



## Monterey County Board of Supervisors

### Board Order

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066  
www.co.monterey.ca.us

A motion was made by Supervisor Wendy Root Askew, seconded by Supervisor John M. Phillips to:

**Agreement No.: A-15099; Amendment No.: 1**

- a. Approve and authorize the Director of the Department of Social Services to sign Amendment No. 1 with Chmura Economics & Analytics for a subscription license to utilize workforce and economic management tools by extending the term through January 31, 2025 and adding \$58,806 for a new contract total of \$77,837; and
- b. Approve and authorize the Director of the Department of Social Services to sign up to three (3) amendments to this agreement as long as they do not exceed 10% (\$7,783) of the contract amount or significantly change the scope of work.

PASSED AND ADOPTED on this 11<sup>th</sup> day of January 2022, by roll call vote:

AYES: Supervisors Alejo, Phillips, Lopez, Askew and Adams  
NOES: None  
ABSENT: None  
(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting January 11, 2022.

Dated: January 19, 2022  
File ID: A 21-599  
Agenda Item No.: 45

Valerie Ralph, Clerk of the Board of Supervisors  
County of Monterey, State of California

Julian Lorenzana, Deputy

**COUNTY OF MONTEREY**  
Amendment #1 to Agreement #A-15099  
Chmura Economics & Analytics

This Amendment #1 is made and entered into by and between the County of Monterey, a political subdivision of the State of California, (hereinafter "COUNTY"), and Chmura Economics & Analytics (hereinafter "CONTRACTOR").

**WHEREAS**, COUNTY and CONTRACTOR entered into an agreement for a subscription license to utilize workforce and economic management tools in the amount of \$19,031 for the period of February 1, 2021 to January 31, 2022 (hereinafter "Original Agreement").

**WHEREAS**, the parties wish to amend the Agreement via Amendment #1 to **extend the term to January 31, 2025** and add **\$58,806** for a new contract total of **\$77,837**.

**AGREEMENT**

**NOW THEREFORE**, the parties agree to amend the Agreement as follows:

This Agreement is hereby amended on the terms and conditions as set forth in the original Agreement incorporated herein by this reference, except as specifically set forth below.

1. **Page 1, Paragraph 1** is hereby amended and reads as follows:  
"This Subscription Agreement (this Agreement) is effective as of February 1, 2021 (the "Effective Date"), through **January 31, 2025** and is made by and between Chmura Economics & Analytics, LLC, a Virginia limited liability company located at 1309 East Cary Street, Richmond VA 23219 ("Chmura") and Monterey County Department of Social Services located at 1000 S. Main St., Salinas CA 93901 ("Client").
2. **Schedule 1-A** incorporates the additional annual periods and corresponding license fees and reflects the new total contract amount.
3. Except as provided herein, all remaining terms, conditions and provisions of the original Agreement are unchanged and unaffected by this Amendment #1 and shall continue in full force and effect as set forth in the original Agreement.
4. A copy of this Amendment #1 shall be attached to the Original Agreement.

*(remainder of page intentionally left blank)*

IN WITNESS HEREOF, the parties hereby execute this amendment as follows:

**COUNTY OF MONTEREY:**

By: DocuSigned by:  
Lori A. Medina, DSS Director  
DF927950448749D...  
Lori A. Medina  
DSS Director  
Date: 2/2/2022 | 10:58 AM PST

**CONTRACTOR:**

By: DocuSigned by:  
Leslie Peterson, President  
0469A64744F0457...  
(Chair, President, Vice-President)  
Date: 12/9/2021 | 3:38 PM EST

By: \_\_\_\_\_  
(Secretary, CFO, Treasurer)  
\_\_\_\_\_  
(Print Name and Title)  
Date: \_\_\_\_\_

**Approved as to Form:**

DocuSigned by:  
[Signature]  
07025F3AA36B4A4...  
Deputy County Counsel  
Date: 12/9/2021 | 12:50 PM PST

**Approved as to Fiscal Provisions:**

DocuSigned by:  
Gary Giboney  
D3834BEEC1D8449...  
Auditor Controller's Office  
Date: 12/9/2021 | 1:24 PM PST

**Schedule 1-A  
to  
JobsEQ®  
Subscription Agreement**

**Client:** \_\_\_\_\_ Monterey County Department of Social Services \_\_\_\_\_

**Term:** The Term of this Agreement shall commence on the Effective Date and continue until the first anniversary of such date. Renewal terms shall be as set forth in the Agreement.

Six (6) Authorized End Users:

- \_\_\_1. Pending
- \_\_\_2. Pending
- \_\_\_3. Pending
- \_\_\_4. Pending
- \_\_\_5. Pending
- \_\_\_6. Pending

Annual License Fees: \$19,602 payable upon invoice (see line items below)

- \$19,602 from February 1, 2022 through January 31, 2023
- \$19,602 from February 1, 2023 through January 31, 2024
- \$19,602 from February 1, 2024 through January 31, 2025

Total amount due over 3 year period is \$58,806

Client billing contact: Juan Plascencia - [plascenciajp@co.monterey.ca.us](mailto:plascenciajp@co.monterey.ca.us)

Chmura Blended Hourly Rate for additional services: \$250/hour

License provides access to the following geographic area:

USA