

Jynel Gularte

EDUCATION

California Polytechnic State University, San Luis Obispo
Bachelor of Science in **Agricultural Business**, graduated June 2016
GPA: 3.8 Honors: Summa Cum Laude, Dean of Agriculture's Honors List and President's List 2012-2016
University of Adelaide, Australia Winter 2015 Studied agricultural and wine marketing

EXPERIENCE

Rincon Farms, Inc. Gonzales, CA January 2018- *Present*
Controller and Compliance

- Compile crew sheets, input crop data cost sheets, analyze cost/expense trends and perform budget analysis
- Manage, update, and keep daily records for the food safety program and work with corresponding food safety teams and input suppliers
- Prepare and mandate third party food safety audits and renew all certifications (Primus GFSIS, CCOF)
- Account for weekly payroll and advise on all regulatory compliance including food safety, water, and worker safety
- Stay up to date on policies by attending Grower Shipper Association and Farm Bureau meetings
- Oversee and manage our 9 acre, boutique, Gularte Vineyard and 5 acres of organic blueberries
- Create grower contracts and coordinate harvest of the Gularte Vineyard which includes Pinot Noir, Chardonnay and Albarino

Odonata Winery, Salinas, CA

Part time Tasting Room Associate and Cellar Hand May 2017- *Present*

- Provide excellent customer service, describe our history, wines and upcoming events to all visitors
- Restock and manage weekend inventory, samples and cash box
- Quality assurance and final packer during bottling days
- Aid in processing and fermenting wine grapes and running lab analyses on Brix and pH
- Maintain sanitation program on crush pad

Royal Rose, Salinas, CA

November 2016- January 2018

Sales and Food Safety Assistant

- Managed sales of 100+ customers for Italian specialty produce grown in California, Mexico and Florida
- Maintained daily customer relations in food service, wholesalers, processors and retail outlets through logistics, sales and communications
- Organized and managed food safety documentation on business server, Azzule, and Dropbox- documents include pre-harvests, third party audits, ranch maps, sanitary surveys, land use charters, and product testing
- Collaborated with customer food safety teams to approve grower ranches for Salinas season from March to November and Mexico season from November to April by confirming ranch visits, ensuring proper documentation and food safety protocol
- Delivered sales passings, managed customer and trucking invoicing while managing local and state wide deliveries with various transportation companies

Miss California Rodeo Salinas 2014, Salinas, CA

July 2014- July 2015

- Marketed and represented the 105th anniversary of the largest rodeo in California and the bountiful Salinas Valley throughout the state and beyond
- Completed personal interviews for newspapers and television stations in English and Spanish
- Promoted the Professional Rodeo Cowboys Association and the California Rodeo Salinas through public speaking and attending a variety of events including rodeos, parades, meetings, community events and fairs
- Won the judged categories of Scholastic Ability, Horsemanship, and Personality

SKILLS

- Languages: Intermediate Spanish and Swiss-Italian Dialect
- Travel Experience: 15 countries and counting
- Rodeo queen coaching focused on public speaking, modeling, poise, knowledge, and personal interviewing

LEADERSHIP/INVOLVEMENT

- Central Coast Young Farmers and Ranchers Chairman (2023-*Present*)
- Monterey County Cattlewomen's Association Board Member (2021-*Present*)
- Monterey County Agricultural Education Board Member (2020-*Present*)
- Monterey County Resource Conservation District Board Member (2019-*Present*)
- Cal Poly National Agricultural Marketing Association Team member (NAMA) (2015-2016)
- Cal Poly Crops Club member; Treasurer (2015-2016) (2013-2016)
- San Luis Obispo County Young Farmers and Ranchers; Vice Collegiate Chairman (2015) (2014-2016)
- Buena Vista Grange and Monterey County Swiss American Club Member (2010-*Present*)