

"The MCFC mission is to inspire and facilitate film and media production throughout Monterey County, creating positive economic impact."



FY2024-25 Mid-Year Report

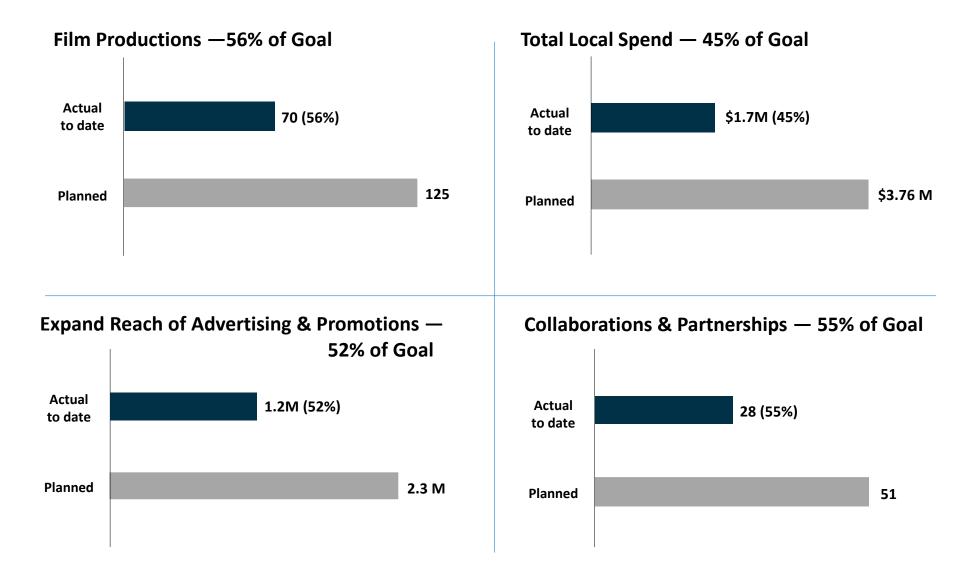
January 28, 2025

County of Monterey benefits from MCFC

- Brings year-round economic boost (+TOT revenue)
 from on-location film productions: \$1.7 M in first
 half of FY2024-25.
- ★ Keeps Monterey County top-of-mind as a positive "film-friendly" filming option
- Provides immediate, professional responses in a fast-moving, highly competitive industry
- ★ Helps locals get jobs and updated work experience
- ★ Has an AFCI certified Film Commissioner representing our area (one of 45 globally)



FY2024-25 Mid-Year Report of Performance Goals



Production highlights from July – December 2024

- *** "Maintenance Required"** feature film in Pacific Grove, Seaside, and Hwy. 1
- Brand USA and BBC tourism video featuring Carmel-by-the-Sea
- *** "90-Day Fiancé"** TV episode in Monterey
- **LL Bean, Todd Snyder,** and **Tom Ford** fashion shoots at Big Sur state parks, Hwy. 1, Asilomar, and Pt. Lobos
- * "Peninsula Nights" independent film in Carmel, Monterey, and a Salinas Valley winery





CA Film Incentive Program: \$330 million with proposal to increase to \$750 million in 2025

Gov. Gavin Newsom has proposed to double the film and TV tax incentive to \$750M, which would allow the state to offer the highest capped program in the US. If approved by state legislators it would come into effect on July 1, with California's Film & Television Tax Credit Program 4.0 and tax credits will become refundable. **The state lost production spending due to increased competition in other jurisdictions around the world**.

A study of the program found that, for **every tax credit dollar** approved, it generated **at least \$24.40 in output** (\$16.14 in GDP, \$8.60 in wages, and \$1.07 in initial state and local tax revenue) from production in the state.

Since its inception in 2009, California's Film & Television Tax Credit Program, administered by the California Film Commission, has generated over **\$26 billion in economic activity** and supported **more than 197,000 cast and crew jobs** across the state.









On-location film production means jobs and business support in Monterey County

Crew/Production Actors/Models/Voice-Over Art Director Assistant Director Assistant Editor **Camera Operator** Carpenter/Construction Director **Director of Photography** Editor Grip/Lighting Location Assistant Location Scout/Manager Make-up/Hair Styling Music Composer/Scoring Photographer- Still, Aerial, and Underwater Post Production Manager **Production Assistant Production Company** Production Coordinator **Production Designer Prop Master Recording Engineer**

Screenwriter Set Construction Set Decorator Sound Designer/Technician Transportation Coordinator Union/Guilds Videographer Wardrobe/Costume Design

Equipment/Facilities

Audio Visual Equipment Editing Equipment/Software Expendables Grip/Lighting Equipment Motorhomes Portable Toilets Production Equipment Recording Studios Screening Venues Stages/Studios Stock Footage/Images Teleprompters Underwater Equipment Video Post Facilities Water Trucks

Support Services

Accommodations Advertising/PR Agencies Aerial Services/Drones Airports/Airlines Animals/Trainers Auto/Van/Truck Rental Casting/Talent Agencies Catering/Craft Services **Delivery Services Disposal/Janitorial Event Production/Party Planning Fitness Trainer Graphics/Visual Effects** Insurance Limousine/Shuttles Marine Services Massage Therapist

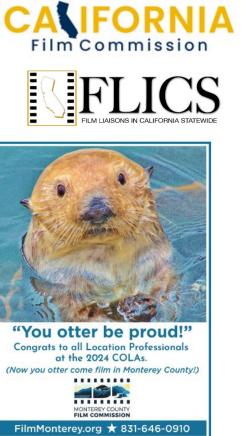
Medical Services Props/Prop Rental Realtors/Home Rentals Secretarial/Temp Agencies Security Studio Teacher/Childcare Traffic Control/Signage Translation Services Vintage Cars/Ships/Aircraft

Things to Do

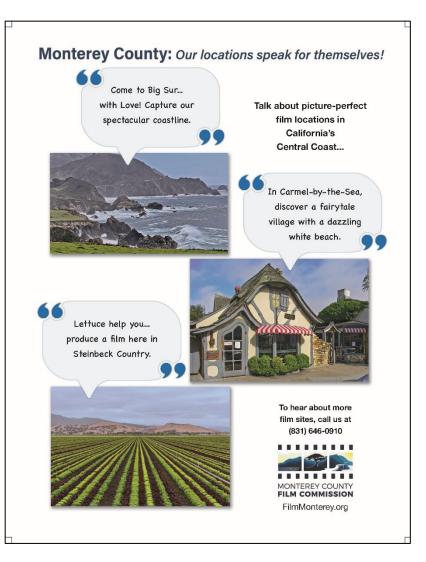
Dining/Nightlife Events Film Festivals Golf Museums/Aquarium Shopping Sightseeing Tours Spa/Health Sports/Recreation Wine Tasting

MCFC's film industry advertising with global reach









What film people are saying...

"Being from Nashville presented a set of challenges with securing a location, 'scouting' remotely, and rounding up crew. The team at Monterey County Film Commission not only went above and beyond, but they did it at warp speed. I'm not sure our music video would've been pulled off without them. Everything went great!"

-- B.S., Producer "Legends" album (Top 50 Billboard Country Music List)





Questions? Thank you for your continued support!





Santa Rita Elementary School, Artists Carlos Villagomez and Megan Goodwin

The mission of the Arts Council for Monterey County (Arts4MC) is to improve the quality of life for everyone in our region through the arts.

DSA Partner since 1985 to provide arts & cultural programs to strengthen our economic base



Goal #1 - ECONOMIC DEVELOPMENT

\$212,500 in funding provided to **42** art organizations to date to build capacity and strengthen our arts & cultural sector.







262 Main Street, Salinas



Sales for Artists have increased by 200% since December 2023







County Government Center "Monterey County, Capturing the Light"



Annual Art Installation and Exhibition with 30 artists and more than 60 original pieces of art on display through December 2025



Goal #2 - WORKFORCE DEVELOPMENT

Free quarterly marketing and professional development programs for artists, arts leaders and arts organizations:

Jul. 2024 - Emerging Videographers - Frame by Frame

Oct. 2024 - Boost Your Business with Engaging Customers, and Creative Portfolio Kits







- PROP 28 (2022) provides \$1 billion annually to fund more than 5,000 NEW credentialed or classified art teachers to fulfill the mandated visual and performing arts programs throughout California schools, with more than \$12,000,000 funded to Monterey County K-12 schools.
- Our local region is short by 285 credentialed art and music teachers.
- Partnering with CSUMB, Hartnell College, Gavilan College and Cabrillo Colleges, the Arts Councils of Monterey County, San Benito County and Santa Cruz County are developing a pipeline for artists and teachers to obtain the required training.
- We have applied for grant funding through Uplift Jobs First to support this initiative.



THROUGH PROP





District 3 - Mural in Chualar Honoring Braceros by artist Hanif Panni



September 2023 was the 60th Anniversary of the Chualar train crash where 32 Bracero workers were killed and a couple dozen injured when the train hit the makeshift bus they were in. This is the only public artwork on the Central Coast on that important part of our history, initiated by Supervisor Luis Alejo and Supervisor Chris Lopez.



Goal #3 - MARKETING



Highlights

- Increased number of participants from 80 in 2023 to 150 in 2024 - an 87% increase in 1st year
- ✓ 42% were first time participants
- ✓ 87% plan to participant in 2025
- ✓ Adding Mural Tour to Free Mobile App in 2025



COMMUNITY EVENTS AND FESTIVALS

July 2024 - Carmel Bach Festival Family Festival

Aug 2024 - Hosted CA Arts Council meeting at The Western Stage, West End Celebration, Sand City

Sep 2024 - Monterey Jazz Festival, East Garrison Art Fair, Artists Alley Block Party @ Sherwood Park

Oct 2024, Dia de los Muertos at Monterey Sports Center, Ciclovia Salinas, Monterey Bay Christian School Fall Festival

Nov 2024 - Alisal Family Resource Fair, King City Murals Family Celebration, Shop Small, Oldtown Salinas

Dec 2024 -Hijos del Sol/MC Health Department - Mural Celebration

Held Five (5) Community Input Workshops in each supervisorial district















CULTURAL ROAD TRIP

THE ARTS COUNCIL'S GUIDE TO A CULTURAL ROAD TRIP THROUGH MONTEREY COUNTY







King City Rustler











Goal #4 - COLLABORATIONS AND PARTNERSHIPS

- Partnered with the City of Soledad to provide three murals at Cesar Chavez Park on Front Street, More to follow on the Front St Bridge.
- Consulting with Sand City and EMC Planning on Art Park -live/work for artists, green space and community events
- Collaborating with United Way of Monterey County to provide 18 murals along Mid-Town Alley



Artists Paul Richmond and Brenda Saglio







Artists Paul Richmond and Bryan Gage

Artist Jose Ortiz, Hijos del Sol

Thank you for your partnership!





