



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 23-510

November 07, 2023

Introduced: 10/18/2023

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services ("Agreement") with King and Spalding LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), for an amount not to exceed \$600,000 with an agreement term retroactive November 1, 2023, through October 31, 2026; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where in total the amendments do not exceed 10% (\$60,000) of the agreement amount, for a revised total contract amount of \$660,000, and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services ("Agreement") with King and Spalding LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), for an amount not to exceed \$600,000 with an agreement term retroactive November 1, 2023, through October 31, 2026; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where in total the amendments do not exceed 10% (\$60,000) of the agreement amount, for a revised total contract amount of \$660,000, and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

King & Spalding is a national law firm with one of the largest groups of attorneys with an emphasis in its healthcare law group on managed care. The firm routinely handles business, regulatory, litigation, arbitration, mediation, consulting and other managed care issues. The County uses the firm's expertise in managed care litigation, payer contract disputes and negotiations, the Affordable Care Act, California's Health & Safety Code, and the Knox-Keene Act.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form, and the

Auditor-Controller has reviewed and approved as to payment provisions. This Agreement has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this agreement is \$600,000, of which \$200,000 is included in the Fiscal Year 2023-2024 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting Natividad run efficient business operations.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:

King and Spalding LLP Agreement

Attachments on file with the Clerk of the Board

Charles R. Harris

Charles R. Harris, M.D., Chief Executive Officer

10/23/2023

Date