



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-065

May 20, 2025

Introduced: 3/4/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic Sales and Service, LLC for maintenance and repair services at NMC for an amount not to exceed \$280,868 with an agreement term retroactive from August 17, 2024 through August 16, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$28,086) of the original cost of the agreement, for total contract liability of (\$308,954).

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic Sales and Service, LLC for maintenance and repair services at NMC for an amount not to exceed \$280,868 with an agreement term retroactive from August 17, 2024 through August 16, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$28,086) of the original cost of the agreement, for total contract liability of (\$308,954).

SUMMARY/DISCUSSION:

Natividad Medical Center utilizes a Hologic Dimensions 3D 8000 which is a 3D mammography system. This system performs mammography imaging that provides 3D image of the breast. The 3D image provides an additional view of the breast to aid in the early detection of breast cancer. The service agreement will cover required annual maintenance and repair services to all the components of the system listed in the agreement. The service hours are Monday through Friday between 8 am and 5 pm for on-site repair and 24/7 for telephone and remote diagnostics. The required scheduled maintenance is completed per manufacturer and MQSA (Mammography Quality Standards Act)

guidelines. The maintenance is completed to provide high quality images to all patients for the early detection of breast cancer.

Natividad Medical Center utilizes the Trident Radiography System which is an imaging device used to image a breast post-mastectomy to aid the surgeon and the pathologist to complete the required testing on the breast post-mastectomy. The service agreement will cover required scheduled maintenance and any repair services needed for the equipment. The maintenance is completed to make sure the equipment is functioning correctly. The services are Monday through Friday from 8 am until 5 pm with telephone and remote service 27/7.

Natividad Medical Center also utilizes the Hologic Horizon Bone Density imaging system. This system takes low radiation x-rays of a person's bones and body mass to determine bone density. The service agreement will cover scheduled maintenance and any repair needed for the equipment. The maintenance is completed to make sure the equipment is functioning properly.

This Agreement is retroactive with an effective date of August 17, 2024, due to delay in negotiation of contract terms and conditions with the vendor.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 14, 2025.

FINANCING:

The cost for this agreement is \$280,868 of which \$94,778 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6321.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The breast imaging program provides important and vital cancer screening and diagnostic services to the residents of Monterey County and the surrounding region. Our outpatient, center is a full-service breast care facility and is designated as a Breast Imaging Center of Excellence by the American College of Radiology (ACR). The ACR designation signifies that we are recognized as having the highest standards in the radiology profession. Our trained, experienced staff consists of board-certified radiologists and caring, female technologists who are licensed in mammography.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Eric Estrada, Director of Diagnostic Imaging, 772-7616

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Hologic Sales and Service, LLC Agreement

Attachments on file with the Clerk of the Board