



County of Monterey

Item No.48

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-473

December 09, 2025

Introduced: 11/21/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard MedKeeper Agreement: Software-as-a-Service License Agreement ("License Agreement") with CareFusion Solutions, LLC dba MedKeeper for verification software guide services.
- b. Authorize the CEO or a designee to execute a Facility Order Form for Carefusion Solutions dba MedkKeeper for verification software guide services, applying the terms and conditions of the License Agreement and attached thereto as Exhibit A, for a sixty (60) month term effective on Date Last Executed , for a maximum County obligation of \$226,854.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$22,685) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$249,539.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard MedKeeper Agreement: Software-as-a-Service License Agreement ("License Agreement") with CareFusion Solutions, LLC dba MedKeeper for verification software guide services.
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- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$22,685) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$249,539.

SUMMARY:

Some medications must be given to patients by administration into a vein. When not

commercially available these medications must be prepared by Natividad Medical Center's pharmacy. This is called compounding. It is important that the correct medication is selected and that the correct dose is drawn up. Wrong doses or wrong medications could harm patients. IV Workflow systems like MedKeeper's PharmacyKeeper Verification software guide pharmacy staff as they prepare these medications by providing step-by-step directions. The medications used and their doses are verified for accuracy by the software. The software also helps with the collection and storage of legally required documentation.

DISCUSSION

The IV Workflow system consists of software, a barcode reader, and a scale. The IV Workflow system has many benefits for Natividad Medical Center. The primary benefit is patient safety. Using barcode scanning technology the software ensures that correct medications are used. The use of the scale allows use of gravimetrics to ensure correct doses are used. During preparation pictures are taken at critical steps in the process to aid pharmacists when they perform required final checks on the completed medication. These processes help to prevent wrong drug and wrong dose errors in IV compounding. The Institute for Safe Medication Practices recommends the use of IV Workflow systems.

There are workflow benefits from using the software. All items needed to be prepared are placed in the same work queue. Medications needed on an immediate or STAT basis are moved to the top of the queue automatically. The queue is visible to the entire pharmacy allowing other personnel to gather needed constituents for production. The queue is available to staff answering phone calls about specific compounded medications. This increases efficiency.

The software also collects, records, and makes records easily retrievable. This assists Natividad Medical Center with meeting regulatory requirements.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this agreement is \$226,854 of which \$46,491 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

IVWorkflow software helps to prevent medication errors in the preparation of intravenously administered medications. This ensures that patients get the correct dose and correct medication which improves the health of Monterey County residents.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jason Warren, Pharmacy Director, 831-772-7720

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

CareFusion Solutions LLC dba MedKeeper Original Agreement

Attachments on file with the Clerk of the Board