



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-055

March 18, 2025

Introduced: 2/25/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services for an amount not to exceed \$800,000 for the period to April 1, 2025 to March 31, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services for an amount not to exceed \$800,000 for the period to April 1, 2025 to March 31, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

SUMMARY/DISCUSSION:

Natividad Medical Center operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services including the highly specialized cancer care and treatment of pelvic floor issues. Natividad has an agreement with Bay Area Gynecology Oncology, for which Dr. James Lilja provides gynecology oncology services and Dr. Katherine Volpe and Dr. Victor Velasco provide urogynecology services one day a week in the outpatient specialty clinic as well as inpatient/outpatient procedures in the operating room. Natividad would like to enter into this new agreement so that Bay Area Gynecology Oncology can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$800,000. \$350,000 is included in the Fiscal Year 2024/2025 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Agreement

Attachments on file at the Clerk of the Board