



# STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT # 2

CONTRACT # AR233

Original Starting Date: June 1, 2014

Expiration Date: May 31, 2019

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and

## Cisco Systems, Inc.

(Referred to as CONTRACTOR or CISCO)

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

Amended Expiration Date: N/A

Effective Date of Amendment: September 15, 2016

Potential Renewal Options Remaining: None.

The contract is amended to add the following:

1. Cisco's SMARTnet and other Technical/Maintenance Services discounts for Government and Educational customers as set forth in Attachment A and shall be reflected on the October 2016 pricelist submission to the State of Utah for approval; and
2. Cisco offers trade-in credits in accordance with the Cisco Technology Migration Program (TMP). A Purchasing Entity may be eligible for trade-in credits for their existing Cisco and competitive networking products when they purchase new Cisco products. Most major products offered by Cisco under the contract are eligible for TMP. If TMP has been applied to a particular order, the Fulfillment Partner will so indicate in the quote to the Purchasing Entity.

All contract discounts, including those as set forth above, are subject to the requirements of Solicitation JP14001.

Please provide the following contact information.

	Name	Phone Number	Email Address
General Contact	Mimi Nguyen-Farr	(408) 527-2627	mimnguye@cisco.com
Sales Contact	Bruce Larson (State of UT only) Mimi Nguyen-Farr (Rest of Participating States)	(408) 895-3419 (408) 527-2627	brlanson@cisco.com mimnguye@cisco.com
Quarterly Report Contact	Gigi Feril	(408) 424-0712	aferil@cisco.com

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect. IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

### CONTRACTOR

### STATE OF UTAH

 September 8, 2016  
 Contractor's Signature Date

 9.9.16  
 Kent Beers Director Date  
 State of Utah Division of Purchasing

Cisco Systems, Inc.

Contractor's Name (Print)

Brian Dulac  
Director, Finance

### APPROVED BY LEGAL

Title (Print)

AMENDMENT REVIEWED BY:



Purchasing Agent	Phone #	e-mail	Fax #	Contract #
Spencer Hall	801-538-3307	spencerh@utah.gov	801-538-3882	AR233

## ATTACHMENT A

Cisco's SMARTnet Maintenance Services	Government Discount %	Education Discount %
One (1) Year Contract	10%	25%
Three (3) Year Prepaid Contract*	17%	28%
Five (5) Year Prepaid Contract*	21%	30%

\*If a three (3) or five (5) year prepaid term is selected, full payment is made upfront at the beginning of the subscription term. The above discounts do not assume or factor in any applicable finance or interest charges for the prepaid terms. It is the responsibility of the customer to determine the mechanism of the funding.

Cisco's Other Technical/Maintenance Services	Discount %
Not Under SMARTnet Program	10%