 million of the \$21.5 million outstanding.

Strategic Reserve							
Fiscal Year	CY 2023	CY2024					
Reserve Used	\$52.1 M	\$23.9 M					
Replenished	\$52.1 M	\$2.3 M					
Outstanding	\$ -	\$ 21.5 M					



#### **ARPA Expenditure Summary**

American Rescue Plan Act Aid								
Fiscal Year	Ð	openditure		Budgeted		Total		
2020-21	\$	9,713,586			\$	9,713,586		
2021-2022	\$	20,147,619			\$	20,147,619		
2022-2023	\$	26,102,089			\$	26,102,089		
2023-2024	\$	21,568,904			\$	21,568,904		
2024-2025			\$	6,779,063	\$	6,779,063		
Grand Totals	\$	77,532,198	\$	6,779,063	\$	84,311,261		

- County has spent \$77.5 million from its original allocation of \$84.3 million
- \$6.8 million are allocated to be spent in FY 2024-25



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### **Cannabis Assignment**

\$339,353

#### **Cannabis Tax Assignment**

Description	Amount	Budgeted		Total				
FY 2023-24 Beginni	\$	3,237,666						
Use of Assignment	approved by Bo	bard	\$	653,136				
Balance			\$	2,584,530				
Approved for FY 20	24-25 Budget b	y Board	\$	1,701,645				
Recommended	Uses BEYR FY 2	024-25						
District 2 Project			\$	58,027				
District 5 Project			\$	25,000				
DEM EOP			\$	125,000				
<b>DEM Strategic Plan</b>			\$	35,000				
<b>Climate Action Plan</b>	n - Sustainability	/	\$	275,000				
Civil Rights Office -	Contracted Ser	vices	\$	25,505				

Cannabis assignment is estimated at \$339,353 if all recommendations in this report are approved.

- FY 2023-24 ending balance is \$2.58 million
  - \$1.7 million was approved by the Board for use in FY 2024-25
  - Additional requests totaling \$518,027 are recommended as part of this report.



**Available Balance** 

# Looking Ahead - Challenges

- Throughout the pandemic and inflationary environment, the County was able to sustain service levels due to the Board's prudent financial policies and management
- Unprecedented levels of federal aid have infused the County's budget over the last three fiscal years.
  - These revenues are now exhausted;
- The State anticipates ongoing revenues to decline
- At the same time, these pressures have impacted recruitment and wages, affecting County operations.
- The County continues to face a reduction of its strategic reserves to respond to local emergencies.

American Rescue Flan Act Alu								
Fiscal Year	Ex	penditure		Budgeted		Total		
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#### FUTURE CAPITAL NEEDS

Projects F, E, C, and B were prioritized for funding and project A was recommended to be re-evaluated for a potential remodel of the existing building. Project F is recommended for funding as part of this report.

Capital Priority Projects										
ID	Project	FY25 Budget		Future Unfunded Need						
A	Seaside Community Benefits Office Repplacement - 1281 Broadway Ave, Seaside	\$	3,312,419	\$	107,209,824					
В	Pajaro Mansion Campus Post Storm Restoration	\$	1,376,736	\$	4,947,815					
С	New Bradley Library and Resiliency Center Project	\$	33,926	\$	3,573,074					
D	Proposed Constitution Parcel Project	\$	976,100	\$	200,000,000					
Е	Pajaro Library Branch Rehabilitation	\$	344,588	\$	-					
F	King City Courthouse Parking Lot Repaving - 250 Franciscan Way	\$	1,624,665	\$	1,411,813					
G	South County Ag Commissioner Facility Development	\$	2,635,004	\$	1,384,625					



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#### Questions

