



# County of Monterey

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 25-381

September 23, 2025

Introduced: 9/5/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16005) with Experian Health, Inc. for Meditrack Enterprise for access to Medicare Direct Data Entry Screens services adding \$300,000 for a revised total agreement amount not to exceed \$795,000 with no change to the term of Agreement (July 1, 2021 through June 30, 2026).

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16005) with Experian Health, Inc. for Meditrack Enterprise for access to Medicare Direct Data Entry Screens services adding \$300,000 for a revised total agreement amount not to exceed \$795,000 with no change to the term of Agreement (July 1, 2021 through June 30, 2026).

### **SUMMARY/DISCUSSION:**

Experian health provides NMC with web based licensed software which is used to submit claims to insurance companies and identify self-pay patients who might have qualified for Medi-Cal reimbursement to the hospital. As part of the billing process, NMC must submit claims within a certain number of days after the patient services have been rendered. This system provides a daily crosscheck of patients to the Medi-Cal system as well as other various insurances. This system with its platform upgrade also provides electronic remittance advices from the insurances, direct access to Medicare claims for checking status of claims, and claim acceptance files from insurances.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 5, 2025.

### **FINANCING:**

The cost for this amendment No. 2 is \$300,000 which is included in the FY 2025-26 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Improve health and quality of life through County supported policies, programs and services, promoting access to equitable opportunities for health choices and health environments in collaboration with communities.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tracy Short, Director Patient Financial Services, 783-2347

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Experian Health, Inc. Amendment 2  
Experian Health, Inc. Renewal and Amendment 1  
Experian Health, Inc. Agreement

Attachments on file with the Clerk of the Board