



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 23-540

December 05, 2023

Introduced: 11/15/2023

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14574) with Natividad Medical Foundation (NMF) for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of January 1, 2020 through December 31, 2025, and adding \$1,837,688 for a revised total agreement amount not to exceed \$5,144,576.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14574) with Natividad Medical Foundation (NMF) for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of January 1, 2020 through December 31, 2025, and adding \$1,837,688 for a revised total agreement amount not to exceed \$5,144,576.

SUMMARY/DISCUSSION:

Natividad Medical Foundation (NMF) philanthropically supports enhancements to Natividad Medical Center (NMC) through capital projects and programs that continually improve the health of the people, including the vulnerable, in Monterey County through coordinated, affordable, high quality health care. Philanthropic services include donor cultivation and solicitation (e.g., The Agricultural Leadership Council); special events; annual giving programs; community outreach in connection with fundraising; preparing and submitting foundation and government grant applications; administering restricted funds and foundation gifts; and major gift planning and fundraising.

NMF will also provide critical services requested by the hospital, including NMC/NMF Joint Community Relations.

In addition, NMF raises philanthropic donations each year to support high quality patient care, such as patient basic needs assistance in close collaboration with hospital social workers to ensure safe discharge from the hospital; a countywide diabetes prevention education program and blood sugar testing supplies for low-income diabetes patients; diversity, equity and inclusion initiatives; free diagnostic mammograms for economically disadvantaged women; assistance for women with cancer; and healing art for the hospital. NMF continues to prepare, secure and provide fiscal management for

government grants and contracts to support Natividad's programs.

In addition, NMF has provided philanthropic support for programs operated at and on behalf of NMC.

This amends an agreement from 2020.

OTHER AGENCY INVOLVEMENT:

The Officer of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 9, 2023

FINANCING:

The cost for this amendment No. 2 is \$1,837,688 of which \$450,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Charles Harris, MD, Chief Executive Officer, 783-2553

Approved by: Charles Harris, MD, Chief Executive Officer, 783-2553

Attachments:

- Natividad Medical Foundation Amendment No. 2
- Natividad Medical Foundation Amendment No. 1
- Natividad Medical Foundation Agreement

Attachments on file with the Clerk of the Board

Charles R. Harris

Charles R. Harris, M.D., Chief Executive Officer

11/17/23

Date