



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-551

December 03, 2024

Introduced: 11/14/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.

SUMMARY/DISCUSSION:

Natividad started sending computed tomography (CT) for 3D post processing to 3DR Labs in July 2017. 3D post processing is a process where the original 2D images acquired in a CT study and converted into a 3D format to provide further information to the ordering provider. This is a proven method to better visualize arteries, bones and vital organs. The post processing is highly technical, time consuming and requires an expertise in the process; along with advanced software to compete the post processing.

Natividad previously had a 3D post processing software that was out of date and slow. An internal Radiologic Technologist completed the 3D post processing, but was time consuming, creating a bottleneck with patient flow in the department. We are very sensitive with our turn-around times for our trauma service and would like to avoid patient care delays. Natividad elected to send all 3D post processing to an outside source, 3DR Laboratories, LLC. The amount below is the best estimate in cost based on statistical data. 3DR charges per study rather than a flat fee.

This renewal and amendment was due to vendor delays in contract negotiation. Since July 31, 2022, when the agreement expired, to present, 3DR has continued to provide services without a break. Natividad seeks this renewal and amendment so that services can continue and invoices can continue to be paid. . The renewal & amendment was delayed due to the vendor being

non-responsive as well as their requested changes to Natividad's terms and conditions.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this renewal and amendment No. 3 is \$100,000 of which \$100,000 is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6605

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment supports the Health and Human Services strategic initiative by offering 3D post processing on radiology images to better enhance the images and data obtained from a procedure by converting the images from a 2D image to a 3D image. The new 3D image provides the radiologist and surgeon a better understanding of the extent of an injury before a surgery starts.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Eric Estrada, Diagnostic Imaging Manager, 772-7616
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

- Attachments:
- 3DR Laboratories, LLC Renewal & Amendment 3
 - 3DR Laboratories, LLC Amendment 2
 - 3DR Laboratories, LLC Amendment 1
 - 3DR Laboratories, LCC Agreement

Attachments on file with the Clerk of the Board