

PRICE QUOTATION

CARAHSOFT TECHNOLOGY CORP.

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



TO: Arthur Curtright
Monterey County Sheriff
1414
Monterey, CA 93906 USA

FROM: Paul Battaglia
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: curtrightac@co.monterey.ca.us

EMAIL: Paul.Battaglia@carahsoft.com

PHONE: (831) 755-3708

PHONE: (703) 230-7422

FAX: (703) 871-8505

TERMS: Contract Number: 7-17-70-40-05
NASPO Master Contract Number: AR2472
Contract Term: 09/15/17 - 09/15/26
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 45 (On Approved Credit)
Sales Tax May Apply

QUOTE NO: 65552953
QUOTE DATE: 06/10/2026
QUOTE EXPIRES: 07/10/2026
RFQ NO:
SHIPPING: GROUND
TOTAL PRICE: \$337,030.43
SHIPPING AMOUNT: \$1,300.00
CA Tax \$2,080.83
TOTAL QUOTE: \$340,411.26

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
YEAR 1						
1	ACOS-01	Annual Subscription to Armada's Commander OS platform Armada Atlas (Sold in Tiers of 25) 75 Devices 3 Tiers x 1 Year = QTY 3 Armada Systems, Inc. - ACOS-01 Start Date: 07/01/2026 End Date: 06/30/2027		\$20,526.32	COOP 3	\$61,578.96
2	ACC-EA-LP-01	Armada monthly fee for 1 Armada local terminal. Is required to gain access to Armada local pooled data. Armada Atlas: Pooled Data Access - Local (Sold in Tiers of 5) 75 Devices x 12 months = QTY 900 Armada Systems, Inc. - ACC-EA-LP-01 Start Date: 07/01/2026 End Date: 06/30/2027		\$47.37	COOP 900	\$42,633.00
3	AST-POOL-LOC	Annual service fee for terminal bandwidth - plan includes Local Priority data up to 1 TB/year. Bandwidth plan can be used by multiple terminals under the account, but terminals are required to pay an additional monthly fee to gain access to the bandwidth Starlink Local Data Pool (Approved Usage Territory: USA on land only On Land Only) 10TB Armada Systems, Inc. - AST-POOL-LOC Start Date: 07/01/2026 End Date: 06/30/2027		\$305.26	COOP 10	\$3,052.60

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
4	AST-05	One time fee for Starlink Terminal hardware. The Mini Terminal should be purchased for use with the "Priority" or "Mobile Priority" bandwidth plans. A bandwidth plan and terminal management software must be purchased with this SKU. Starlink Mini Kit (Backordered) Armada Systems, Inc. - AST-05		\$273.68	COOP 65	\$17,789.20
5	AST-04	One time fee for Starlink Terminal hardware. The Enterprise Terminal should be purchased for use with the "Priority" or "Mobile Priority" bandwidth plans. A bandwidth plan and terminal management software must be purchased with this SKU. Mini Car Adapter Armada Systems, Inc. - AST-04		\$47.37	COOP 75	\$3,552.75
YEAR 1 SUBTOTAL:						\$128,606.51
YEAR 2						
6	ACOS-01	Annual Subscription to Armada's Commander OS platform Armada Atlas (Sold in Tiers of 25) 75 Devices 3 Tiers x 1 Year = QTY 3 Armada Systems, Inc. - ACOS-01 Start Date: 07/01/2027 End Date: 06/30/2028		\$20,526.32	COOP 3	\$61,578.96
7	ACC-EA-LP-01	Armada monthly fee for 1 Armada local terminal. Is required to gain access to Armada local pooled data. Armada Atlas: Pooled Data Access – Local (Sold in Tiers of 5) 75 Devices x 12 months = QTY 900 Armada Systems, Inc. - ACC-EA-LP-01 Start Date: 07/01/2027 End Date: 06/30/2028		\$47.37	COOP 900	\$42,633.00
YEAR 2 SUBTOTAL:						\$104,211.96
YEAR 3						
8	ACOS-01	Annual Subscription to Armada's Commander OS platform Armada Atlas (Sold in Tiers of 25) 75 Devices 3 Tiers x 1 Year = QTY 3 Armada Systems, Inc. - ACOS-01 Start Date: 07/01/2028 End Date: 06/30/2029		\$20,526.32	COOP 3	\$61,578.96
9	ACC-EA-LP-01	Armada monthly fee for 1 Armada local terminal. Is required to gain access to Armada local pooled data. Armada Atlas: Pooled Data Access – Local (Sold in Tiers of 5) 75 Devices x 12 months = QTY 900 Armada Systems, Inc. - ACC-EA-LP-01 Start Date: 07/01/2028 End Date: 06/30/2029		\$47.37	COOP 900	\$42,633.00
YEAR 3 SUBTOTAL:						\$104,211.96

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
SUBTOTAL:						\$337,030.43
TOTAL PRICE:						\$337,030.43
SHIPPING AMOUNT:						\$1,300.00
CA Tax						\$2,080.83
TOTAL QUOTE:						\$340,411.26

This is a 3 year non-cancellable term with an annual payment structure. There are no uplifts for years 2 and 3. The customer agrees that all payments will be paid in a timely manner based on the payment schedule below. Installment Payments: All payments are due NET 30 from their respective invoice date. Customer will pay Carahsoft the Total amount of this quote; in the following installments:

Payment 1: \$128,606.51 due NET 30 from the invoice date.

Payment 2: \$104,211.96 will be invoiced 1 year from the original purchase date and due NET 30.

Payment 3: \$104,211.96 will be invoiced 2 years from the original purchase date and due NET 30.

The total amount and payments due herein are separate from, and in addition to, any payments due in connection with any other Carahsoft transaction. Failure to pay any installment in a timely fashion will result in all remaining payments to become immediately due. Any fees paid will be non-refundable.